

## ——To Our Shareholders =

During the first half of fiscal 2006 the Japanese economy experienced a mild recovery, as companies made aggressive capital expenditures and the employment environment improved, which led in turn to an increase in private consumption, all on the back of brisk corporate profits. Meanwhile, active investing in blue-chip properties within the Tokyo and other metropolitan areas continued to experience growth.

The housing business also saw improvements in the operating environment. The bottoming out of land prices became more visible primarily within metropolitan areas and the percentage land price decrease began to shrink in local cities. Furthermore, with interest rates remaining low, built-for-sale housing - whose core customer group is first time buyers - fared quite well. However, demand from owner-occupiers has yet to see a fullfledged recovery, although the motivation of another customer group, who accounts for secondary acquisitions for rebuilding, showed signs of recovery towards the end of the first half.

Against this backdrop, we took a series of actions designed to reinforce the Built to Order Housing Business and peripheral businesses, including the enhancement of corporate resilience and marketing expertise, consolidation of the product line in such a way as to meet market needs, and development of new products.

Through the supply of housing that meets customer satisfaction, Sekisui House is committed to contributing to the building of a sustainable society while aiming to be a leading creator of homes and environments in such society. To this end, we will effectively operate our business by paying wellbalanced attention to four values; pursuit of profits (economic value), environmental responsibility (environmental value), good corporate citizenship (social value), and dwellers value.

In order for us to "provide homes for the future of humankind and the Planet Earth," we have begun conducting demonstration experiments and research efforts regarding the housing of the next generation that will become a part of a sustainable society.

As part of our continued commitment to the conservation of the environment, we have begun a campaign to preserve forests and the ecosystem and we have also boosted our social contribution activities through education, by developing and offering a completely free online eco-education program that communicates the importance of the ecosystem to children of future generations.

On the marketing side of our Built to Order Housing Business, we implemented a series of measures designed to enhance our marketing expertise, including the thorough implementation of a consulting sales model. In terms of product development, on the other hand, we expanded the built to order line that gives customers more freedom when choosing design and appearance details. Thus, we have laid the foundations for strengthening our lifestyle solution business model. In our Real Estate for Sales Business, we actively purchased land for sale and promoted sales of quality housing complexes with enhanced security and disaster-mitigation features. With the goal of creating a community that residents develop their attachment to over time and where they will want to continue to live for generations to come, we have established the Urban Development Charter, thus promoting the creation of an ecofriendly community where regional culture and communications within the community are fostered.

In our Real Estate for Leasing Business, management of leasing properties by the Sekiwa Real Estate Group, such as block leasing, performed relatively well. Through a tighter alliance with the Sekiwa Real Estate Group, we put our efforts into strengthening the proposal capacity of our leasing business.

As part of our promotion of customer satisfaction to provide our customers with comfortable residences over the long term, we are putting major efforts into our exterior and home remodeling businesses as we strive to create an organization that can provide comprehensive and high quality homes.

Consolidated net sales also grew substantially by 11.0% to 818,847 million yen (\$7,129,708 thousand), driven by the favorable showings of the Real Estate for Sales Business (the sale of Akasaka Garden City building office, which was originally scheduled for the second half of this fiscal year, was accelerated at a greater value than was originally expected). We also achieved an increase in consolidated profits on all levels: consolidated operating income grew by 100.9% to 76,789 million yen (\$668,602 thousand), and consolidated net income by 128.1% to 45,294 million yen (\$394,375 thousand).

The divided for the interim period under review will be 10 yen (\$0.09) per share.

September, 2006

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Isami Wada President & Representative Director

## ———— CONSOLIDATED BALANCE SHEETS —————

As of July 31 and January 31,2006 and July 31,2005

Assets	Ν	Thousands of U.S. dollars		
	July 31 2006	January 31 2006	July 31 2005	July 31 2006
Current assets:				
Cash and cash equivalents	¥ 236,360	¥ 94,980	¥ 95,458	\$ 2,057,989
Short-term investments	750	817	772	6,530
Notes and accounts receivable:				
Affiliate	178	148	163	1,550
Trade	91,902	96,611	87,025	800,191
Other	17,212	17,189	15,959	149,865
Less allowance for doubtful				
accounts	(1,968)	(1,763)	(1,568)	(17,135)
-	107,324	112,185	101,579	934,471
Inventories	432,102	436,609	403,807	3,762,316
Deferred income taxes	54,913	59,243	71,754	478,128
Other current assets	10,277	8,918	11,215	89,482
Total current assets	841,726	712,752	684,585	7,328,916

