

The State of Orders (Non-Consolidated)

1. Orders

(Millions of yen)

	Fiscal 2008 (1H)		Fiscal 2009 (1H)		YOY(%)	Fiscal 2009 (F)		YOY(%)	
	Buildings	Amount	Buildings	Amount		Buildings	Amount		
Built to Order Housing									
	Steel frame	5,493	179,390	4,978	154,452	(13.9)	10,150	320,000	4.1
	Wood frame	1,700	55,534	1,510	49,237	(11.3)	3,200	105,000	4.8
	Subtotal	7,193	234,924	6,488	203,689	(13.3)	13,350	425,000	4.2
	Low-rise apartments	3,186	150,981	2,133	104,899	(30.5)	4,430	220,000	(18.1)
Subtotal		10,379	385,906	8,621	308,589	(20.0)	17,780	645,000	(4.6)
Real Estate for Sale									
	Steel frame	1,764	48,882	1,869	50,286	2.9	3,700	100,000	16.4
	Wood frame	317	9,123	351	9,862	8.1	700	20,400	20.6
	Subtotal	2,081	58,005	2,220	60,148	3.7	4,400	120,400	17.1
	Land		41,577		39,797	(4.3)		80,000	17.1
	Subtotal	2,081	99,583	2,220	99,946	0.4	4,400	200,400	17.1
	Condominiums		20,469		12,320	(39.8)		30,000	22.4
	Land		15,572		8,846	(43.2)		21,000	24.4
	Subtotal		36,041		21,166	(41.3)		51,000	23.2
	Urban redevelopment		76,856		—	—		—	—
Subtotal		2,081	212,481	2,220	121,112	(43.0)	4,400	251,400	(8.3)
Real Estate for Leasing			5,178		4,988	(3.7)		9,600	(11.8)
Other Business									
	RC contracts	31	23,438	54	15,493	(33.9)	100	35,000	(18.7)
	Exteriors		26,178		21,301	(18.6)		44,000	(8.2)
	Other		2,309		2,344	1.5		5,000	5.5
Subtotal		31	51,927	54	39,139	(24.6)	100	84,000	(12.2)
Total		12,491	655,493	10,895	473,830	(27.7)	22,280	990,000	(6.4)

The State of Ammuculated Orders (Non-Consolidated)

2. Accumulated Orders

(Millions of yen)

	Fiscal 2008 (1H)		Fiscal 2009 (1H)		YOY(%)	Fiscal 2009 (F)		YOY(%)	
	Buildings	Amount	Buildings	Amount		Buildings	Amount		
Built to Order Housing									
	Steel frame	5,441	188,484	4,929	166,029	(11.9)	5,192	170,397	17.0
	Wood frame	1,751	59,180	1,592	54,200	(8.4)	1,753	58,674	20.5
	Subtotal	7,192	247,664	6,521	220,229	(11.1)	6,945	229,071	17.9
	Low-rise apartments	3,531	171,512	2,976	148,429	(13.5)	2,954	145,152	(2.9)
Subtotal		10,723	419,176	9,497	368,658	(12.1)	9,899	374,223	8.8
Real Estate for Sale									
	Steel frame	811	23,620	917	25,167	6.5	1,174	32,142	86.4
	Wood frame	200	5,784	185	5,598	(3.2)	192	6,557	57.7
	Subtotal	1,011	29,404	1,102	30,765	4.6	1,366	38,699	80.8
	Land		13,571		12,322	(9.2)		13,270	14.9
	Subtotal	1,011	42,975	1,102	43,087	0.3	1,366	51,969	57.7
	Condominiums		23,439		14,365	(38.7)		13,145	(13.2)
	Land		15,708		7,508	(52.2)		8,178	0.0
	Subtotal		39,147		21,874	(44.1)		21,323	(8.6)
	Urban redevelopment		20,000		—	—		—	—
Subtotal		1,011	102,122	1,102	64,961	(36.4)	1,366	73,292	26.4
Real Estate for Leasing									
Other Business									
	RC contracts	334	80,855	312	84,626	4.7	304	85,507	5.0
	Exteriors		25,848		21,783	(15.7)		22,031	0.0
	Other		270		240	(11.1)		544	123.0
Subtotal		334	106,974	312	106,650	(0.3)	304	108,082	4.2
Total		12,068	628,272	10,911	540,269	(14.0)	11,569	555,597	9.9

Trend in Sales (Non-Consolidated)

(Millions of yen)

