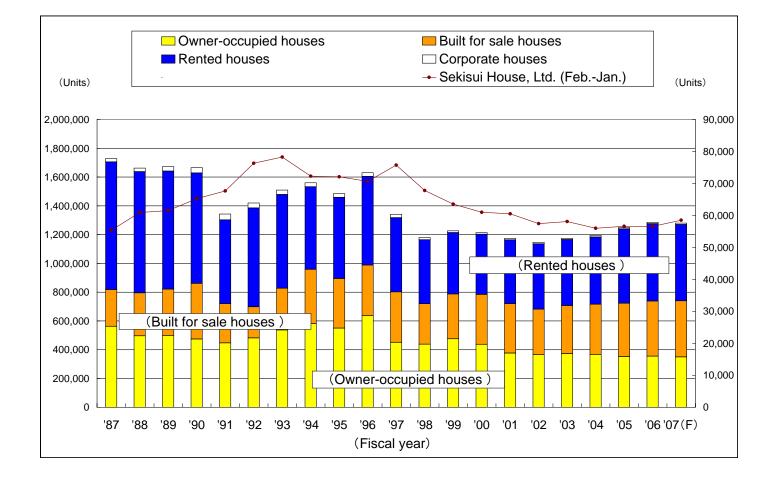
# Fact Book

Profile of Sekisui House, Ltd. Interim of Fiscal 2007

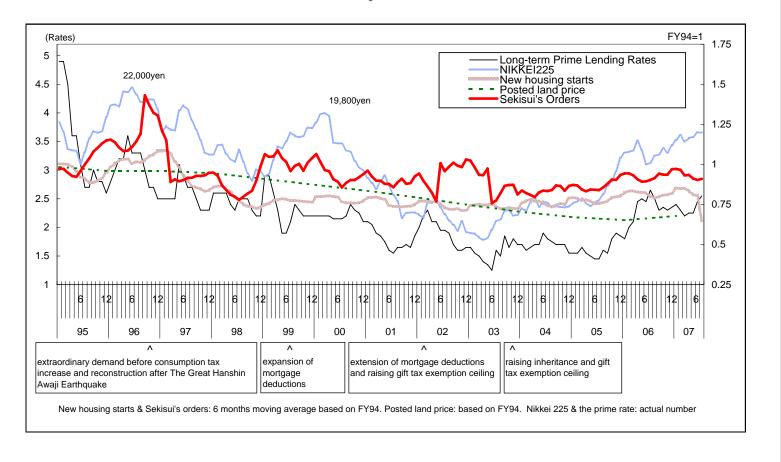
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#### Changes in numbers of new housing starts in Japan and housing constructed by Sekisui House

														(Fisc	al year)						(Units)
	'87	'88	'89	'90	'91	'92	'93	'94	'95	'96	'97	'98	'99	'00	'01	'02	'03	'04	'05	'06	'07(F)
Owner- occupied houses	562,705	496,760	499,491	474,375	447,680	481,586	536,908	580,927	550,544	636,306	451,091	438,137	475,632	437,789	377,066	365,507	373,015	367,233	352,470	355,700	350,000
Built for sale houses	255,758	298,581	321,740	386,908	272,624	216,572	290,159	377,631	344,666	352,039	350,693	281,845	312,110	346,322	343,918	316,002	333,825	349,044	370,155	382,503	390,000
Rented houses	887,204	842,098	820,707	767,246	582,236	686,777	651,563	574,151	563,652	616,186	515,838	443,907	426,020	418,200	442,250	454,505	458,708	467,348	517,667	537,943	530,000
Corporate houses	22,867	25,177	30,845	36,838	40,437	34,817	31,157	27,911	25,790	25,847	23,725	15,647	12,445	10,846	9,936	9,539	8,101	9,413	8,515	9,100	10,000
Total	1,728,534	1,662,616	1,672,783	1,665,367	1,342,977	1,419,752	1,509,787	1,560,620	1,484,652	1,630,378	1,341,347	1,179,536	1,226,207	1,213,157	1,173,170	1,145,553	1,173,649	1,193,038	1,248,807	1,285,246	1,280,000
Sekisui House (Feb Jan.)	55,355	60,937	61,524	65,231	67,648	76,325	78,275	72,285	72,059	70,655	75,740	67,781	63,535	60,996	60,517	57,439	58,083	55,989	56,600	56,578	58,500
Sekisui's market share in Japan	3.2%	3.7%	3.7%	3.9%	5.0%	5.4%	5.2%	4.6%	4.9%	4.3%	5.6%	5.7%	5.2%	5.0%	5.2%	5.0%	4.9%	4.7%	4.5%	4.4%	4.6%



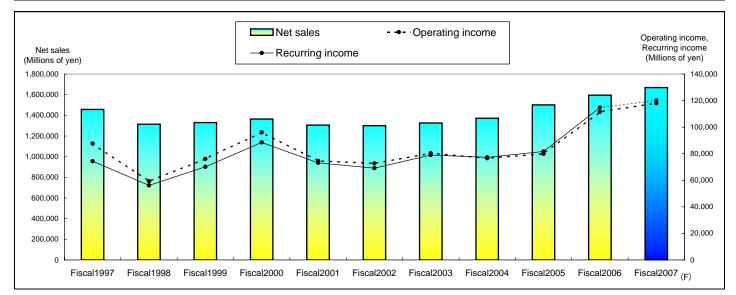
### Trends in macro economy index and Sekisui's orders