Property, plant and equipment:				
Land	90,370	87,926	81,613	786,852
Buildings and structures	174,342	170,252	165,645	1,517,997
Machinery and equipment	85,360	84,905	82,593	743,230
Construction in progress	2,759	3,823	2,779	24,023
	352,831	346,906	332,630	3,072,102
Less accumulated depreciation	(147,802)	(144,774)	(142,023)	(1,286,913)
Property, plant and equipment, net	205,029	202,132	190,607	1,785,189

Investments and other assets: Long-term loans receivable Less allowance for doubtful	35,953	37,985	41,342	313,043
accounts	(1,419)	(1,414)	(1,311)	(12,356)
	34,534	36,571	40,031	300,687
Investments in securities	99,438	99,896	83,897	865,808
Investments in affiliates	1,213	999	831	10,562
Deferred income taxes	1,724	3,055	8,724	15,011
Other assets	44,507	42,798	41,802	387,523
Total investments and other assets	181,416	183,319	175,285	1,579,591
	¥ 1,228,171	¥ 1,098,203	¥ 1,050,477	\$ 10,693,696

Liabilities and net assets Millions of yen				Thousands of U.S. dollars	
	July 31 2006	January 31 2006	July 31 2005	July 31 2006	
Current liabilities:					
Notes and accounts payable:					
Affiliate	¥ 3,024	¥ 3,080	¥ 2,933	\$ 26,330	
Trade	169,642	163,308	152,673	1,477,074	
Accrued income taxes	26,379	7,207	5,695	229,682	
Advances received	95,101	86,174	88,370	828,045	
Other current liabilities	63,566	67,095	58,906	553,470	
Total current liabilities	357,712	326,864	308,577	3,114,601	
Long-term liabilities:					
Deferred income taxes	2,352	2,257	—	20,479	
Accrued retirement benefits for					
employees	23,461	26,144	26,388	204,275	
Accrued retirement benefits for					
directors, corporate auditors					
and executive officers	967	1,803	1,616	8,420	
Other liabilities	55,985	55,101	57,140	487,462	
Total long-term liabilities	82,765	85,305	85,144	720,636	
Contingent liabilities (Note 2)					
Shareholders' equity :					
Common stock:					
Authorized -1,978,281,000 shares					
Issued: July 2006 and 2005, and					
January 2006 -709,385,078 shares	186,554	186,554	186,554	1,624,327	
Capital surplus	254,131	237,523	237,523	2,212,721	
Retained earnings	323,560	285,574	269,068	2,817,240	
Less treasury stock, at cost	(368)	(48,379)	(48,139)	(3,204)	
···· , ···· , ···· , ··· · · ·	763,877	661,272	645,006	6,651,084	
Net unrealized holding gain		., -	-,	, - ,	
on securities	23,518	24,530	11,513	204,771	
Translation adjustment	29	(40)	(112)	253	
-	23,547	24,490	11,401	205,024	
Minority interests	270	272	349	2,351	
Total net assets	787,694	686,034	656,756	6,858,459	
	¥ 1,228,171	¥ 1,098,203	¥ 1,050,477	\$ 10,693,696	
	<u> </u>	+ 1,030,203	+ 1,000,477	φ 10,030,030	

## — CONSOLIDATED STATEMENTS OF INCOME

Six months ended July 31, 2006 and 2005 and year ended January 31, 2006

	Millions of yen			Thousands of U.S. dollars	
	July 31 2006	July 31 2005	January 31 2006	July 31 2006	
Net sales	¥ 818,847 634,269	¥ 737,766 595,955	¥ 1,501,857 1,213,190	\$ 7,129,708 5,522,586	
Gross profit	184,578	141,811	288,667	1,607,122	
Selling, general and administrative expenses	107,789	103,580	208,686	938,520	
Operating income	76,789	38,231	79,981	668,602	
Other income (expenses):         Interest and dividend income         Interest expense         Loss on revaluation of real estate held for sale (Note 3)         Loss on revaluation of securities         Other, net         Income before income taxes and minority interests	1,199 (25) (47) (7) (364) 77,545	1,305 (115) (4,188) (9) (554) 34,670	2,223 (140) (12,015) (9) 4,735 74,775	10,440 (218) (409) (61) (3,169) 675,185	
Income taxes : Current Deferred	25,798 6,442 32,240	4,596 10,196 14,792	9,937 21,626 31,563	224,623 56,091 280,714	
Income before minority interests	45,305	19,878	43,212	394,471	
Minority interests in earnings of subsidiaries	(11)	(24)	(183)	(96)	
Net income	¥ 45,294	¥ 19,854	¥ 43,029	\$ 394,375	

