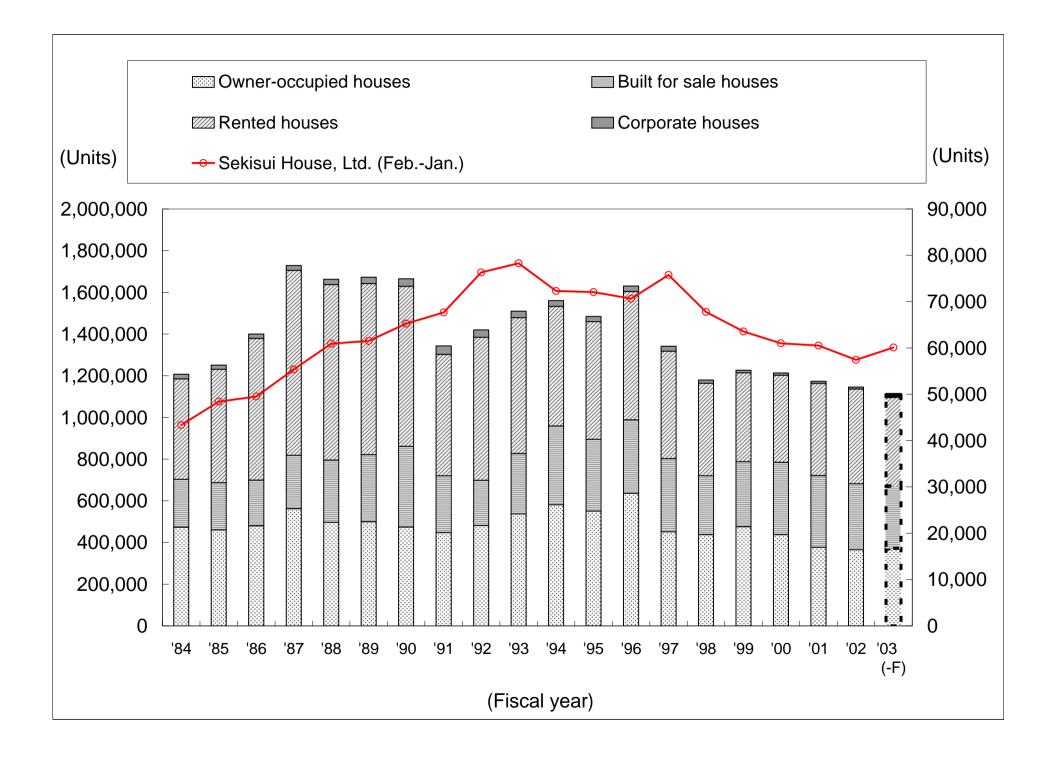
Profile of Sekisui House, Ltd.

