

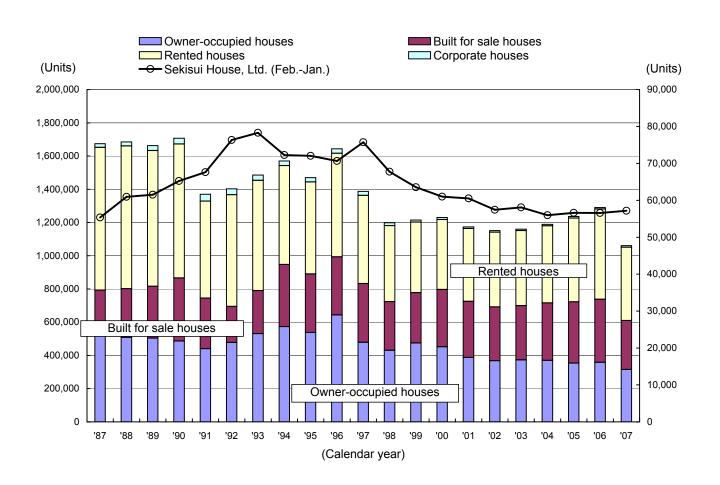
Fact Book

Profile of Sekisui House, Ltd. Fiscal 2007

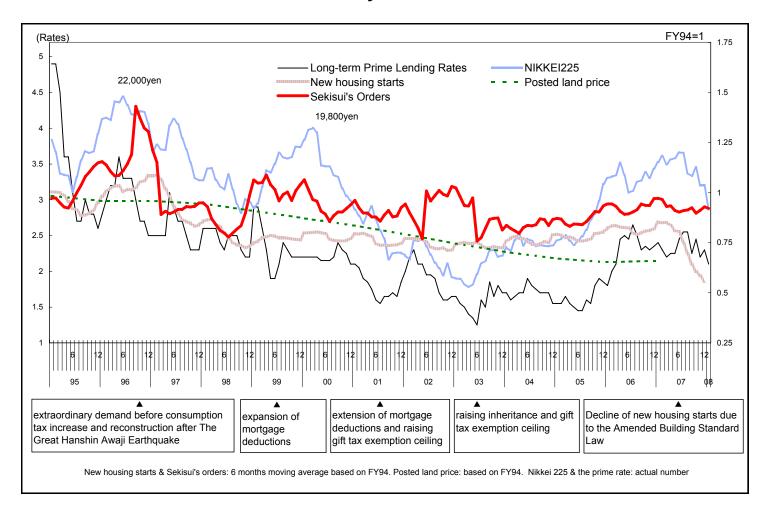
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Changes in numbers of new housing starts in Japan and housing constructed by Sekisui House, Ltd.

| | | | | | | | | | | | | | | | (0 | alenda | r year) | | | | (Units) |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | '87 | '88 | '89 | '90 | '91 | '92 | '93 | '94 | '95 | '96 | '97 | '98 | '99 | '00 | '01 | '02 | '03 | '04 | '05 | '06 | '07 |
| Owner- occupied houses | 546,316 | 508,660 | 504,228 | 486,527 | 440,058 | 477,611 | 531,034 | 573,173 | 537,680 | 643,546 | 478,741 | 430,952 | 475,002 | 451,522 | 386,814 | 367,974 | 372,652 | 369,852 | 353,282 | 358,519 | 314,865 |
| Built for sale houses | 246,861 | 293,311 | 312,005 | 379,600 | 304,479 | 217,127 | 259,381 | 373,636 | 352,651 | 350,004 | 353,436 | 293,027 | 302,717 | 345,291 | 338,965 | 323,942 | 326,639 | 345,501 | 369,103 | 379,181 | 294,777 |
| Rented houses | 858,726 | 858,665 | 817,186 | 806,097 | 583,924 | 671,989 | 663,608 | 595,812 | 553,946 | 622,719 | 531,220 | 457,003 | 424,250 | 421,332 | 438,312 | 450,092 | 451,629 | 464,976 | 504,191 | 543,463 | 441,733 |
| Corporate houses | 22,397 | 24,008 | 29,193 | 34,885 | 41,665 | 35,863 | 31,661 | 27,631 | 26,053 | 26,997 | 23,617 | 17,313 | 12,632 | 11,698 | 9,767 | 9,008 | 9,163 | 8,720 | 9,546 | 9,228 | 9,366 |
| Total | 1,674,300 | 1,684,644 | 1,662,612 | 1,707,109 | 1,370,126 | 1,402,590 | 1,485,684 | 1,570,252 | 1,470,330 | 1,643,266 | 1,387,014 | 1,198,295 | 1,214,601 | 1,229,843 | 1,173,858 | 1,151,016 | 1,160,083 | 1,189,049 | 1,236,122 | 1,290,391 | 1,060,741 |
| Sekisui House, Ltd. (FebJan.) | 55,355 | 60,937 | 61,524 | 65,231 | 67,648 | 76,325 | 78,275 | 72,285 | 72,059 | 70,655 | 75,740 | 67,781 | 63,535 | 60,996 | 60,517 | 57,439 | 58,083 | 55,989 | 56,600 | 56,578 | 57,162 |
| Sekisui's market share in Japan | 3.3% | 3.6% | 3.7% | 3.8% | 4.9% | 5.4% | 5.3% | 4.6% | 4.9% | 4.3% | 5.5% | 5.7% | 5.2% | 5.0% | 5.2% | 5.0% | 5.0% | 4.7% | 4.6% | 4.4% | 5.4% |