## \_\_\_\_\_ CONSOLIDATED STATEMENTS OF CASH FLOWS \_\_\_\_\_\_

Six months ended July 31, 2006 and 2005 and year ended January 31, 2006

	Millions of yen			Thousands of U.S. dollars	
	July 31 2006	July 31 2005	January 31 2006	July 31 2006	
Cash flows from operating activities					
Income before income taxes and minority interests	¥ 77,545	¥ 34.670	¥ 74,775	\$ 675,185	
Adjustments for:	+ 11,040	+ 0+,070	+ 14,110	φ 0/0,100	
Depreciation and amortization	5,735	5,180	11,117	49,935	
Provision for retirement benefits	(2,682)	(508)	(752)	(23,352)	
Interest and dividend income	(1,199)	(1,305)	(2,223)	(10,440)	
Interest expense	25	(1,000)	140	218	
Loss on revaluation of real estate held for sale	47	4,188	12,015	409	
Loss on revaluation of securities.		4,100	12,013	403 61	
Decrease (increase) in notes and accounts receivable	, 4,709	(4,454)	(14,040)	41,001	
	4,709 5,439	( )	· · · · · ·	47,357	
Decrease (increase) in inventories and advance payments		(44,514)	(68,175)		
Increase in notes and accounts payable	6,908	613	12,493	60,148	
Increase (decrease) in advances received	8,927	1,936	(260)	77,727	
Other	(4,569)	(9,568)	(10,073)	(39,782)	
Subtotal	100,892	(13,638)	15,026	878,467	
Interest and dividends received	1,197	1,439	2,367	10,422	
Interest paid	(25)	(219)	(244)	(217)	
Income taxes paid	(6,836)	(18,965)	(22,905)	(59,521)	
- Net cash provided by (used in) operating activities	95,228	(31,383)	(5,756)	829,151	
Cash flows from investing activities					
Proceeds from sales of short-term investments	117	625	266	1,019	
Purchases of short-term investments	_	(561)	(232)	_	
Proceeds from sales of property, plant and equipment	47	100	1,951	409	
Purchases of property, plant and equipment	(11,947)	(12,720)	(47,142)	(104,022)	
Proceeds from sales of investments in securities	149	52,877	65,741	1,297	
Purchases of investments in securities	(1,471)	(11,159)	(12,655)	(12,808)	
Decrease in loans receivable	2,018	2,612	5,973	17,571	
Other	(786)	(124)	(1,642)	(6,844)	
Net cash (used in) provided by investing activities	(11,873)	31,650	12,260		
Cash flows from financing activities				(103,378)	
				(103,378)	
-	_	(31,553)	(31,553)	(103,378)	
Repayment of long-term debt	(6.663)	(31,553) (6,120)	(31,553) (12,785)	_	
Repayment of long-term debt Cash dividends paid	(6,663) (180)	(6,120)	(12,785)	(58,015)	
Repayment of long-term debt Cash dividends paid Increase in treasury stock	(180)	,	(12,785) (46,600)	(58,015) (1,567)	
Repayment of long-term debt Cash dividends paid Increase in treasury stock Proceeds from offering of treasury stock	(180) 64,794	(6,120) (46,472)	(12,785) (46,600)	(58,015) (1,567) 564,162	
Repayment of long-term debt Cash dividends paid Increase in treasury stock Proceeds from offering of treasury stock Other	(180) 64,794 5	(6,120) (46,472)  (269)	(12,785) (46,600)  (263)	(58,015) (1,567) 564,162 43	
Repayment of long-term debt Cash dividends paid Increase in treasury stock Proceeds from offering of treasury stock Other Net cash provided by (used in) financing activities	(180) 64,794 5 57,956	(6,120) (46,472) (269) (84,414)	(12,785) (46,600) (263) (91,201)	(58,015) (1,567) 564,162 43 504,623	
Repayment of long-term debt Cash dividends paid Increase in treasury stock Proceeds from offering of treasury stock Other	(180) 64,794 5	(6,120) (46,472)  (269)	(12,785) (46,600)  (263)	(58,015) (1,567) 564,162 43	
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Repayment of long-term debt Cash dividends paid Increase in treasury stock Proceeds from offering of treasury stock Other Net cash provided by (used in) financing activities Effect of exchange rate changes on cash and cash equivalents	(180) 64,794 5 57,956 69	(6,120) (46,472) (269) (84,414) (107)	(12,785) (46,600) (263) (91,201) (35)	(58,015) (1,567) 564,162 43 504,623 601	

— NOTES TO CONSOLIDATED FINANCIAL STATEMENTS —

July 31, 2006 and 2005

### 1. Basis of Consolidated Financial Statements

Sekisui House, Ltd. (the "Company") and its domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Commercial Code of Japan and the Securities and Exchange Law of Japan and in conformity with accounting principles and practices generally accepted and applied in Japan, which may differ in certain material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. The Company's overseas subsidiary maintains its accounts and records in conformity with the accounting principles generally accepted and the practices prevailing in its country of domicile. The accompanying consolidated financial statements have been prepared by the Company as required by the Securities and Exchange Law of Japan.