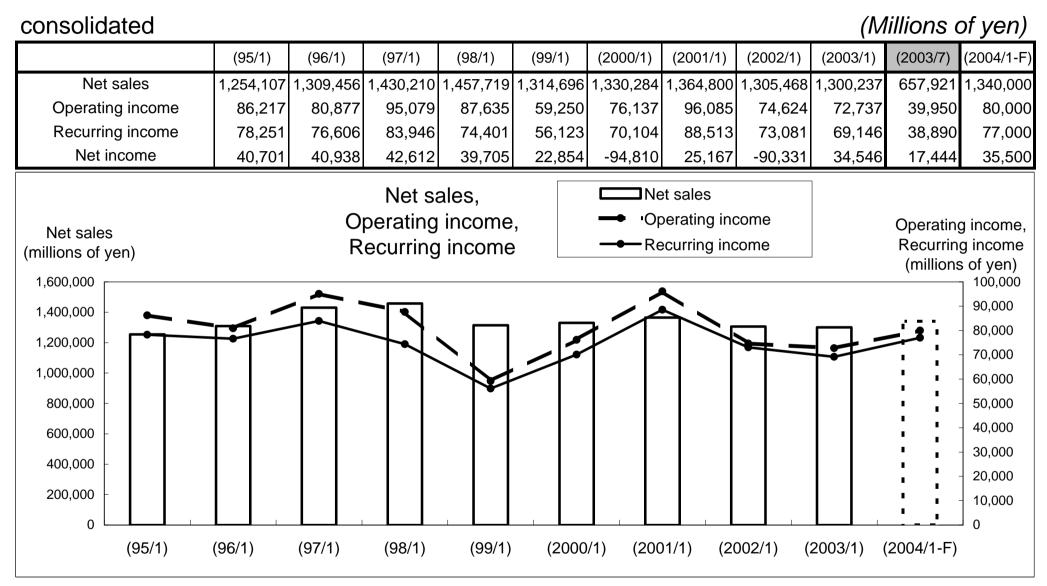
Interim of Fiscal 2003

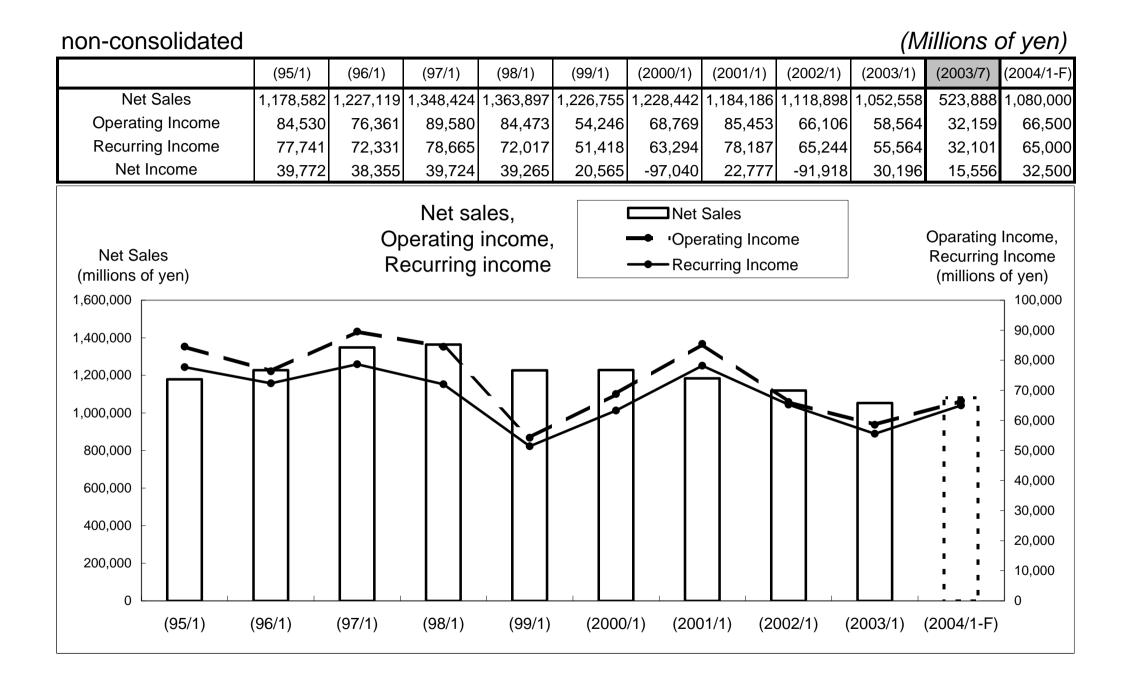
Changes in numbers of new housing starts in Japan and housing constructed by Sekisui House, Ltd.

																(Fiscal	year)		(Units)
	'84	'85	'86	'87	'88	'89	'90	'91	'92	'93	'94	'95	'96	'97	'98	'99	'00'	'01	'02	'03 (Forecast)
Owner- occupied houses	473,484	460,406	479,820	562,705	496,760	499,491	474,375	447,680	481,586	536,908	580,927	550,544	636,306	451,091	438,137	475,632	437,789	377,066	365,507	370,000
Built for sale houses	229,778	226,554	219,621	255,758	298,581	321,740	386,908	272,624	216,572	290,159	377,631	344,666	352,039	350,693	281,845	312,110	346,322	343,918	316,002	300,000
Rented houses	481,839	543,583	679,426	887,204	842,098	820,707	767,246	582,236	686,777	651,563	574,151	563,652	616,186	515,838	443,907	426,020	418,200	442,250	454,505	430,000
Corporate houses	22,046	20,451	20,966	22,867	25,177	30,845	36,838	40,437	34,817	31,157	27,911	25,790	25,847	23,725	15,647	12,445	10,846	9,936	9,539	10,000
Total	1,207,147	1,250,994	1,399,833	1,728,534	1,662,616	1,672,783	1,665,367	1,342,977	1,419,752	1,509,787	1,560,620	1,484,652	1,630,378	1,341,347	1,179,536	1,226,207	1,213,157	1,173,170	1,145,553	1,110,000
Sekisui House, Ltd. (FebJan.)	43,363	48,403	49,521	55,355	60,937	61,524	65,231	67,648	76,325	78,275	72,285	72,059	70,655	75,740	67,781	63,535	60,996	60,517	57,439	60,100
Sekisui's market share in Japan	3.6%	3.9%	3.5%	3.2%	3.7%	3.7%	3.9%	5.0%	5.4%	5.2%	4.6%	4.9%	4.3%	5.6%	5.7%	5.2%	5.0%	5.2%	5.0%	5.4%