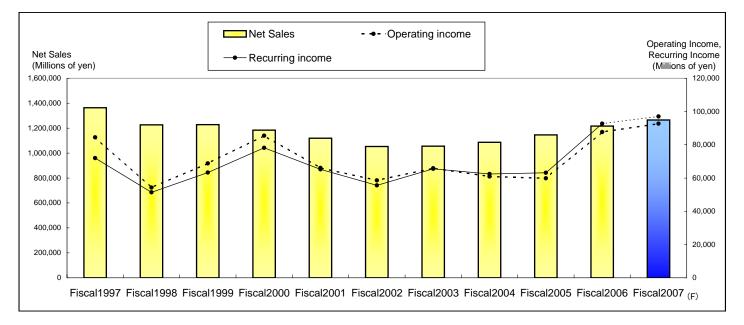
# Change in business results

#### (Consolidated)

(Consolidated) (Millions of yen)												
	Fiscal1997	Fiscal1998	Fiscal1999	Fiscal2000	Fiscal2001	Fiscal2002	Fiscal2003	Fiscal2004	Fiscal2005	Fiscal2006	Fiscal2007	Fiscal2007
											1H	Forecast
Net sales	1,457,719	1,314,696	1,330,284	1,364,800	1,305,468	1,300,237	1,326,039	1,372,243	1,501,857	1,596,183	796,756	1,670,000
Operating income	87,635	59,250	76,137	96,085	74,624	72,737	80,333	76,638	79,980	111,570	46,510	118,000
Recurring income	74,401	56,123	70,104	88,513	73,081	69,146	79,062	77,316	81,699	114,822	49,336	120,000
Net income	39,705	22,854	-94,810	25,167	-90,331	34,546	37,761	23,659	43,029	62,663	28,665	65,500



(Non-Consolidated) (Millions of yen)												
	Fiscal1997	Fiscal1998	Fiscal1999	Fiscal2000	Fiscal2001	Fiscal2002	Fiscal2003	Fiscal2004	Fiscal2005	Fiscal2006	Fiscal2007	Fiscal2007
											1H	Forecast
Net Sales	1,363,897	1,226,755	1,228,442	1,184,186	1,118,898	1,052,558	1,055,027	1,086,179	1,145,540	1,216,901	592,963	1,265,000
Operating income	84,473	54,246	68,769	85,453	66,106	58,564	65,868	60,889	59,864	87,678	33,365	92,700
Recurring income	72,017	51,418	63,294	78,187	65,244	55,564	65,554	62,439	63,146	92,720	38,543	97,000
Net income	39,265	20,565	-97,040	22,777	-91,918	30,196	33,580	19,492	33,003	51,781	23,494	53,500



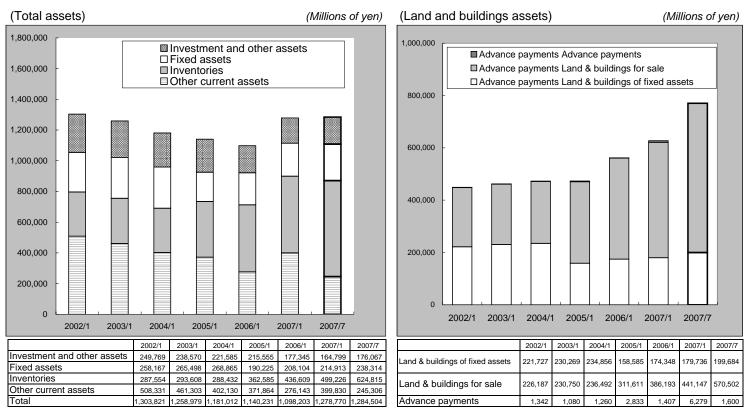
# **Financial analysis**

(Consolidated)							
	Fiscal 2001	Fiscal 2002	Fiscal 2003	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007 1H
(Operating income + Interest received) / Total assets	5.65%	5.90%	6.79%	6.84%	7.34%	9.61%	7.50%
Operating income / Total assets	5.40%	5.68%	6.58%	6.60%	7.15%	9.39%	7.26%
Net income / Total assets	-6.54%	2.70%	3.10%	2.04%	3.84%	5.27%	4.47%
ROE (Net income / Shareholders' equity)	-13.21%	5.43%	5.75%	3.55%	6.36%	8.45%	7.37%
Gross profit / Sales	20.70%	20.32%	20.37%	19.95%	19.22%	20.56%	19.62%
Operating income / Sales	5.72%	5.59%	6.06%	5.58%	5.33%	6.99%	5.84%
Recurring income / Sales	5.60%	5.32%	5.96%	5.63%	5.44%	7.19%	6.19%
Sales / Total assets (times)	0.94	1.01	1.09	1.18	1.34	1.34	1.24
Shareholders' equity / Total assets	48.05%	51.29%	56.56%	58.45%	62.44%	62.41%	59.03%
Shareholders' equity / Shares (yen)	883.16	911.01	959.96	979.40	1,028.46	1,125.75	1,121.21
Net income / Shares (yen)	-125.11	48.71	53.30	33.80	62.94	89.26	41.04
Stock price at the end of year / Net income per share (times)	-	17.63	19.51	35.50	29.04	18.96	15.33
Stock price at the end of year / Shareholders' Equity per share (times)	1.04	0.94	1.08	1.23	1.78	1.50	1.32