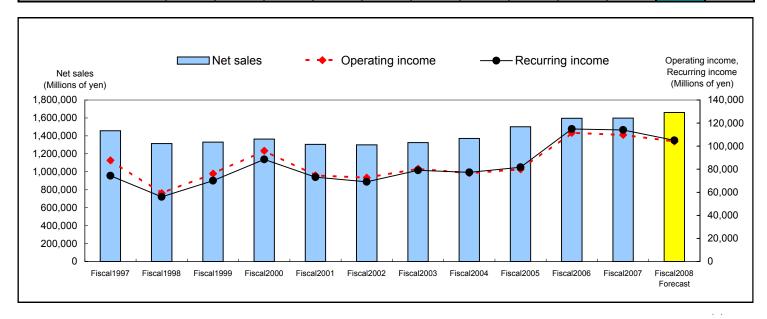


Trends in macro economy index and Sekisui's orders

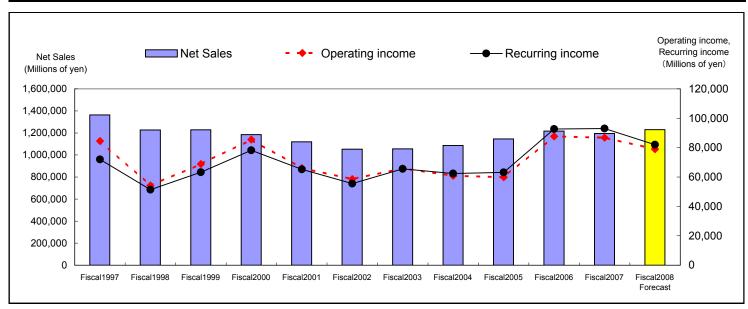


Changes in business results

(Consolidated) (Millions of yen) Fiscal2008 Fiscal1997 Fiscal1998 Fiscal1999 Fiscal2000 Fiscal2001 Fiscal2002 Fiscal2003 Fiscal2004 Fiscal2005 Fiscal2006 Forecast Net sales 1,457,719 | 1,314,696 | 1,330,284 | 1,364,800 | 1,305,468 | 1,300,237 1,326,039 1,372,243 1,501,857 1,596,183 1,597,807 1,660,000 Operating income 104,000 87,635 59,250 76,137 96,085 74,624 72,737 80,333 76,638 79,980 111,570 109,727 Recurring income 56,123 70,104 88,513 73,081 69,146 79,062 77,316 81,699 114,822 114,086 105,000 74,401 Net income -94,810 39,705 22,854 -90,331 37,761 23,659 43,029 62,663 60,352 56,000 25.167 34,546



| (Non-Consolidated) (Millions of year) | | | | | | | | | | | | ns of yen) |
|---------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------------------|
| | Fiscal1997 | Fiscal1998 | Fiscal1999 | Fiscal2000 | Fiscal2001 | Fiscal2002 | Fiscal2003 | Fiscal2004 | Fiscal2005 | Fiscal2006 | Fiscal2007 | Fiscal2008 Forecast |
| Net Sales | 1,363,897 | 1,226,755 | 1,228,442 | 1,184,186 | 1,118,898 | 1,052,558 | 1,055,027 | 1,086,179 | 1,145,540 | 1,216,901 | 1,195,245 | 1,230,000 |
| Operating income | 84,473 | 54,246 | 68,769 | 85,453 | 66,106 | 58,564 | 65,868 | 60,889 | 59,864 | 87,678 | 86,745 | 79,000 |
| Recurring income | 72,017 | 51,418 | 63,294 | 78,187 | 65,244 | 55,564 | 65,554 | 62,439 | 63,146 | 92,720 | 92,982 | 82,000 |
| Net income | 39,265 | 20,565 | -97,040 | 22,777 | -91,918 | 30,196 | 33,580 | 19,492 | 33,003 | 51,781 | 50,179 | 45,500 |



Financial analysis

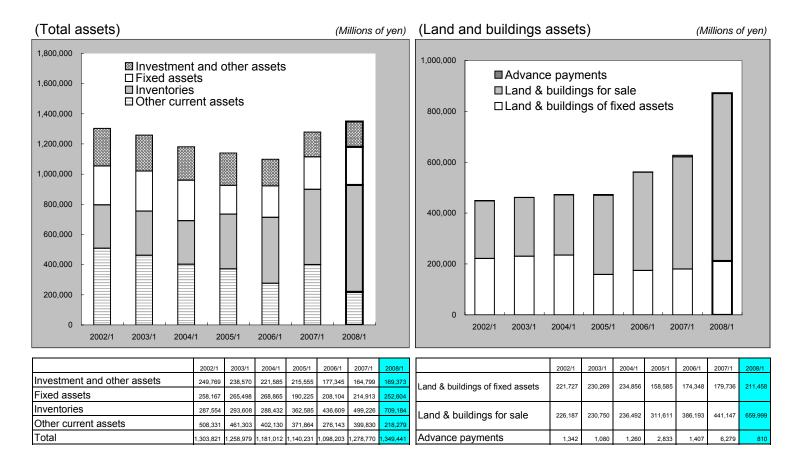
(Consolidated)