Changes in business results





Financial Analysis

consolidated

	Fiscal 1998	Fiscal 1999	Fiscal 2000	Fiscal 2001	Fiscal 2002	Interim of Fiscal 2003
(Operating income + Interest received)/Total assets	4.13%	5.40%	6.90%	5.65%	5.90%	6.81%
Operating income/Total assets	3.70%	5.03%	6.60%	5.40%	5.68%	6.59%
Net income/Total assets	1.43%	-6.27%	1.73%	-6.54%	2.70%	2.88%
ROE (Net income/Shareholders' equity)	2.78%	-12.23%	3.44%	-13.21%	5.43%	5.40%
Gross profit / Sales	18.51%	19.40%	21.53%	20.70%	20.32%	20.63%
Operating income / Sales	4.51%	5.72%	7.04%	5.72%	5.59%	6.07%
Recurring income / Sales	4.27%	5.27%	6.49%	5.60%	5.32%	5.91%
Sales / Total assets (times)	0.82	0.88	0.94	0.94	1.01	1.08
Shareholders' equity / Total assets	52.55%	49.80%	50.79%	48.05%	51.29%	55.45%
Shareholders' equity / Shares (yen)	1,155.74	1,012.78	1,027.71	883.16	911.01	930.96
Net income / Shares (yen)	31.99	-132.65	35.03	-125.11	48.71	24.72
Stock price at the end of year / Net income per share (times)	36.42		28.63		17.63	19.09
Stock price at the end of year / Shareholders' Equity per share (times)	1.01	1.03	0.98	1.04	0.94	1.01

non-consolidated

	Fiscal 1998	Fiscal 1999	Fiscal 2000	Fiscal 2001	Fiscal 2002	Interim of Fiscal 2003
(Operating income + Interest received)/Total assets	4.10%	5.26%	6.72%	5.57%	5.38%	6.51%
Operating income/Total assets	3.56%	4.81%	6.32%	5.22%	5.06%	6.03%
Net income/Total assets	1.35%	-6.79%	1.68%	-7.26%	2.61%	2.92%
ROE (Net income/Shareholders' equity)	2.60%	-13.05%	3.26%	-14.09%	4.99%	5.08%
Gross profit / Sales	18.31%	19.23%	21.87%	21.22%	21.05%	21.56%
Operating income / Sales	4.42%	5.60%	7.22%	5.91%	5.56%	6.14%
Recurring income / Sales	4.19%	5.15%	6.60%	5.83%	5.28%	6.13%
Sales / Total assets (times)	0.81	0.86	0.88	0.88	0.91	0.98
Shareholders' equity / Total assets	53.37%	50.52%	52.97%	49.89%	54.90%	60.12%
Pay-out ratio	62.56%	-13.26%	63.33%	-14.10%	42.26%	40.24%
Net income / Shares (yen)	28.79	-135.77	31.7	-127.30	42.58	22.05
Shareholders' equity / Shares (yen)	1,114.01	967.31	980.78	842.51	864.37	880.82
Stock price at the end of year / Net income per share (times)	40.47		31.64		20.17	21.41
Stock price at the end of year /Shareholders' Equity per share (times)	1.05	1.08	1.02	1.09	0.99	1.07

Trend in assets

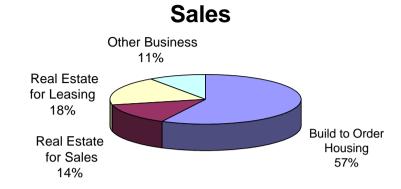
(Total assets) (Millions of yen) (Land and buildings assets) (Millions of yen) 2,000,000 1,000,000 Advance payments Land & buildings for sale □Land & buildings of fixed assets 1,500,000 1,000,000 500,000 500,000 0 0 1999/1 2000/1 2001/1 2002/1 2003/1 2003/7 1999/1 2000/1 2001/1 2002/1 2003/1 2003/7 03/7 213 459 364