#### (Non-Consolidated)

	Fiscal 2001	Fiscal 2002	Fiscal 2003	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007 1H
(Operating income + Interest received) / Total assets	5.57%	5.38%	6.49%	6.44%	6.48%	8.62%	6.37%
Operating income / Total assets	5.22%	5.06%	6.14%	6.03%	6.09%	8.15%	5.67%
Net income / Total assets	-7.26%	2.61%	3.13%	1.93%	3.36%	4.82%	3.99%
ROE (Net income / Shareholders' equity)	-14.09%	4.99%	5.40%	3.10%	5.24%	7.55%	6.58%
Gross profit / Sales	21.22%	21.05%	21.40%	20.82%	19.90%	21.44%	20.37%
Operating income / Sales	5.91%	5.56%	6.24%	5.61%	5.23%	7.21%	5.63%
Recurring income / Sales	5.83%	5.28%	6.21%	5.75%	5.51%	7.62%	6.50%
Sales / Total assets (times)	0.88	0.91	0.98	1.08	1.17	1.13	1.01%
Shareholders' equity / Total assets	49.89%	54.90%	61.24%	63.25%	65.01%	62.79%	58.59%
Pay-out ratio	-14.10%	42.26%	37.74%	63.85%	41.02%	29.83%	35.68%
Net income / Shares (yen)	-127.30	42.58	47.69	28.19	48.76	73.75	33.63
Shareholders' equity / Shares (yen)	842.51	864.37	906.85	919.45	952.92	1,039.16	1,022.83
Stock price at the end of year / Net income per share (times)	-	20.17	21.81	42.57	37.49	22.94	18.78
Stock price at the end of year / Shareholders' Equity per share (times)	1.09	0.99	1.15	1.31	1.92	1.63	1.45

# Trend in assets (Consolidated)



# Trend in land for sale (Non-Consolidated)

(Millions of yen)

	5 New acceptance	■5 Sales (Cost base)	5 Loss on evaluation	□5 Balance at the	e end of the fiscal year
500,000					
400,000					
300,000					
200,000					
100,000		1			
0					
(100,000)					
(200,000)	2003/1 2004	/1 2005/1	2006/1	2007/1	2007/7

	2003/1	2004/1	2005/1	2006/1	2007/1	2007/7
New acceptance	77,583	81,311	151,332	199,008	187,384	170,427
Sales (Cost base)	70,381	72,262	95,029	121,968	138,709	63,183
Loss on evaluation	522	2,932	3,569	11,256	2,781	-
Balance at the end of the fiscal year	180,914	187,030	239,763	305,547	351,442	458,686

# Summary of major development projects

#### Large-scale projects

	Location	Notes	Area	Floor Space	Completion period
Akasaka garden city	Minato,Tokyo	Office buildings 19F	about 6,900 m2	about 48,000 m2	Completion
Tokyo mid-town	Minato,Tokyo	Office buildings 57F & 4 other buildings, Condos about 520units	about 68,900 m2	about 569,000 m2	Completion
Tokyo kodaira project	Kodaira,Tokyo	Apartments for rent 77units	about 5,400 m2	about 4,500 m2	2007 autumn
Daiba project	Minato,Tokyo	Office buildings for rent 12F	about 2,900 m2	about 18,700 m2	2007 winter
Nagoya higashisakura project	Nagoya	Apartments for rent 63units	about 800 m2	about 4,700 m2	2008
Nagoya takami project	Nagoya	Apartments for rent 28units	about 1,100 m2	about 2,500 m2	2008
Nagoya ayuchitori project	Nagoya	Apartments for rent 58units	about 1,400 m2	about 5,700 m2	2008
Sapporo odorinishi project	Sapporo	Apartments for rent 130units	about 1,000 m2	about 11,400 m2	2008
Sapporo minaminijyo project	Sapporo	Apartments for rent 136units	about 1,100 m2	about 10,200 m2	2009
Sapporo minamishichijyo project	Sapporo	Apartments for rent 85units	about 750 m2	about 5,800 m2	2009
Midosuji project A	Osaka	Office building	about 3,700 m2	about 50,000 m2	2010
Midosuji project B	Osaka	Office building	about 3,700 m2	undecided	2011
Umeda kita-yard	Osaka	Office buildings, Commercial buildings, Condos, etc.	about 37,900 m2	about 375,000 m2	2011
Kyoto project	Kyoto	undicided	about 6,100 m2	undecided	undecided
Gotenyama project	Shinagawa, Tokyo	undicided	about 25,000 m2	undecided	undecided