| (Corisolidated) | Fiscal 2002 | Fiscal 2003 | Fiscal 2004 | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 Forecast |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|
| (Operating income + Interest received) / Total assets | 5.90% | 6.79% | 6.84% | 7.34% | 9.61% | 8.56% | 7.44% |
| Operating income / Total assets | 5.68% | 6.58% | 6.60% | 7.15% | 9.39% | 8.35% | 7.25% |
| Net income / Total assets | 2.70% | 3.10% | 2.04% | 3.84% | 5.27% | 4.59% | 3.90% |
| ROE (Net income / Shareholders' equity) | 5.43% | 5.75% | 3.55% | 6.36% | 8.45% | 7.69% | 6.91% |
| Gross profit / Sales | 20.32% | 20.37% | 19.95% | 19.22% | 20.56% | 20.56% | 20.08% |
| Operating income / Sales | 5.59% | 6.06% | 5.58% | 5.33% | 6.99% | 6.87% | 6.27% |
| Recurring income / Sales | 5.32% | 5.96% | 5.63% | 5.44% | 7.19% | 7.14% | 6.33% |
| Sales / Total assets (times) | 1.01 | 1.09 | 1.18 | 1.34 | 1.34 | 1.22 | 1.16 |
| Shareholders' equity / Total assets | 51.29% | 56.56% | 58.45% | 62.44% | 62.41% | 57.11% | 56.46% |
| Shareholders' equity / Shares (yen) | 911.01 | 959.96 | 979.40 | 1,028.46 | 1,125.75 | 1,139.63 | 1,198.47 |
| Net income / Shares (yen) | 48.71 | 53.30 | 33.80 | 62.94 | 89.26 | 87.70 | 82.82 |
| Stock price at the end of year / Net income per share (times) | 17.63 | 19.51 | 35.50 | 29.04 | 18.96 | 13.44 | 14.24 |
| Stock price at the end of year / Shareholders' Equity per share (times) | 0.94 | 1.08 | 1.23 | 1.78 | 1.50 | 1.03 | 0.98 |

(Non-Consolidated)

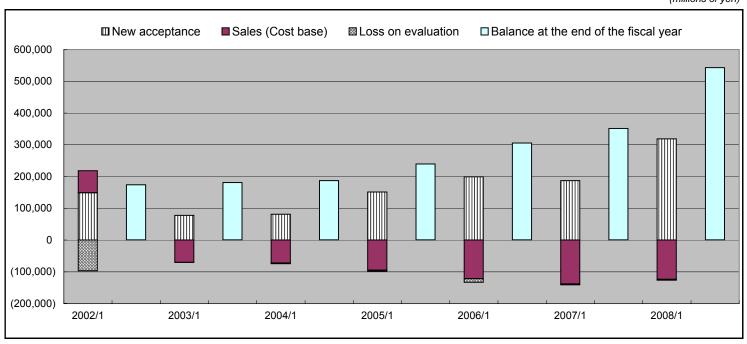
| (NOTI-COTISCIIdated) | Fiscal 2002 | Fiscal 2003 | Fiscal 2004 | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 Forecast |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|
| (Operating income + Interest received) / Total assets | 5.38% | 6.49% | 6.44% | 6.48% | 8.62% | 7.63% | 6.45% |
| Operating income / Total assets | 5.06% | 6.14% | 6.03% | 6.09% | 8.15% | 7.19% | 6.07% |
| Net income / Total assets | 2.61% | 3.13% | 1.93% | 3.36% | 4.82% | 4.16% | 3.49% |
| ROE (Net income / Shareholders' equity) | 4.99% | 5.40% | 3.10% | 5.24% | 7.55% | 6.99% | 6.25% |
| Gross profit / Sales | 21.05% | 21.40% | 20.82% | 19.90% | 21.44% | 21.80% | 21.06% |
| Operating income / Sales | 5.56% | 6.24% | 5.61% | 5.23% | 7.21% | 7.26% | 6.42% |
| Recurring income / Sales | 5.28% | 6.21% | 5.75% | 5.51% | 7.62% | 7.78% | 6.67% |
| Sales / Total assets (times) | 0.91 | 0.98 | 1.08 | 1.17 | 1.13 | 0.99 | 0.94 |
| Shareholders' equity / Total assets | 54.90% | 61.24% | 63.25% | 65.01% | 62.79% | 56.46% | 55.96% |
| Pay-out ratio | 42.26% | 37.74% | 63.85% | 41.02% | 29.83% | 32.92% | 35.68% |
| Net income / Shares (yen) | 42.58 | 47.69 | 28.19 | 48.76 | 73.75 | 72.90 | 67.27 |
| Shareholders' equity / Shares (yen) | 864.37 | 906.85 | 919.45 | 952.92 | 1,039.16 | 1,033.87 | 1,077.16 |
| Stock price at the end of year / Net income per share (times) | 20.17 | 21.81 | 42.57 | 37.49 | 22.94 | 16.17 | 17.53 |
| Stock price at the end of year / Shareholders' Equity per share (times) | 0.99 | 1.15 | 1.31 | 1.92 | 1.63 | 1.14 | 1.09 |

Trend in assets(Consolidated)



Trend in land for sale (Non-Consolidated)

(millions of yen)



| | 2002/1 | 2003/1 | 2004/1 | 2005/1 | 2006/1 | 2007/1 | 2008/1 |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| New acceptance | 148,796 | 77,583 | 81,311 | 151,332 | 199,008 | 187,384 | 318,496 |
| Sales (Cost base) | 69,560 | 70,381 | 72,262 | 95,029 | 121,968 | 138,709 | 123,866 |
| Loss on evaluation | 97,241 | 522 | 2,932 | 3,569 | 11,256 | 2,781 | 3,277 |
| Balance at the end of the fiscal year | 174,234 | 180,914 | 187,030 | 239,763 | 305,547 | 351,442 | 542,794 |