		1999/1	2000/1	2001/1	2002/1	2003/1	2003
	Land & buildings of fixed assets	351,048	268,582	276,522	221,727	230,269	231,2 [.]
03/7	Land & buildings for sale	445,739	288,477	289,670	226,187	230,750	245,4
711	Advance payments	58,130	31,284	30,622	1,342	1,080	1,30

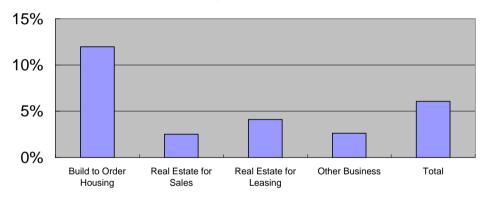
	1999/1	2000/1	2001/1	2002/1	2003/1	2003/7
Total Assets			1,459,490			

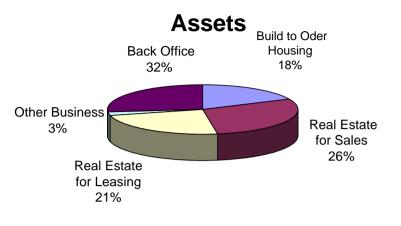
consolidated

Segments of Sekisui House Group



Operating Income / Sales





Employee Other Business 9% Real Estate for Leasing 5% Back Office 6% Build to Order Housing • Real Estate for Sales 80%

	Build to Order Housing	Real Estate for Sales	Real Estate for Leasing	Other Business	Back Office	Total
Sales (millions of yen) *	378,888	91,702	123,052	64,277	-	657,921
Operating income / Sales	11.97%	2.52%	4.11%	2.62%	-	6.07%
Assets (millions of yen)	210,592	343,911	274,350	25,886	312,970	1,167,711
Employee	15,	918	1,007	1,652	1,178	19,755

*Sales to third parties

The state of orders

(Millions of yen)

				-			
	2002.2 ~ 2002.7	2002.8 ~ 2003.1	2002.2 ~ 2003.1	2003.2 ~ 2003.7	Percentage change	2003.2 ~ 2004.1(E)	Percentage change
Detached Houses	304,831	216,325	521,156	242,161	79.4%	558,000	107.1%
D.H.(Steel-Frame)	253,494	179,214	432,708	200,182	79.0%	458,000	105.8%
D.H.(Wood-Frame)	51,337	37,111	88,448	41,979	81.8%	100,000	113.1%
Low-rise Apartments	163,156	110,554	273,710	143,411	87.9%	311,000	113.6%
Built to Order Housing	467,989	326,879	794,868	385,573	82.4%	869,000	109.3%
Detached Houses for Sale	42,406	28,997	71,403	37,578	88.6%	73,000	102.2%
D.H.(Steel-Frame)	40,320	26,388	66,708	32,310	80.1%	63,000	94.4%
D.H.(Wood-Frame)	2,086	2,609	4,695	5,268	252.5%	10,000	213.0%
Condominiums for Sale	24,816	15,843	40,659	17,816	71.8%	35,000	86.1%
Land	42,534	36,029	78,564	37,246	87.6%	85,000	108.2%
For Detached Houses	27,819	25,994	53,813	25,714	92.4%		
For Condominiums	14,716	10,036	24,752	11,532	78.4%		
Real Estate for Sale	109,756	80,871	190,627	92,642	84.4%	193,000	101.2%
Real Estate for Lease	5,514	5,031	10,545	4,741	86.0%	10,600	100.5%
RC. Construction	17,688	11,468	29,156	20,437	115.5%	32,400	111.1%
Exterior	28,678	27,822	56,500	20,390	71.1%	50,000	88.5%
Remodeling	18,014	22,807	40,821	21,566	119.7%	45,000	110.2%
Other Business	64,380	62,098	126,478	62,394	96.9%	127,400	100.7%
Total	647,643	474,875	1,122,518	545,352	84.2%	1,200,000	106.9%

Trend in Housing Constructed by Sekisui House, Ltd.