#### Condominiums

	Location	Units	Area	Floor Space	Completion period
GM Suginami Season	Suginami, Tokyo	684units	about 30,400 m2	about 77,100 m2	2007
GM Kachigawa Nexity	Kasugai, Aichi	228units	about 7,700 m2	about 28,400 m2	2007
GM Hoshigaoka-Yamate	Nagoya	245units	about 12,000 m2	about 34,500 m2	2007
GM Hirano Park-front	Osaka	123units	about 3,000 m2	about 10,200 m2	2007
GM Momochihama	Fukuoka	86units	about 1,800 m2	about 13,639 m2	2007
Garden wells Hamaderakoen	Takaishi, Osaka	197units	about 9,100 m2	about 18,826 m2	2007
Station Garden Tower	Arakawa,Tokyo	203units	about 3,800 m2	about 52,800 m2	2008
GM Bunkyo Mejirozaka	Bunkyo,Tokyo	50units	about 1,800 m2	about 5,200 m2	2008
GM Shiroganedai	Minato,Tokyo	39units	about 2,500 m2	about 5,900 m2	2008
GM Shinobugaoka	Shijyonawate, Osaka	177units	about 6,800 m2	about 14,100 m2	2008
Park Style The Shape	Fukuoka	145units	about 5,400 m2	about 14,100 m2	2008
GM Iseyama	Yokohama	101units	about 9,100 m2	about 24,000 m2	2008
Tower the Uemachidai	Osaka	198units	about 2,600 m2	about 25,000 m2	2008
GM Higashi Totsuka	Yokohama	743units	about 47,000 m2	about 69,200 m2	2008
GM Itamiikejiri	Itami, Hyogo	551units	about 22,200 m2	about 44,400 m2	2008
GM Nishi-Azabu	Minato, Tokyo	30units	about 1,200 m2	about 4,000 m2	2008
GM Shohtoh	Shibuya, Tokyo	26units	about 2,500 m2	about 6,700 m2	2008
GM Shizuoka The Tower	Shizuoka	73units	about 1,764 m2	about 9,400 m2	2008
GM Kyomachibori	Osaka	240units	about 2,500 m2	about 33,700 m2	2009
Nishikujo PJ	Osaka	369units	about 14,600 m2	about 28,900 m2	2009
GM Nishibori Tower	Niigata	167units	about 4,433 m2	about 41,641 m2	2009
Momochihama	Fukuoka	244units	about 5,000 m2	about 35,200 m2	2009

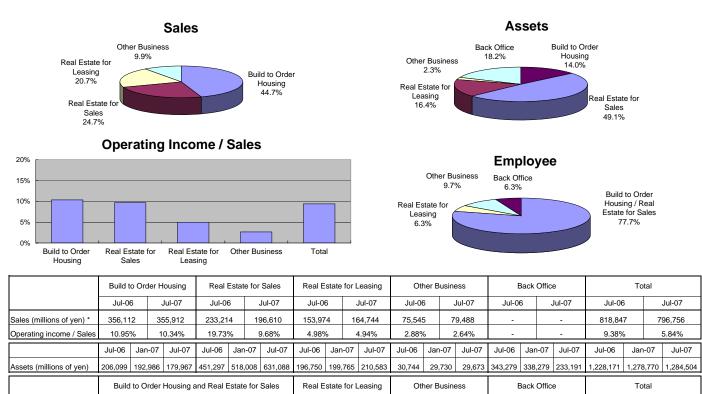
\*Plans and details stated here are subject to change.

#### Large-scale housing development

	Comoa Shiotsu	Common City Juo	Refre Misaki	e-town Midorizaka	Greenhills Yunoyama	Bio Garden Sakurazaka
Location	Uenohara, Yamanashi	Hitachi, Ibaraki	Misaki, Osaka	Hiroshima	Matsuyama	Oita
Total cost	20,000mil.yen	9,500mil.yen	5,200mil.yen	16,000mil.yen	14,000mil.yen	3,500mil.yen
Area	250,000 m2	210,000 m2	107,000 m2	340,000 m2	250,000 m2	70,000 m2
Lots	1,000 (lots)	860 (lots)	600 (lots)	1,400 (lots)	1,200 (lots)	300 (lots)
Period	1991 -	1998 -	2002 -	1998 -	1985 -	2003 -
Notes						

	Owner's hill Nagasakishinyamate	Common City Makiedai	Common City Sakasegawa	Vercollina Yamaguchi
Location	Nagasaki	Kochi	Takarazuka, Hyogo	Ogori, Yamaguchi
Total cost	1,000mil.yen	4,300mil.yen	6,000mil.yen	2,500mil.yen
Area	44,000 m2	66,000 m2	39,000 m2	69,000 m2
Lots	200 (lots)	350 (lots)	200 (lots)	315 (lots)
Period	2005 -	2005 -	2006 -	2005 -
Notes				