The translation of Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader and was made at ¥114.85= U.S.\$1.00, the approximate rate of exchange in effect on July 31, 2006. This translation should not be construed as representation that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollar amounts at the above or any other rate.

### 2. Contingent Liabilities

The Company and its subsidiaries had the contingent liabilities at July 31, 2006:

	Millions of yen	Thousands of U.S. dollars
Guarantees of housing loans to customers Guarantees of bank loans of third parties and other	¥ 88,485 1,148	\$ 770,440 9,995
	¥ 89,633	\$ 780,435

#### 3. Loss on Revaluation of Real Estate Held for Sale

Real estate held for sale at July 31, 2006 and 2005 and January 31, 2006, the market value of which has declined significantly from its carrying value, has been written down to its fair market value.

### 4. Amounts per Share

	Yen			U.S. dollars	
	July 31 2006	July 31 2005	January 31 2006	July 31 2006	
Net income per share: Basic	¥ 65.07	¥ 29.21	¥ 62.94	\$ 0.57	
Diluted	65.06		_	0.57	
Net assets	1,110.51	985.09	1,028.46	9.67	
Dividends	10.00	10.00	20.00	0.09	

CORPORATE DATA

(As of July 31, 2006)

## **Corporate Officers**

President & Representative Director Isami Wada

Executive Vice President & Director Tadashi lwasaki

#### Director

Akira Morimoto Sumio Wada Kazuo Yoshimitsu Shiro Inagaki Yuzo Matsumoto Fumiaki Hirabayashi Toshiharu Arakawa Kiyohide Hirabayashi Toshinori Abe Takashi Uchida

#### Standing Corporate Auditors Hiroshi Itawaki

Kenichi Kawauchi

**Corporate Auditors** Takaharu Dohi Katsuya Kittaka

Executive Vice President & Officer Tadashi Iwasaki

Senior Managing Executive Officer Akira Morimoto Sumio Wada Kazuo Yoshimitsu Shiro Inagaki Yoshiro Kubota

## Managing Executive Officer

Yuzo Matsumoto Fumiaki Hirabayashi Toshiharu Arakawa Kiyohide Hirabayashi Toshinori Abe Takashi Uchida Junichi Terada Mikio Ishikawa Tetsuo Iku

### **Executive Officer**

Satoru Shima Hisashi Murao Daiji Kuroki Kenji Imamura Takaaki Shigematsu Mitsugu lijima Shinichi Yamada Katsuaki Shimoda Kenji Hatanaka Hidehiro Yamaguchi Akihisa Terasaki

## **Outline of the Company**

(As of July 31, 2006)

Established August 1, 1960

**Capital Stock Issued** ¥186,554,196,729

Employees 16,223 (As of April 1, 2006)

#### **Head Office**

Tower East Umeda Sky Building 1-88 Oyodonaka 1-chome Kita-ku Osaka 531-0076 Japan Phone: 81-6-6440-3111 Facsimile: 81-6-6440-3369

#### Factories

Shiga, Ibaraki, Shizuoka, Yamaguchi, Miyagi and Hyogo

### Laboratory

Kyoto

## **Domestic Subsidiaries and Affiliates**

Sekiwa Real Estate, Ltd. Sekiwa Real Estate Kansai, Ltd. Sekiwa Real Estate Chubu, Ltd. Sekiwa Real Estate Chugoku, Ltd. Sekiwa Real Estate Kyushu, Ltd. Sekiwa Real Estate Tohoku, Ltd. Sekiwa Real Estate Sapporo, Ltd. Sekisui House Umeda Operation Co., Ltd. SGM Operation Co., Ltd. etc All 90 subsidiaries and 5 affiliates.

#### Stock Listing

Tokyo Stock Exchange Osaka Securities Exchange Nagoya Stock Exchange

#### American Depositary Receipts Depositary:

The Bank of New York

# SEKISUI HOUSE, LTD.

TOWER EAST, UMEDA SKY BUILDING 1-88 OYODONAKA 1-CHOME, KITA-KU, OSAKA 531-0076, JAPAN Phone: 81-6-6440-3111 Facsimile: 81-6-6440-3369 http://www.sekisuihouse.co.jp/english/index.html