(Thousands of yen)

					(/ / /	ousanus or yerr)
		Fisical 1999	Fisical 2000	Fisical 2001	Fiscal 2002	Interim of Fiscal 2003
	Sales per detached house	29,815	30,620	30,724	29,605	29,625
Built to Order Detached Houses *	Floor area per detached house	149.66 m2	149.98 m2	149.12 m2	147.76 m2	146.81 m2
	Sales per 3.3m2 of detached house	657	674	681	662	667
Built for Sale	Sales per built for sale house	22,691	24,627	24,354	24,736	25,061
Houses without Land *	Floor area per built for sale house	131.87 m2	133.35 m2	130.35 m2	130.54 m2	129.60 m2
	Sales per land	21,513	23,075	19,692	18,962	19,737
Land	Area per land	217.13 m2	,	,	,	

* Newly built houses with steel-frame and wood-frame consist of detached houses. Built to order houses on lands sold are also included in detached houses. (RC and remodeling excluded.)

Sales of buildings in detail

		T		
	Interim of Fiscal 2002	Fiscal 2002	Inrerim of Fiscal 2003	Forecast Fiscal 2003
	8,087 _{Units}	16,893 _{Units}	8,532 _{Units}	17,700 _{Units}
	7,981 _{Buildings}	16,389 _{Buildings}	8,214 _{Buildings}	17,100 _{Buildings}
Detached Houses	1,161,604 _{m2}	2,381,351 _{m2}	1,183,563 _{m2}	m2
	236,210 _{mil.}	485,549 _{mil.}	242,380 _{mil.}	512,200 _{mil.}
	6,800 _{Units}	14,245 _{Units}	7,223 _{Units}	15,050 _{Units}
	6,706 _{Buildings}	13,763 _{Buildings}	6,916 _{Buildings}	14,500 _{Buildings}
D.H. (Steel-Frame)	973,039 _{m2}	1,994,411 _{m2}	990,542 _{m2}	m2
	196,927 _{mil.}	405,471 _{mil.}	202,111 _{mil.}	431,200 _{mil.}
	1,287 _{Units}	2,648 _{Units}	1,309 _{Units}	2,650 _{Units}
	1,275 _{Buildings}	2,626 _{Buildings}	1,298 _{Buildings}	2,600 _{Buildings}
D.H. (Wood-Frame)	188,565 _{m2}	386,940 _{m2}	193,021 _{m2}	m2
	39,283 _{mil.}	80,078 _{mil.}	40,269 _{mil.}	81,000 _{mil.}
	16,270 _{Units}	34,000 _{Units}	18,192 _{Units}	36,550 _{Units}
	3,538 _{Buildings}	7,610 _{Buildings}	4,098 _{Buildings}	8,050 _{Buildings}
Low-rise Apartments	770,830 _{m2}	1,633,021 _{m2}	873,976 _{m2}	m2
	119,515 _{mil.}	252,177 _{mil.}	135,869 _{mil.}	270,500 _{mil.}
Built to Order Housing	355,725 _{mil.}	737,727 _{mil.}	378,251 _{mil.}	782,700 _{mil.}
	2,023 _{Units}	2,814 _{Units}	1,002 _{Units}	2,250 _{Units}
	54 _{Buildings}	111 _{Buildings}	48 _{Buildings}	80 _{Buildings}
RC. Construction (Residence)	137,050 _{m2}	195,945 _{m2}	91,850 _{m2}	m2
	23,247 _{mil.}	33,067 _{mil.}	15,380 _{mil.}	29,000 _{mil.}
	11 _{Buildings}	24 _{Buildings}	11 _{Buildings}	20 _{Buildings}
RC. Construction (Non-residence)	35,005 _{m2}	121,391 _{m2}	10,246 _{m2}	m2
	3,787 _{mil.}	13,261 _{mil.}	1,559 _{mil.}	3,000 _{mil.}
Pomodoling	6,079 _{m2}	13,037 _{m2}	7,759 _{m2}	m2
Remodeling	17,869 _{mil.}	36,896 _{mil.}	20,401 _{mil.}	43,000 _{mil.}
Exterior	23,602 _{mil.}	46,665 _{mil.}	21,053 _{mil.}	47,000 _{mil.}
Other Business	68,505 _{mil.}	129,890 _{mil.}	58,393 _{mil.}	122,000 mil.