# **Segments of Sekisui House Group**



\* Sales to third parties

Employee

Jul-06

17,044

Jan-07

16,849

Jul-07

17,481

Jul-06

1,214

Jan-07

1,195

Jul-07

1,408

Jul-06

2,268

Jan-07

2,149

Jul-07

2,178

Jul-06

1,322

Jan-07 Jul-07

1,441

1,343

Jul-06

21,848

Jan-07

21,536

Jul-07

22,508

### **Capital expenditure**

(Millions												
	Fiscal 2002	Fiscal 2003	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007	Fiscal 2007					
	1 10001 2002	110001 2000	1 10001 2004	1 10001 2000	1 13001 2000	1H	Forecast					
Non-Consolidated)												
Factories	1,550	3,453	2,033	3,427	4,404	4,116	8,500					
Real estate for rent	9,289	2,867	17,839	32,265	8,894	18,255	26,000					
Others	3,457	3,054	7,616	6,572	7,866	5,994	8,500					
Total	14,296	9,374	27,488	42,264	21,164	28,364	43,000					
R & D expenditure	5,523	5,259	5,793	6,190	6,114	3,199	6,000					
Depreciation expense	9,951	9,362	9,424	8,557	9,650	5,181	10,000					
(Consolidated)												
Capital expenditure	19,302	16,695	36,225	46,817	26,691	33,112	48,000					
Depreciation expense	11,882	11,298	11,553	11,117	12,231	6,476	12,500					

The state of orders(Non-consolidated)
---------------------------------------

							(Mi	llions of yen)
		Fiscal2006(1H)	Fiscal2006(2H)	Fiscal2006	Fiscal2007(1H)	Change(%)	Fiscal2007 Forecast	Change (%)
_		2006.2~2006.7	2006.8~2007.1	2006.2~2007.1	2007.2~2007.7		2007.2~2008.1(F)	
D	etached Houses	244,405	221,786	466,191	230,611	94.4%	476,000	102.1%
	D.H.(Steel-Frame)	190,071	175,426	365,497	181,808	95.7%	375,000	102.6%
	D.H.(Wood-Frame)	54,333	46,361	100,694	48,802	89.8%	101,000	100.3%
L	ow-rise Apartments	119,406	121,240	240,646	141,712	118.7%	285,000	118.4%
Buil	to Order Housing	363,812	343,026	706,838	372,323	102.3%	761,000	107.7%
D	etached Houses for Sale	127,312	127,270	254,582	114,493	89.9%	259,000	101.7%
	D.H.(Steel-Frame)	64,707	64,202	128,909	57,950	89.6%	129,000	100.1%
	D.H.(Wood-Frame)	12,987	10,968	23,955	8,608	66.3%	20,000	83.5%
	Land for Detached Houses	49,617	52,100	101,717	47,933	96.6%	110,000	108.1%
С	ondominiums for Sale	41,215	42,630	83,845	41,760	101.3%	82,000	97.8%
	Condominiums for Sale	23,713	24,467	48,180	23,290	98.2%	48,000	99.6%
	Land for Condominiums	17,502	18,162	35,664	18,470	105.5%	34,000	95.3%
С	ommercial buildings	66,100	7,969	74,069	23,300	35.2%	75,300	101.7%
	Commercial buildings	15,387	4,000	19,387	4,920	32.0%	24,420	126.0%
	Land for Commercial buildings	50,713	3,968	54,681	18,380	36.2%	50,880	93.0%
Real	Estate for Sale	234,628	177,868	412,496	179,554	76.5%	416,300	100.9%
Real	Estate for Lease	3,965	4,047	8,012	4,471	112.8%	9,000	112.3%
R	C. Construction	24,201	20,768	44,969	28,760	118.8%	53,700	119.4%
E	xterior	25,903	25,112	51,015	27,030	104.4%	55,000	107.8%
С	ther	2,822	2,580	5,402	2,693	95.4%	5,000	92.6%
Othe	er Business	52,927	48,460	101,387	58,484	110.5%	113,700	112.1%
Tota	1	655,334	573,401	1,228,735	614,833	93.8%	1,300,000	105.8%

# Trend in Housing Constructed by Sekisui House

							(Thousands of yen)
		Fisical 2002	Fiscal 2003	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007(1H)
	Sales per detached house	29,605	29,697	29,336	29,875	30,375	30,719
Built to Order Detached Houses*	Floor area per detached house	147.76 m2	146.44 m2	144.61 m2	144.61 m2	143.69 m2	143.34 m2
	Sales per 3.3m <sup>2</sup> of detached house	662	670	670	682	698	708
Built for Sale Houses without Land*	Sales per built for sale house	24,736	24,998	24,485	24,586	25,556	25,681
	Floor area per built for sale house	130.54 m2	130.08 m2	127.38 m2	126.61 m2	124.70 m2	124.03 m2
1 19	Sales per land	18,962	20,664	18,416	19,035	18,580	17,770
Land*	Area per land	212.02 m2	212.46 m2	208.08 m2	213.29 m2	209.57 m2	<b>220.27</b> m <sup>2</sup>

 $^{\ast}$  Detached houses consist of newly built houses with steel-frame and wood-frame.