Summary of major development projects

Large-scale projects

| | Location | Notes | Area | Floor Space | Completion period |
|---------------------------------|-----------------|--|----------|-------------|-------------------|
| Akasaka Garden City | Minato,Tokyo | Office building 19F | 6,900m2 | 48,000m2 | Completed |
| Tokyo Mid-Town | Minato,Tokyo | Office building 57F & 4 other buildings1, Condos 520 units | 68,900m2 | 564,000m2 | Completed |
| Tokyo Kodaira Project | Kodaira,Tokyo | Apartments for rent 77 units | 5,200m2 | 4,600m2 | Completed |
| Daiba Garden City Building | Minato,Tokyo | Office building 12F | 2,900m2 | 18,700m2 | Completed |
| Nagoya Higashisakura Project | Nagoya | Apartments for rent 64 units | 800m2 | 4,700m2 | 2008 |
| Nagoya Takami Project | Nagoya | Apartments for rent 28 units | 1,100m2 | 3,000m2 | 2008 |
| Nagoya Ayuchitori Project | Nagoya | Apartments for rent 58 units | 1,400m2 | 5,800m2 | 2008 |
| Sapporo Odorinishi Project | Sapporo | Apartments for rent 125 units, shops | 1,000m2 | 11,300m2 | 2008 |
| Sapporo Minaminijyo Project | Sapporo | Apartments for rent 117 units, shops | 1,100m2 | 9,900m2 | 2009 |
| Sapporo Minamishichijyo Project | Sapporo | Apartments for rent 96 units | 750m2 | 6,900m2 | 2009 |
| Hommachi Garden City | Osaka | Office building, Hotel, etc | 3,700m2 | 50,000m2 | 2010 |
| Nagoya Meieki Project | Nagoya | Office building | 800m2 | undecided | 2010 |
| Hommachi Minami Garden City | Osaka | Office building | 3,700m2 | undecided | 2011 |
| Umeda Kita-Yard | Osaka | Office buildings, Commercial buildings, Condos, etc. | 37,900m2 | 483,600m2 | 2011 |
| Gotenyama Project | Shinagawa,Tokyo | Office buildings, Condos, etc | 25,000m2 | undecided | 2011 |
| Kyoto Project | Kyoto | undicided | 6,100m2 | undecided | undecided |
| Nagoya Nishiki Project | Nagoya | Office building | 1,100m2 | undecided | undecided |

Condominiums

| | Location | Units | Area | Floor Space | Completion period |
|----------------------------|---------------------|-----------|----------|-------------|-------------------|
| GM Hoshigaoka-Yamate | Nagoya | 245 units | 12,000m2 | 34,500m2 | 2007 |
| GM Hirano Park-front | Osaka | 123 units | 3,000m2 | 10,200m2 | 2007 |
| GM Momochihama | Fukuoka | 86 units | 1,800m2 | 13,639m2 | 2007 |
| Garden wells Hamaderakoen | Takaishi, Osaka | 197 units | 9,100m2 | 18,826m2 | 2007 |
| GM Shijyonawate Gate House | Shijyonawate, Osaka | 176 units | 6,700m2 | 17,000m2 | 2007 |
| Station Garden Tower | Arakawa,Tokyo | 204 units | 3,800m2 | 52,800m2 | 2008 |
| Park Style The Shape | Fukuoka | 140 units | 5,400m2 | 14,700m2 | 2008 |
| Tower the Uemachidai | Osaka | 198 units | 2,600m2 | 25,000m2 | 2008 |
| GM Higashi Totsuka | Yokohama | 743 units | 47,000m2 | 90,000m2 | 2008 |
| GM Itamiikejiri | Itami, Hyogo | 368 units | 15,400m2 | 30,700m2 | 2008 |
| GM Shohtoh | Shibuya, Tokyo | 26 units | 2,500m2 | 6,700m2 | 2008 |
| GM Shizuoka The Tower | Shizuoka | 77 units | 1,700m2 | 9,400m2 | 2008 |
| GM Shiroganedai | Minato,Tokyo | 34 units | 2,400m2 | 5,900m2 | 2009 |
| GM Kyomachibori | Osaka | 240 units | 2,500m2 | 33,700m2 | 2009 |
| Ashiya Midorigaoka | Ashiya, Hyogo | 25 units | 1,300m2 | 2,300m2 | 2009 |
| Nishikujo Project | Osaka | 365 units | 14,600m2 | 28,900m2 | 2009 |
| GM Nishiboridori Tower | Niigata | 134 units | 4,400m2 | 41,600m2 | 2009 |
| GM Mejiro Otomeyama | Shinjuku, Tokyo | 43 units | 2,300m2 | 5,400m2 | 2009 |
| Momochihama | Fukuoka | 209 units | 5,000m2 | 35,200m2 | 2010 |
| GM Nishi-Azabu | Minato, Tokyo | 44 units | 1,400m2 | 5,600m2 | 2010 |
| GM Atsuta | Nagoya | 236 units | 10,000m2 | 26,000m2 | 2010 |

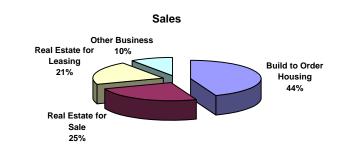
^{*} Plans and details stated here are subject to change.