	Interim of Fiscal 2002	Fiscal 2002	Interim of Fiscal 2003	Forecast Fiscal 2003
	1,412 _{Units}	2,412 _{Units}	1,403 _{Units}	2,500 _{Units}
	1,343 _{Buildings}	2,412 Buildings	2,412 _{Buildings}	2,500 Building
Detached Houses for Sale	186,560 _{m2}	330,042 _{m2}	183,259 _{m2}	m2
	37,364 _{mil.}	65,526 _{mil.}	37,279 _{mil.}	63,300 _{mil.}
	1,352 _{Units}	2,294 _{Units}	1,266 _{Units}	2,250 _{Units}
	1,283 _{Buildings}	2,294 _{Buildings}	1,214 _{Buildings}	2,250 Building
D.H. (Steel-Frame) for Sale	177,971 _{m2}	313,117 _{m2}	163,871 _{m2}	m2
	35,567 _{mil.}	61,949 _{mil.}	33,114 _{mil.}	56,300 _{mil.}
	60 _{Units}	118 _{Units}	137 _{Units}	250 _{Units}
	60 _{Buildings}	118 _{Buildings}	137 _{Buildings}	250 _{Buildin}
D.H. (Wood-Frame)for Sale	8,589 _{m2}	16,925 _{m2}	19,388 _{m2}	m2
	1,797 _{mil.}	3,577 _{mil.}	4,165 _{mil.}	7,000 _{mil.}
	639 _{Units}	1,320 _{Units}	613 _{Units}	1,100 _{Units}
	10 _{Buildings}	25 _{Buildings}	12 _{Buildings}	26 _{Buildin}
Condominiums for Sale	58,200 _{m2}	105,961 _{m2}	41,415 _{m2}	m2
	16,272 _{mil.}	29,395 _{mil.}	10,891 _{mil.}	30,000 _{mil.}
	1 _{Buildings}	3 _{Buildings}	[–] Buildings	Buildin
Commercial Buildings for Sale	9,135 _{m2}	14,917 _{m2}	[–] m2	m2
	3,035 _{mil.}	4,189 _{mil.}	[–] mil.	mil.
Land –	1,427 _{Lots}	2,789 _{Lots}	1,337 _{Lots}	3,000 _{Lots}
Lanu	41,429 _{mil.}	75,285 _{mil.}	34,330 _{mil.}	71,400 _{mil.}
For Detached Houses	1,427 _{Lots}	2,789 _{Lots}	1,337 _{Lots}	Lots
	27,714 _{mil.}	52,885 _{mil.}	26,388 _{mil.}	mil.
For Condominiums	13,715 _{mil.}	22,401 _{mil.}	7,943 _{mil.}	mil.
eal Estate Sale business	98,100 _{mil.}	174,396 _{mil.}	82,502 _{mil.}	164,700 _{mil.}

Total *housing only 28,431	57,439 Units	29,742 Units	60,100 _{Units}
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Item-wise rations of house buyers

	Buyers own funds as		Percentage of	Percentage of two-	Percentage of	referral orders	Percentage of buyers who	Unit price	Percentage of	
Period	Listot tagiene	applied for loan from H.L.C.	re-builders	generation duplex	Detached Houses	Include Apartment	decided to buy on tour to display home	per3.3sq.meters (in thousand)	company employees	
97.2 - 97.7	37.3%	71.3%	43.1%	37.1%	46.2%	50.0%	39.2%	622	61.4%	
97.8 - 98.1	37.7%	69.1%	42.7%	35.8%	48.0%	52.0%	37.2%	624	60.6%	
98.2 - 98.7	37.9%	69.5%	44.2%	37.3%	48.4%	52.4%	37.8%	627	60.1%	
98.8 - 99.1	34.7%	75.3%	40.1%	34.3%	49.8%	53.2%	35.6%	630	61.0%	
99.2 - 99.7	33.1%	77.9%	41.1%	34.8%	50.6%	51.9%	35.6%	639	61.5%	
99.8 - 00.1	37.2%	68.9%	40.4%	33.9%	54.3%	56.6%	31.9%	640	60.3%	
00.2 - 00.7	38.2%	63.1%	39.3%	33.3%	53.7%	56.8%	32.0%	645	60.8%	
00.8 - 01.1	40.2%	56.2%	38.4%	30.9%	55.1%	59.3%	31.1%	645	59.0%	
01.2 - 01.7	41.9%	47.8%	38.5%	31.3%	55.9%	59.4%	30.3%	643	59.7%	
01.8 - 02.1	41.7%	32.6%	36.0%	29.8%	55.2%	62.2%	30.7%	640	58.3%	
02.2 - 02.7	43.2%	21.2%	35.5%	29.2%	57.4%	64.2%	29.3%	638	58.1%	
02.8 - 03.1	41.1%	13.6%	32.6%	29.0%	55.7%	63.4%	30.1%	644	58.2%	
03.2 - 03.7	42.4%	11.6%	32.4%	28.0%	54.4%	60.2%	31.4%	650	60.3%	