		Fiscal 2008 (1H)	Fiscal 2009 (1H)	YOY(%)	Fiscal 2009 (F)	YOY(%)
Built to Order Housing						
	Steel frame	4,940 Units	4,208 Units	(14.8)	9,150 Units	(11.2)
		4,931 Buildings	4,191 Buildings	(15.0)	9,100 Buildings	(11.0)
		158,378 ¥ mil.	134,120 ¥ mil.	(15.3)	295,300 ¥ mil.	(10.3)
	Wood frame	1,433 Units	1,328 Units	(7.3)	2,860 Units	(8.4)
		1,429 Buildings	1,321 Buildings	(7.6)	2,850 Buildings	(8.3)
		46,305 ¥ mil.	43,711 ¥ mil.	(5.6)	95,000 ¥ mil.	(6.4)
	Subtotal	6,373 Units	5,536 Units	(13.1)	12,010 Units	(10.6)
		6,360 Buildings	5,512 Buildings	(13.3)	11,950 Buildings	(10.3)
		204,684 ¥ mil.	177,831 ¥ mil.	(13.1)	390,300 ¥ mil.	(9.4)
Low-rise apartments	14,331 Units	11,800 Units	(17.7)	24,900 Units	(19.0)	
	2,705 Buildings	2,081 Buildings	(23.1)	4,400 Buildings	(22.3)	
	118,204 ¥ mil.	106,023 ¥ mil.	(10.3)	224,400 ¥ mil.	(13.0)	
Subtotal	20,704 Units	17,336 Units	(16.3)	36,910 Units	(16.4)	
	9,065 Buildings	7,593 Buildings	(16.2)	16,350 Buildings	(13.9)	
	322,888 ¥ mil.	283,854 ¥ mil.	(12.1)	614,700 ¥ mil.	(10.7)	
Real Estate for Sale						
	Steel frame	1,774 Units	1,621 Units	(8.6)	3,250 Units	(3.1)
		1,722 Buildings	1,576 Buildings	(8.5)	3,150 Buildings	(4.0)
		47,789 ¥ mil.	42,361 ¥ mil.	(11.4)	85,100 ¥ mil.	(6.7)
	Wood frame	293 Units	308 Units	5.1	650 Units	7.1
		293 Buildings	308 Buildings	5.1	650 Buildings	7.1
		8,521 ¥ mil.	8,421 ¥ mil.	(1.2)	18,000 ¥ mil.	0.3
	Subtotal	2,067 Units	1,929 Units	(6.7)	3,900 Units	(1.6)
		2,015 Buildings	1,884 Buildings	(6.5)	3,800 Buildings	(2.3)
		56,310 ¥ mil.	50,782 ¥ mil.	(9.8)	103,100 ¥ mil.	(5.6)
	Land	38,470 ¥ mil.	39,020 ¥ mil.	1.4	78,275 ¥ mil.	16.5
	Subtotal	2,067 Units	1,929 Units	(6.7)	3,900 Units	(1.6)
		2,015 Buildings	1,884 Buildings	(6.5)	3,800 Buildings	(2.3)
94,781 ¥ mil.		89,803 ¥ mil.	(5.3)	181,375 ¥ mil.	2.8	
Condominiums	1,110 Units	565 Units	(49.1)	1,300 Units	(18.1)	
	13 Buildings	13 Buildings	0.0	25 Buildings	(30.6)	
	24,081 ¥ mil.	13,099 ¥ mil.	(45.6)	32,000 ¥ mil.	(12.1)	
Land	20,933 ¥ mil.	9,516 ¥ mil.	(54.5)	21,000 ¥ mil.	(29.5)	
Urban redevelopment	56,856 ¥ mil.	1,725 ¥ mil.	(97.0)	1,725 ¥ mil.	(97.1)	
Subtotal	3,177 Units	2,494 Units	(21.5)	5,200 Units	(6.3)	
	2,028 Buildings	1,897 Buildings	(6.5)	3,825 Buildings	(2.5)	
	196,653 ¥ mil.	114,144 ¥ mil.	(42.0)	236,100 ¥ mil.	(21.9)	
Real Estate for Leasing	5,178 ¥ mil.	4,988 ¥ mil.	(3.7)	9,600 ¥ mil.	(11.8)	
Other Business						
	RC contracts	1,401 Units	688 Units	(50.9)	1,700 Units	(31.9)
		71 Buildings	46 Buildings	(35.2)	100 Buildings	(26.5)
		19,658 ¥ mil.	12,274 ¥ mil.	(37.6)	30,900 ¥ mil.	(20.2)
Exteriors	29,659 ¥ mil.	21,549 ¥ mil.	(27.3)	44,000 ¥ mil.	(20.3)	
Other	2,135 ¥ mil.	2,348 ¥ mil.	10.0	4,700 ¥ mil.	2.4	
Subtotal	1,401 Units	688 Units	(50.9)	1,700 Units	(31.9)	
	71 Buildings	46 Buildings	(35.2)	100 Buildings	(26.5)	
	51,454 ¥ mil.	36,172 ¥ mil.	(29.7)	79,600 ¥ mil.	(19.2)	
Total	25,282 Units	20,518 Units	(18.8)	43,810 Units	(16.1)	
	11,164 Buildings	9,536 Buildings	(14.6)	20,275 Buildings	(12.0)	
	576,175 ¥ mil.	439,160 ¥ mil.	(23.8)	940,000 ¥ mil.	(14.6)	