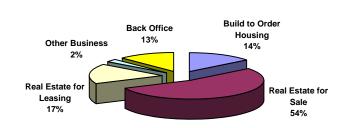
Large-scale housing development

| | Comoa Shiotsu | Common City Juo | Refre Misaki | e-town Midorizaka | Greenhills Yunoyama | Bio Garden Sakurazaka |
|------------|---------------------|------------------|---------------|-------------------|---------------------|-----------------------|
| Location | Uenohara, Yamanashi | Hitachi, Ibaraki | Misaki, Osaka | Hiroshima | Matsuyama | Oita |
| Total cost | 20,000mil. yen | 9,500mil. yen | 5,200mil. yen | 16,000mil. yen | 14,000mil. yen | 3,500mil. yen |
| Area | 250,000m2 | 210,000m2 | 107,000m2 | 340,000m2 | 250,000m2 | 70,000m2 |
| Lots | 1,000 lots | 860 lots | 600 lots | 1,400 lots | 1,200 lots | 300 lots |
| Period | 1991 - | 1998 - | 2002 - | 1998 - | 1985 - | 2003 - |
| Notes | | | | | | |

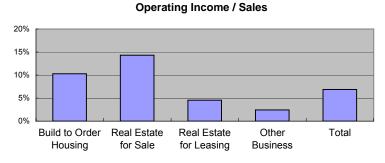
| | Common City Makiedai | Common Stage Sakasegawa | Vercollina Yamaguchi | Common City Sumiyoshinomori |
|------------|----------------------|-------------------------|----------------------|-----------------------------|
| Location | Kochi | Takarazuka, Hyogo | Yamaguchi | Nagasaki |
| Total cost | 4,300mil. yen | 6,000mil. yen | 2,500mil. yen | 5,100mil. yen |
| Area | 66,000m2 | 39,000m2 | 69,000m2 | 53,000m2 |
| Lots | 350 lots | 200 lots | 315 lots | 230 lots |
| Period | 2005 - | 2006 - | 2005 - | 2008 - |
| Notes | | | | |

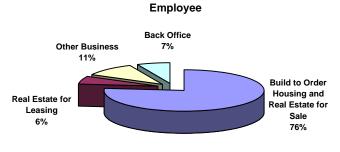
Segments of Sekisui House Group





Assets





| | Build to Ord | ler Housing | Real Estat | Real Estate for Sale | | Real Estate for Leasing | | Other Business | | Back Office | | tal |
|---------------------------|--------------|-------------|---------------|----------------------|-------------|-------------------------|---------|----------------|---------|-------------|-----------|-----------|
| | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 |
| Sales (millions of yen) * | 717,677 | 704,506 | 421,019 | 403,083 | 310,211 | 334,530 | 147,274 | 155,686 | - | - | 1,596,183 | 1,597,807 |
| Operating income / Sales | 11.00% | 10.29% | 12.56% | 14.32% | 4.52% | 4.54% | 2.43% | 2.44% | - | - | 6.99% | 6.87% |
| | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 |
| Assets (millions of yen) | 192,986 | 194,031 | 518,008 | 723,747 | 199,765 | 227,962 | 29,730 | 33,428 | 338,279 | 170,271 | 1,278,770 | 1,349,441 |
| | Build to Ord | ler Housing | and Real Esta | ate for Sale | Real Estate | for Leasing | Other B | usiness | Back | Office | То | tal |
| | Jan | -07 | Jan | -08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 | Jan-07 | Jan-08 |
| Employee | 16,8 | 349 | 17,0 | 87 | 1,195 | 1,399 | 2,149 | 2,346 | 1,343 | 1,477 | 21,536 | 22,309 |

^{*} Sales to third parties

Capital expenditure

| Non Consolidated | Fiscal 2003 | Fiscal 2004 | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | (Millions of yen) Fiscal 2008 Forecast |
|----------------------------|-------------|-------------|-------------|-------------|-------------|--|
| Non-Consolidated Factories | 3,453 | 2,033 | 3,427 | 4,404 | 6,245 | 5,000 |
| Real estate for rent | 2,867 | 17,839 | 32,265 | 8,894 | 26,402 | 10,000 |
| Others | 3,054 | 7,616 | 6,572 | 7,866 | 10,887 | 10,000 |
| Total | 9,374 | 27,488 | 42,264 | 21,164 | 43,534 | 25,000 |
| R & D expenditure | 5,259 | 5,793 | 6,190 | 6,114 | 6,252 | 6,000 |
| Depreciation expense | 9,362 | 9,424 | 8,557 | 9,650 | 11,368 | 12,000 |
| Consolidated | | | | | | |
| Capital expenditure | 16,695 | 36,225 | 46,817 | 26,691 | 54,413 | 35,000 |
| Depreciation expense | 11,298 | 11,553 | 11,117 | 12,231 | 14,157 | 15,000 |

The state of orders (Non-consolidated)