Built to order houses on lands sold are also included in detached houses. (RC and remodeling excluded.)

# Sales of buildings in detail

	Fiscal 2006 (1H)	Fiscal 2006	Fiscal 2007(1H)	Fiscal 2007 (F)	
	7,901 Units	15,237 Units	7,409 Units	15,200 Units	
Deteched	7,792 Buildings	15,199 Buildings	7,355 Buildings	14,900 Buildings	
Detached Houses	1,120,241 m2	2,218,829 m2	1,067,643 m2	m2	
	237,876 mil. Yen	473,715 mil. yen	231,596 mil. yen	474,000 mil. yen	
	6,409 Units	12,115 Units	5,909 Units	12,000 Units	
	6,307 Buildings	12,089 Buildings	5,861 Buildings	11,800 Buildings	
D.H. (Steel-Frame)	899,523 m2	1,758,955 m2	848,270 m2	m2	
	189,639 mil. yen	373,128 mil. yen	183,003 mil. yen	374,000 mil. yen	
	1,492 Units	3,122 Units	1,500 Units	3,200 Units	
	1,485 Buildings	3,110 Buildings	1,494 Buildings	3,100 Buildings	
D.H. (Wood-Frame)	220,717 m2	459,874 m2	219,373 m2	m2	
	48,236 mil. yen	100,586 mil. yen	48,592 mil. yen	100,000 mil. yen	
-	15,227 Units	31,309 Units	16,037 Units	33,000 Units	
	3,019 Buildings	6,147 Buildings	3,108 Buildings	6,200 Buildings	
Low-rise Apartments	736,072 m2	1,515,310 m2	782,591 m2	m2	
	118,618 mil. yen	244,975 mil. yen	125,819 mil. yen	265,000 mil. yen	
Built to Order Housing	356,494 mil. yen	718,691 mil. yen	357,416 mil. yen	739,000 mil. yen	
	1,083 Units	2,390 Units	1,333 Units	2,800 Units	
RC. Construction	52 Buildings	108 Buildings	58 Buildings	170 Buildings	
(Residence)	74,671 m2	160,788 m2	86,816 m2	m2	
	13,128 mil.yen	28,006 mil.yen	16,546 mil.yen	46,000 mil.yen	
RC. Construction	25 Buildings	46 Buildings	24 Buildings	Buildings	
(Non-residence)	29,259 m2	51,573 m2	23,410 m2	m2	
(Non-residence)	6,596 mil. yen	9,749 mil. yen	4,166 mil. yen	mil. yen	
Remodeling and etc.	2,750 mil. yen	5,340 mil. yen	2,715 mil. yen	5,000 mil. yen	
Exterior	25,205 mil. yen	50,423 mil. yen	26,827 mil. yen	54,000 mil. yen	
Other Business	47,680 mil. yen	93,519 mil. yen	50,256 mil. yen	105,000 mil. yen	