Sales offices of Sekisui House, Ltd.

	Branch	Sales Office	SHAWOOD- Home sales office	Sales Office Total	Remodeling Sales Office	Customers Center	Display home	SHAWOOD display home	Total
96. 1	46	174	14	188		37	517	35	552
96. 7	46	172	17	189		38	515	55	570
97. 1	51	177	21	198		37	532	66	598
97.7	56	181	21	202		38	552	70	622
98. 1	57	188	21	209		39	570	72	642
98. 7	57	180	29	209		39	578	74	652
99. 1	57	178	32	210		41	556	86	642
99. 7	59	178	33	211		47	528	96	624
00. 1	61	181	36	217	(2)	49	531	100	631
00. 7	61	182	36	218	(12)	52	508	107	615
01. 1	63	189	36	225	(14)	53	521	111	632
01.7	69	205	40	245	(20)	61	532	121	653
02. 1	69	204	41	245	(22)	63	523	130	653
02. 7	68	204	42	246	24	64	501	122	623
03. 1	69	204	43	247	25	65	481	121	602
03. 7	69	204	45	249	25	66	448	116	564
03. 8	71	202	45	247	28	65	446	117	563

* "Remodeling center" was renamed as "Remodeling sales office" from February 1, 2002

Investment in plant and equipment

(Millions of yen)

	Fiscal 1999	Fiscal 2000	Fiscal 2001	Fiscal 2002	Interim of Fiscal 2003	Forecast Fiscal 2003
Factories	3,440	2,304	2,506	1,499	1,575	4,400
Real estate for rent	1,324	0	0	0	0	0
Others	2,229	6,260	3,809	4,712	2,474	6,600
Total	6,993	8,564	6,315	6,211	4,049	11,000
Transfer for current assets to fixed assets	3,630	62	4,149	8,179	8	0
Depreciation expense	12,060	11,675	11,186	9,951	4,497	10,000
Investment in plant and equipment (Consolidated)	13,569	13,968	16,003	19,302	8,459	16,000
Depreciation expense (Consolidated)	13,350	13,693	13,085	11,882	5,431	12,000