(Millions of yen)

| | Fiscal2005 | Fiscal2006 | Fiscal2007 | Change % | Flscal2008 Forecast | Change % |
|--------------------------|------------|------------|------------|----------|------------------------|----------|
| Detached Houses | 462,681 | 466,191 | 440,310 | 94.4% | 461,000 | 104.7% |
| D.H.(Steel-Frame) | 369,063 | 365,497 | 345,266 | 94.5% | 362,000 | 104.8% |
| D.H.(Wood-Frame) | 93,618 | 100,694 | 95,043 | 94.4% | 99,000 | 104.2% |
| Low-rise Apartments | 215,378 | 240,646 | 263,197 | 109.4% | 273,000 | 103.7% |
| Built to Order Housing | 678,060 | 706,838 | 703,507 | 99.5% | 734,000 | 104.3% |
| Detached Houses for Sale | 234,240 | 254,582 | 213,576 | 83.9% | 238,000 | 111.4% |
| D.H.(Steel-Frame) | 118,531 | 128,909 | 107,257 | 83.2% | 120,000 | 111.9% |
| D.H.(Wood-Frame) | 20,838 | 23,955 | 18,207 | 76.0% | 21,000 | 115.3% |
| Land for Detached House | 94,869 | 101,717 | 88,110 | 86.6% | 97,000 | 110.1% |
| Condominiums for Sale | 55,318 | 83,845 | 80,554 | 96.1% | 99,000 | 122.9% |
| Condominiums for Sale | 34,555 | 48,180 | 45,785 | 95.0% | 55,000 | 120.1% |
| Land for Condominiums | 20,763 | 35,664 | 34,769 | 97.5% | 44,000 | 126.5% |
| Urban redevelopment | 43,812 | 74,069 | 75,313 | 101.7% | 74,000 | 98.3% |
| Real Estate for Sale | 333,371 | 412,496 | 369,444 | 89.6% | 411,000 | 111.2% |
| Real Estate for Lease | 9,116 | 8,012 | 9,181 | 114.6% | 9,450 | 102.9% |
| RC. Construction | 48,201 | 44,969 | 49,982 | 111.1% | 47,000 | 94.0% |
| Exterior | 48,978 | 51,015 | 51,914 | 101.8% | 51,000 | 98.2% |
| Remodeling and etc. | 5,947 | 5,402 | 5,129 | 94.9% | 4,550 | 88.7% |
| Other Business | 103,127 | 101,387 | 107,026 | 105.6% | 102,550 | 95.8% |
| Total | 1,123,675 | 1,228,735 | 1,189,159 | 96.8% | 1,257,000 | 105.7% |

Trend in Housing Constructed by Sekisui House

(Thousands of yen)

| | | | | | | (111 | ousands or yen) |
|-----------------------|--------------------------------------|-------------|------------------|-------------|-------------|-------------|-----------------|
| | | Fiscal 2002 | Fiscal 2003 | Fiscal 2004 | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 |
| | Sales per detached house | 29,605 | 29,697 | 29,336 | 29,875 | 30,375 | 31,058 |
| Built to Order * | Floor area per detached house | 147.76 m2 | 146.44 m2 | 144.61 m2 | 144.61 m2 | 143.69 m2 | 143.87 m2 |
| Detached Houses | Sales per 3.3m2 of detached house | 662 | 670 | 670 | 682 | 698 | 713 |
| | Calca per 3.3112 of detactied flouse | 002 | 070 | 010 | 002 | 000 | 710 |
| Built for Sale Houses | Sales per built for sale house | 24,736 | 24,998 | 24,485 | 24,586 | 25,556 | 25,672 |
| without Land | Floor area per built for sale house | 130.54 m2 | 130.08 m2 | 127.38 m2 | 126.61 m2 | 124.70 m2 | 123.75 m2 |
| | Sales per land | 18,962 | 20,664 | 18,416 | 19,035 | 18,580 | 18,726 |
| Land | Area per land | 212.02 m2 | 212.46 m2 | 208.08 m2 | 213.29 m2 | 209.57 m2 | 217.01 m2 |

Detached houses consist of newly built houses with steel-frame and wood-frame. Built to order houses on lands sold are also included in detached houses. (RC and remodeling excluded.)

Sales of buildings in detail

| | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 Forecast |
|-----------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| | 16,193 Units | 15,237 Units | 14,095 Units | 14,340 Units |
| | 15,898 Buildings | 15,199 Buildings | 14,016 Buildings | 14,340 Buildings |
| Detached Houses | 2,296,782 m2 | 2,218,829 m2 | 2,041,606 m2 | — m2 |
| | 477,301 mil. yen | 473,715 mil. yen | 445,310 mil. yen | 450,000 mil. yen |
| | 13,344 Units | 12,115 Units | 11,151 Units | 11,400 Units |
| | 13,064 Buildings | 12,089 Buildings | 11,081 Buildings | 11,400 Buildings |
| D.H. (Steel-Frame) | 1,877,498 m2 | 1,758,955 m2 | 1,611,724 m2 | — m2 |
| | 387,485 mil. yen | 373,128 mil. yen | 349,803 mil. yen | 354,000 mil. yen |
| | 2,849 Units | 3,122 Units | 2,944 Units | 2,940 Units |
| | 2,834 Buildings | 3,110 Buildings | 2,935 Buildings | 2,940 Buildings |
| D.H. (Wood-Frame) | 419,284 m2 | 459,874 m2 | 429,881 m2 | — m2 |
| , | 89,816 mil. yen | 100,586 mil. yen | 95,506 mil. yen | 96,000 mil. yen |
| | 31,645 Units | 31,309 Units | 32,850 Units | 34,000 Units |
| | 6,442 Buildings | 6,147 Buildings | 6,322 Buildings | 6,650 Buildings |
| Low-rise Apartments | 1,505,723 m2 | 1,515,310 m2 | 1,612,982 m2 | — m2 |
| | 241,890 mil. yen | 244,975 mil. yen | 262,736 mil. yen | 270,000 mil. yen |
| Built to Order Housing | 719,192 mil. yen | 718,691 mil. yen | 708,047 mil. yen | 720,000 mil. yen |
| | 1,917 Units | 2,390 Units | 3,227 Units | 3,200 Units |
| | 100 Buildings | 108 Buildings | 126 Buildings | 160 Buildings |
| RC. Construction (Residence) | 122,811 m2 | 160,788 m2 | 206,016 m2 | — m2 |
| | 22,407 mil. yen | 28,006 mil. yen | 38,866 mil. yen | 44,000 mil. yen |
| | 42 Buildings | 46 Buildings | 40 Buildings | — Buildings |
| RC. Construction (Non-residence) | 66,795 m2 | 51,573 m2 | 36,578 m2 | — m2 |
| TC. Constituction (Non-residence) | 8,440 mil. yen | 9,749 mil. yen | 6,156 mil. yen | — mil. yen |
| Exterior | 49,960 _{mil. yen} | 50,423 _{mil. yen} | 50,726 _{mil. yen} | 50,000 _{mil. yen} |
| Remodeling and etc. | 6,257 mil. yen | 5,340 mil. yen | 5,231 mil. yen | 4,550 mil. yen |
| Other Business | 87,067 mil. yen | 93,519 mil. yen | 100,980 mil. yen | 98,550 mil. yen |