D.H. (Steel-Frame) for Sale	2,731 Units         2,727 Buildings         58,676 m2         77,191 mil. yen         2,307 Units         2,303 Buildings         02,032 m2         64,231 mil. yen         424 Units         424 Buildings         56,644 m2         12,959 mil. yen         2,628 Lots	5,673 Units 5,483 Buildings 718,353 m2 154,897 mil. yen 4,839 Units 4,649 Buildings 608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen 5,519 Lots	2,612 Units 2,547 Buildings 329,581 m2 70,660 mil. yen 2,287 Units 2,222 Buildings 287,304 m2 61,005 mil. yen 325 Units 325 Buildings 42,277 m2 9,654 mil. yen	5,300 Units 5,150 Buildings m2 147,700 mil. yen 4,600 Units 4,500 Buildings m2 127,700 mil. yen 700 Units 650 Buildings m2 20,000 mil. yen
D.H. (Steel-Frame) for Sale	58,676 m2           77,191 mil. yen           2,307 Units           2,303 Buildings           02,032 m2           64,231 mil. yen           424 Units           424 Buildings           56,644 m2           12,959 mil. yen	718,353 m2 154,897 mil. yen 4,839 Units 4,649 Buildings 608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	329,581 m2           70,660 mil. yen           2,287 Units           2,228 Buildings           287,304 m2           61,005 mil. yen           325 Units           325 Buildings           42,277 m2           9,654 mil. yen	m2 147,700 mil. yen 4,600 Units 4,500 Buildings m2 127,700 mil. yen 700 Units 650 Buildings m2
D.H. (Steel-Frame) for Sale	58,676 m2           77,191 mil. yen           2,307 Units           2,303 Buildings           02,032 m2           64,231 mil. yen           424 Units           424 Buildings           56,644 m2           12,959 mil. yen	718,353 m2 154,897 mil. yen 4,839 Units 4,649 Buildings 608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	329,581 m2           70,660 mil. yen           2,287 Units           2,228 Buildings           287,304 m2           61,005 mil. yen           325 Units           325 Buildings           42,277 m2           9,654 mil. yen	m2 147,700 mil. yen 4,600 Units 4,500 Buildings m2 127,700 mil. yen 700 Units 650 Buildings m2
D.H. (Steel-Frame) for Sale	2,307 Units 2,303 Buildings 02,032 m2 64,231 mil. yen 424 Units 424 Buildings 56,644 m2 12,959 mil. yen	4,839 Units 4,649 Buildings 608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	2,287 Units 2,222 Buildings 287,304 m2 61,005 mil. yen 325 Units 325 Buildings 42,277 m2 9,654 mil. yen	4,600 Units 4,500 Buildings m2 127,700 mil. yen 700 Units 650 Buildings m2
Condominiums for Sale  Land for Condominiums  Commercial Buildings for Sale	2,303 Buildings 02,032 m2 64,231 mil. yen 424 Units 424 Buildings 56,644 m2 12,959 mil. yen	4,839 Units 4,649 Buildings 608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	2,287 Units 2,222 Buildings 287,304 m2 61,005 mil. yen 325 Units 325 Buildings 42,277 m2 9,654 mil. yen	4,600 Units 4,500 Buildings m2 127,700 mil. yen 700 Units 650 Buildings m2
Condominiums for Sale  Land for Condominiums  Commercial Buildings for Sale	02,032 m2 64,231 mil. yen 424 Units 424 Buildings 56,644 m2 12,959 mil. yen	608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	287,304 m2           61,005 mil. yen           325 Units           325 Buildings           42,277 m2           9,654 mil. yen	m2 127,700 mil. yen 700 Units 650 Buildings m2
Condominiums for Sale  Land for Condominiums  Commercial Buildings for Sale	02,032 m2 64,231 mil. yen 424 Units 424 Buildings 56,644 m2 12,959 mil. yen	608,983 m2 129,880 mil. yen 834 Units 834 Buildings 109,370 m2 25,016 mil. yen	287,304 m2           61,005 mil. yen           325 Units           325 Buildings           42,277 m2           9,654 mil. yen	m2 127,700 mil. yen 700 Units 650 Building: m2
Land for Detached Houses Condominiums for Sale Land for Condominiums Commercial Buildings for Sale	424 Units           424 Buildings           56,644 m2           12,959 mil. yen	834 Units 834 Buildings 109,370 m2 25,016 mil. yen	325 Units           325 Buildings           42,277 m2           9,654 mil. yen	700 Units 650 Buildings m2
Land for Detached Houses Condominiums for Sale Land for Condominiums Commercial Buildings for Sale	424 Units           424 Buildings           56,644 m2           12,959 mil. yen	834 Units 834 Buildings 109,370 m2 25,016 mil. yen	325 Units           325 Buildings           42,277 m2           9,654 mil. yen	700 Units 650 Buildings m2
Land for Detached Houses	56,644 m2 12,959 mil. yen	109,370 m2 25,016 mil. yen	42,277 m2 9,654 mil. yen	m2
Land for Detached Houses	56,644 m2 12,959 mil. yen	109,370 m2 25,016 mil. yen	42,277 m2 9,654 mil. yen	m2
Land for Detached Houses		25,016 mil. yen	9,654 mil. yen	20,000 mil. yen
Land for Detached Houses			0 = 00 .	
Condominiums for Sale			2,509 Lots	Lots
Land for Condominiums Commercial Buildings for Sale	48,552 mil. yen	102,545 mil. yen	44,585 mil. yen	107,000 mil. yen
Land for Condominiums Commercial Buildings for Sale	1,182 Units	1,969 Units	1,135 Units	2,200 Units
Land for Condominiums Commercial Buildings for Sale	11 Buildings	28 Buildings	12 Buildings	21 Building
Land for Condominiums  Commercial Buildings for Sale	61,571 m2	123,677 m2	78,648 m2	m2
Commercial Buildings for Sale	18,352 mil. yen	35,855 mil. yen	23,432 mil. yen	48,000 mil. yen
Commercial Buildings for Sale	12,227 mil. yen	24,090 mil. yen	18,840 mil. yen	34,000 mil. yen
0	1 Buildings	3 Buildings	1 Buildings	3 Building
	18,996 m2	44,844 m2	8,619 m2	m2
	15,387 mil. yen	22,637 mil. yen	4,920 mil. yen	24,420 mil. yen
Land for Commercial Buildings	2 Lots	4 Lots	1 Lots	Lots
Land for Commercial Buildings	50,713 mil. yen	56,651 mil. yen	18,380 mil. yen	50,880 mil. yen
eal Estate for Sale 2	22 423	396,678 <sub>mil. yen</sub>	180,818 <sub>mil. yen</sub>	412,000 <sub>mil. yen</sub>
Otal *housing only	22,423 mil. yen			