The State of Share Distribution

areholders 1 182	Shares 477	Percentage 0.00	Shareholders	Shares	Demonstration			
1 182		0.00			Percentage	Shareholders	Shares	Percentage
182			0	0	0.00	0	0	0.00
	233,987,925	32.98	212	272,962,793	38.48	221	269,841,693	38.04
43	44,335,276	6.25	44	63,051,091	8.89	44	67,328,091	9.49
62	121,166,732	17.08	77	137,912,732	19.44	93	124,946,732	17.61
34	42,717,073	6.02	38	46,111,073	6.50	33	50,885,473	7.17
6	17,002,459	2.40	7	17,952,459	2.53	7	18,752,459	2.65
37	8,766,385	1.23	46	7,935,438	1.12	44	7,928,938	1.12
41	37,390,006	5.27	33	31,903,661	4.50	41	21,579,496	3.04
425	188,754,131	26.61	404	162,907,000	22.96	405	174,795,316	24.64
418	188,748,487	26.61	398	162,902,356	22.96	399	174,790,672	24.64
7	5,644	0.00	6	4,644	0.00	6	4,644	0.00
830	169,313,072	23.87	856	174,245,100	24.56	870	173,534,386	24.46
32,292	66,047,506	9.31	32,745	66,757,060	9.41	34,342	69,508,426	9.80
1	13,891,961	1.96	1	609,464	0.09	1	125,761	0.02
33,772	709,385,078	100.00	34,251	709,385,078	100.00	35,880	709,385,078	100.00
3	34 6 37 41 425 418 7 830 32,292 1 33,772	34 42,717,073 6 17,002,459 37 8,766,385 41 37,390,006 425 188,754,131 418 188,748,487 7 5,644 830 169,313,072 32,292 66,047,506 1 13,891,961 33,772 709,385,078 rs with voting rights rights	34 42,717,073 6.02 6 17,002,459 2.40 37 8,766,385 1.23 41 37,390,006 5.27 425 188,754,131 26.61 418 188,748,487 26.61 7 5,644 0.00 830 169,313,072 23.87 32,292 66,047,506 9.31 1 13,891,961 1.96 33,772 709,385,078 100.00	34 42,717,073 6.02 38 6 17,002,459 2.40 7 37 8,766,385 1.23 46 41 37,390,006 5.27 33 425 188,754,131 26.61 404 418 188,748,487 26.61 398 7 5,644 0.00 6 830 169,313,072 23.87 856 32,292 66,047,506 9.31 32,745 1 13,891,961 1.96 1 33,772 709,385,078 100.00 34,251 rs with voting rights 22,009 Sh 22,009 Sh	34 42,717,073 6.02 38 46,111,073 6 17,002,459 2.40 7 17,952,459 37 8,766,385 1.23 46 7,935,438 41 37,390,006 5.27 33 31,903,661 425 188,754,131 26.61 404 162,907,000 418 188,748,487 26.61 398 162,902,356 7 5,644 0.00 6 4,644 830 169,313,072 23.87 856 174,245,100 32,292 66,047,506 9.31 32,745 66,757,060 1 13,891,961 1.96 1 609,464 33,772 709,385,078 100.00 34,251 709,385,078 rs with voting rights	34 42,717,073 6.02 38 46,111,073 6.50 6 17,002,459 2.40 7 17,952,459 2.53 37 8,766,385 1.23 46 7,935,438 1.12 41 37,390,006 5.27 33 31,903,661 4.50 425 188,754,131 26.61 404 162,907,000 22.96 418 188,748,487 26.61 398 162,902,356 22.96 7 5,644 0.00 6 4,644 0.00 830 169,313,072 23.87 856 174,245,100 24.56 32,292 66,047,506 9.31 32,745 66,757,060 9.41 1 13,891,961 1.96 1 609,464 0.09 33,772 709,385,078 100.00 34,251 709,385,078 100.00 rs with voting rights 22,009 Shareholders Average num 32,009 Shareholders Average num	34 42,717,073 6.02 38 46,111,073 6.50 33 6 17,002,459 2.40 7 17,952,459 2.53 7 37 8,766,385 1.23 46 7,935,438 1.12 44 41 37,390,006 5.27 33 31,903,661 4.50 41 425 188,754,131 26.61 404 162,907,000 22.96 405 418 188,748,487 26.61 398 162,902,356 22.96 399 7 5,644 0.00 6 4,644 0.00 6 830 169,313,072 23.87 856 174,245,100 24.56 870 32,292 66,047,506 9.31 32,745 66,757,060 9.41 34,342 1 13,891,961 1.96 1 609,464 0.09 1 33,772 709,385,078 100.00 34,251 709,385,078 100.00 35,880 swith voting rights 22,09 Shareholders Average number of shares	34 42,717,073 6.02 38 46,111,073 6.50 33 50,885,473 6 17,002,459 2.40 7 17,952,459 2.53 7 18,752,459 37 8,766,385 1.23 46 7,935,438 1.12 44 7,928,938 41 37,390,006 5.27 33 31,903,661 4.50 41 21,579,496 425 188,754,131 26.61 404 162,907,000 22.96 405 174,795,316 418 188,748,487 26.61 398 162,902,356 22.96 399 174,790,672 7 5,644 0.00 6 4,644 0.00 6 4,644 830 169,313,072 23.87 856 174,245,100 24.56 870 173,534,386 32,292 66,047,506 9.31 32,745 66,757,060 9.41 34,342 69,508,426 1 13,891,961 1.96 1 609,464 0.09 1

Total number of voting rights Average total number of shares issued during the term Total number of shares issued (July 31, 2003) 22,009 Shareholders 690,859 Rights 705,593,929 Shares * 695,493,117 Shares *

* Excluding treasury stock

Average number of shares per shareholderJuly 31,200321,005SharesJan.31, 200320,711SharesJuly 31, 200219,771SharesRepurchase of shares during the term13,236,000Shares

(Total of 11,953 million yen)