| | Fiscal 2005 | Fiscal 2006 | Fiscal 2007 | Fiscal 2008 Forecast |
|-----------------------------|---------------------|---------------------|---------------------|----------------------|
| | 4,749 Units | 5,673 Units | 4,911 Units | 4,870 Units |
| | 4,669 Buildings | 5,483 Buildings | 4,793 Buildings | 4,870 Buildings |
| Detached Houses for Sale | 629,736 m2 | 718,353 m2 | 621,376 m2 | — m2 |
| | 135,110 mil. yen | 154,897 mil. yen | 134,885 mil. yen | 138,000 mil. yen |
| | 4,168 Units | 4,839 Units | 4,267 Units | 4,200 Units |
| | 4,089 Buildings | 4,649 Buildings | 4,149 Buildings | 4,200 Buildings |
| D.H. (Steel-Frame) for Sale | 549,423 m2 | 608,983 m2 | 537,308 m2 | — m2 |
| | 116,328 mil. yen | 129,880 mil. yen | 115,800 mil. yen | 118,500 mil. yen |
| | 581 Units | 834 Units | 644 Units | 670 Units |
| | 580 Buildings | 834 Buildings | 644 Buildings | 670 Buildings |
| D.H. (Wood-Frame) for Sale | 80,313 m2 | 109,370 m2 | 84,068 m2 | — m2 |
| | 18,782 mil. yen | 25,016 mil. yen | 19,085 mil. yen | 19,500 mil. yen |
| | 4,978 Lots | 5,519 Lots | 4,694 Lots | — Lots |
| Land For Detached Houses | 94,758 mil. yen | 102,545 mil. yen | 87,906 mil. yen | 95,000 mil. yen |
| | 1,697 Units | 1,969 Units | 2,079 Units | 2,220 Units |
| | 46 Buildings | 28 Buildings | 26 Buildings | 21 Buildings |
| Condominiums for Sale | 119,567 m2 | 123,677 m2 | 151,200 m2 | — m2 |
| | 36,989 mil. yen | 35,855 mil. yen | 45,483 mil. yen | 53,000 mil. yen |
| Land for Condominiums | 24,713 mil. yen | 24,090 mil. yen | 33,447 mil. yen | 42,000 mil. yen |
| Urban redevelopment | 38,591 mil. yen | 79,288 mil. yen | 75,313 mil. yen | 74,000 mil. yen |
| Real Estate for Sale | 330,165 mil. yen | 396,678 mil. yen | 377,037 mil. yen | 402,000 mil. yen |
| Total *housing only | 56,600 Units | 56,578 Units | 57,162 Units | 58,630 Units |

Item-wise ratios of house buyers

| | Buyers own | | Percentage of | | ntage of I orders | Percentage of buyers who | Unit price | Percentage of |
|-------------|-------------------------------------|---|---------------|----------------------|--|--------------------------|----------------------|---------------|
| Period | funds as against total amount | as against total re-builders generation Detached Includ | | Include Apartment | decided to buy on tour to display home per3.3sq.meters (in thousand) | | company employees | |
| 03.2 - 03.7 | 42.4% | 32.4% | 28.0% | 54.4% | 60.2% | 31.4% | 650 | 60.3% |
| 03.8 - 04.1 | 42.0% | 33.5% | 25.2% | 49.6% | 53.8% | 34.0% | 648 | 58.0% |
| 04.2 - 04.7 | 41.8% | 32.2% | 23.9% | 44.7% | 51.1% | 39.7% | 644 | 60.0% |
| 04.8 - 05.1 | 45.3% | 35.7% | 25.2% | 43.7% | 49.4% | 40.4% | 655 | 56.2% |
| 05.2 - 05.7 | 43.7% | 33.5% | 24.7% | 42.9% | 47.0% | 41.2% | 659 | 57.1% |
| 05.8 - 06.1 | 43.7% | 34.1% | 23.4% | 39.0% | 44.7% | 45.1% | 665 | 57.5% |
| 06.2 - 06.7 | 43.0% | 32.4% | 22.6% | 38.5% | 44.6% | 47.0% | 678 | 58.4% |
| 06.8 - 07.1 | 47.2% | 34.6% | 24.4% | 38.0% | 45.0% | 49.3% | 682 | 55.6% |
| 07.2 - 07.7 | 47.0% | 33.6% | 23.2% | 39.1% | 46.3% | 48.1% | 690 | 55.8% |
| 07.8 - 08.1 | 46.8% | 35.0% | 22.5% | 39.5% | 48.0% | 47.5% | 701 | 56.4% |