Period	Buyers own funds	Percentage of	Percentage of two-	referra	ntage of I orders	Percentage of buyers	Unit price	Percentage of
	as against total amount	re-builders	generation duplex	Detached Houses	Include Apartment	who decided to buy on tour to display home	per3.3sq.meters (in thousand)	company employees
02.2 - 02.7	43.2%	35.5%	29.2%	57.4%	64.2%	29.3%	638	58.1%
02.8 - 03.1	41.1%	32.6%	29.0%	55.7%	63.4%	30.1%	644	58.2%
03.2 - 03.7	42.4%	32.4%	28.0%	54.4%	60.2%	31.4%	650	60.3%
03.8 - 04.1	42.0%	33.5%	25.2%	49.6%	53.8%	34.0%	648	58.0%
04.2 - 04.7	41.8%	32.2%	23.9%	44.7%	51.1%	39.7%	644	60.0%
04.8 - 05.1	45.3%	35.7%	25.2%	43.7%	49.4%	40.4%	655	56.2%
05.2 - 05.7	43.7%	33.5%	24.7%	42.9%	47.0%	41.2%	659	57.1%
05.8 - 06.1	43.7%	34.1%	23.4%	39.0%	44.7%	45.1%	665	57.5%
06.2 - 06.7	43.0%	32.4%	22.6%	38.5%	44.6%	47.0%	678	58.4%
06.8 - 07.1	47.2%	34.6%	24.4%	38.0%	45.0%	49.3%	682	55.6%
07.2 - 07.7	47.0%	33.6%	23.2%	39.1%	46.3%	48.1%	690	55.8%

# Item-wise ratio of house buyers

# Sales offices of Sekisui House

	Branch	Sales Office	SHAWOOD sales office	Sales Office Total	Remodeling Sales Office*	Customers Center	Display home	SHAWOOD display home	Total
02.7	68	204	42	246	24	64	501	122	623
03. 1	69	204	43	247	25	65	481	121	602
03. 7	69	204	45	249	25	66	448	116	564
04. 1	71	206	43	249	28	65	442	119	561
04. 7	70	205	43	248	29	67	435	117	552
05. 1	73	209	43	252	29	66	427	124	551
05. 7	74	211	46	257	*36	67	413	141	554
06. 1	73	215	46	261	*36	68	419	156	575
06. 7	147	-	-	-	*38	66	424	141	565
07. 1	147	-	-	-	*37	66	406	154	560
07. 7	152	-	-	-	*37	66	389	157	546
07. 8	152	-	-	-	*37	66	385	157	542

\* Effective February 1, 2005, the Company split off its remodeling operations, passing them to Sekisui House Remodeling, Ltd.

\* With the organizational changes carried out in February 2006, the functions of sales offices for prefabricated houses and SHAWOOD sales offices were transferred to branches via consolidation and other means.

### The state of share distribution

•									July 31, 2007		
	Ir	nterim of Fiscal 200	7		Fiscal 2006			Interim of Fiscal 2006			
	Shareholders	Shares	Percentage	Shareholders	Shares	Percentage	Shareholders	Shares	Percentage		
Government	0	0	% 0.00	0	0	% 0.00	0	0	% 0.00		
Financial institutions	218	218,273,046	30.77	212	245,957,046	34.67	224	241,757,924	34.08		
Banks	48	33,642,556	4.74	50	33,385,556	4.71	49	33,594,556	4.74		
Trust Banks	42	116,379,132	16.41	43	144,385,132	20.35	52	140,916,010	19.86		
Life insurance companies	41	44,294,685	6.24	38	43,223,685	6.09	38	42,494,685	5.99		
Nonlife insurance companies	5	12,101,432	1.71	5	14,601,432	2.06	5	14,651,432	2.07		
Other financial institution	82	11,855,241	1.67	76	10,361,241	1.46	80	10,101,241	1.42		
Securities companies	59	29,020,351	4.09	59	32,014,298	4.51	57	33,400,526	4.71		
Foreigners	511	253,460,245	35.73	500	234,330,834	33.03	448	232,261,268	32.74		
Companies	506	253,452,415	35.73	494	234,324,004	33.03	442	232,253,438	32.74		
Individuals	5	7,830	0.00	6	6,830	0.00	6	7,830	0.00		
Other companies	1,015	104,370,579	14.71	982	130,501,677	18.40	1,062	130,753,029	18.43		
Individuals and others	33,801	71,294,515	10.05	31,659	66,220,157	9.34	33,463	71,014,252	10.01		
Treasury stock	1	32,966,342	4.65	1	361,066	0.05	1	198,079	0.03		
Total	35,605	709,385,078	100.00	33,413	709,385,078	100.00	35,255	709,385,078	100.00		

Total number of shareholders with voting rights Total number of voting rights Average total number of shares issued during the term (non-consolidated) Average total number of shares issued during the term (consol Total number of shares issued (non-consolidated)

Total number of shares issued (consolidated)

22,441 Shareholders 671,491 Rights 698,614,248 Shares \* 698,467,539 Shares \* 676,418,736 Shares \* 676,254,808 Shares \*

Average number of shares per shareholder (July 31, 2007) (Jan. 31, 2006) 19,924 Shares 21,231 Shares 20,122 Shares (July 31, 2006)

Repurchase of shares during the term 32,610,909 Shares (Total of 57,760million yen)

\* Excluding treasury stock