Sales offices of Sekisui House

| | Branch | Sales Office | SHAWOOD sales office | Sales Office Total | Remodeling Sales Office * | Customers Center | Display home | SHAWOOD display home | Total |
|-------|--------|--------------|----------------------|-----------------------|------------------------------|---------------------|--------------|-------------------------|-------|
| 03. 7 | 69 | 204 | 45 | 249 | 25 | 66 | 448 | 116 | 564 |
| 04. 1 | 71 | 206 | 43 | 249 | 28 | 65 | 442 | 119 | 561 |
| 04. 7 | 70 | 205 | 43 | 248 | 29 | 67 | 435 | 117 | 552 |
| 05. 1 | 73 | 209 | 43 | 252 | 29 | 66 | 427 | 124 | 551 |
| 05. 7 | 74 | 211 | 46 | 257 | *36 | 67 | 413 | 141 | 554 |
| 06. 1 | 73 | 215 | 46 | 261 | *36 | 68 | 419 | 156 | 575 |
| 06. 7 | 147 | - | - | - | *38 | 66 | 424 | 141 | 565 |
| 07. 1 | 147 | - | - | - | *37 | 66 | 406 | 154 | 560 |
| 07. 7 | 152 | - | - | - | *37 | 66 | 389 | 157 | 546 |
| 08. 1 | 152 | - | - | - | *37 | 66 | 391 | 159 | 550 |
| 08. 2 | 152 | - | - | - | *37 | 66 | 387 | 161 | 548 |

^{*} Effective February 1, 2005, the Company split off its remodeling operations, passing them to Sekisui House Remodeling, Ltd.

With the organizational changes carried out in February 2006, the functions of sales offices for prefabricated houses and SHAWOOD sales offices were transferred to branches via consolidation and other means.

The state of share distribution

January 31, 2008

| | | | | | | | | Gariaai | y 31, 2000 | | |
|------------------------------|--------------|-------------|------------|--------------|------------------------|------------|--------------|-------------|------------|--|--|
| | | Fiscal 2007 | | | Interim of fiscal 2007 | | | Fiscal 2006 | | | |
| | Shareholders | Shares | Percentage | Shareholders | Shares | Percentage | Shareholders | Shares | Percentage | | |
| | | | % | | | % | | | % | | |
| Government | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 0 | 0 | 0.00 | | |
| Financial institutions | 192 | 203,135,996 | 28.64 | 218 | 218,273,046 | 30.77 | 212 | 245,957,046 | 34.67 | | |
| Banks | 48 | 33,831,556 | 4.77 | 48 | 33,642,556 | 4.74 | 50 | 33,385,556 | 4.71 | | |
| Trust Banks | 28 | 104,176,082 | 14.69 | 42 | 116,379,132 | 16.41 | 43 | 144,385,132 | 20.35 | | |
| Life insurance companies | 35 | 42,207,685 | 5.95 | 41 | 44,294,685 | 6.24 | 38 | 43,223,685 | 6.09 | | |
| Nonlife insurance companies | 5 | 12,101,432 | 1.71 | 5 | 12,101,432 | 1.71 | 5 | 14,601,432 | 2.06 | | |
| Other financial institutions | 76 | 10,819,241 | 1.53 | 82 | 11,855,241 | 1.67 | 76 | 10,361,241 | 1.46 | | |
| Securities companies | 49 | 22,502,452 | 3.17 | 59 | 29,020,351 | 4.09 | 59 | 32,014,298 | 4.51 | | |
| Foreigners | 488 | 273,575,009 | 38.57 | 511 | 253,460,245 | 35.73 | 500 | 234,330,834 | 33.03 | | |
| Companies | 481 | 273,562,178 | 38.56 | 506 | 253,452,415 | 35.73 | 494 | 234,324,004 | 33.03 | | |
| Individuals | 7 | 12,831 | 0.00 | 5 | 7,830 | 0.00 | 6 | 6,830 | 0.00 | | |
| Other companies | 1,006 | 105,295,473 | 14.84 | 1,015 | 104,370,579 | 14.71 | 982 | 130,501,677 | 18.40 | | |
| Individuals and others | 33,545 | 71,856,348 | 10.13 | 33,801 | 71,294,515 | 10.05 | 31,659 | 66,220,157 | 9.34 | | |
| Treasury stock | 1 | 33,019,800 | 4.65 | 1 | 32,966,342 | 4.65 | 1 | 361,066 | 0.05 | | |
| Total | 35,281 | 709,385,078 | 100.00 | 35,605 | 709,385,078 | 100.00 | 33,413 | 709,385,078 | 100.00 | | |

Total number of shareholders with voting rights

Total number of voting rights

Average total number of shares issued during the term(non-consolidated) 688,355,433 Shares * Average total number of shares issued during the term(consolidated)

Total number of shares issued (non-consolidated)

Total number of shares issued (consolidated)

22,289 Shareholders 671,548 Rights

688,197,865 Shares *

676,365,278 Shares *

676,188,852 Shares *

Average number of shares per shareholder

Jan. 31, 2008 20,107 Shares July 31, 2007 19,924 Shares Jan. 31, 2007 21,231 Shares

Repurchase of shares during the term 32,679,803 Shares

(Total of 57,854 million yen)