

Shareholder and Investor Engagement Results

In accordance with the Basic Policy on Corporate Governance, Sekisui House creates opportunities for periodic engagement with shareholders and investors with agendas covering such topics as financial results, management plans, ESG management and the status of each business. Through investor relations (IR) activities in and outside Japan, senior management, including representative directors, and staff from the Investor Relations Department, proactively hold meetings with institutional shareholders and investors as well as analysts and conduct briefings for individual shareholders and investors.

Furthermore, the Company strives to provide ample direct communication outside of individual meetings by such means as quarterly financial results briefing sessions and semiannual management plan briefing sessions, as well as tours of factories and other facilities. Beginning in FY2023, the Company also holds small meetings of the Outside Directors of the Board with institutional shareholders on such topics as the business execution performance of the current management team and reinforcing governance. These meetings serve as valuable opportunities for active discussion with institutional shareholders and mutually providing input in the form of opinions and other information.

【Principal Engagement Results with Shareholders and Investors in FY2025】

■ Events for Institutional Shareholders and Investors and Analysts

IR Event	Number of events held (Times/Total number of companies)	Description (Job titles are as of the time of the event)
Financial results briefing	4 times	The Representative Director of the Board, CEO, President, Executive Officer; the Representative Director of the Board, Executive Vice President, the Executive Officer (Managing Division of Finance, Division of Human Resources and Auditing, and in charge of Division of Administration); the Director of the Board, Senior Managing Officer (in charge of Division of Development Business, Acting Head of International Business Headquarters); the Managing Officer (in charge of Division of Finance); and the Operating Officer, Head of Investor Relations Department attended the quarterly financial results briefings, and management plan briefings are held in conjunction with the financial results briefings for the second and fourth quarters.
Management plan briefing	2 times	
Business and ESG-related briefing	1 time	The Executive Officer serving as the Head of the ESG Management Promotion Headquarters and the chairs of each subcommittee participated in the webinar and provided an overview of the company's ESG management initiatives.
Small meetings with Outside Director of the Board	1 time/15 companies	Held a small meeting for institutional shareholders attended by Outside Directors of the Board.
Small meetings with securities analysts	2 times/28 companies	The Operating Officer, Head of Investor Relations attended small meetings hosted by analysts of securities company.
Overseas IR meetings	6 times/76 companies	The Representative Director of the Board, CEO, President, Executive Officer; the Representative Director of the Board, Executive Vice President, Executive Officer (Managing the Division of Finance, Division of Human Resources and Auditing, and in charge of the Division of Administration); Director of the Board, Senior Managing Officer (Managing the Detached Housing Business and in charge of the Remodeling Business); the Managing Officer (in charge of the Division of Finance); Head of the Finance Department; the Operating Officer, Head of the Investor Relations Department; and members of the Investor Relations Department visited North America and Europe to conduct overseas IR meetings with global institutional investors.
Conferences sponsored by securities firms	4 times/40 companies	The Investor Relations Department took the lead in participating in conferences hosted by securities firms, focusing on overseas institutional investors.
Tours of Company facilities	6 times/30 companies	The Investor Relations Department conducted tours of our domestic and overseas facilities for institutional investors, including two overseas visits.
Individual SR interviews	17 companies	The Representative Director of the Board, CEO, President, Executive Officer; the Representative Director of the Board, Executive Vice President, Executive Officer (Managing the Division of Finance, Division of Human Resources and Auditing, and in charge of the Division of Administration); the Senior Managing Officer (Head of the Corporate Administration Headquarters) and the Outside Directors regularly engage in dialogue with institutional shareholders' voting-rights representatives as part of our Shareholder Relations activities.
Individual IR interviews	335 companies	Held individual interviews, mainly with the staff of the Investor Relations Department. Of the total number of individual IR interviews, interviews focused specifically on ESG topics: 5
Total number of companies in dialogue	541 companies	311 Domestic institutional investors/Analysts 230 Overseas institutional investors

■ Events for Individual Shareholders and Investors

IR Event	Number of events held	Description
Factory tours	1 time	Held a tour of the Company's JUNOPARK・Tomorrow's Life Museum Kansai for individual shareholders
Briefings organized by securities firms	2 times	Participated in online briefings for individual investors organized by securities firms.

【Topics of Interest to Shareholders and Investors and the Use of Input from Dialogues】

As described above, Sekisui House engages in proactive discussion through direct dialogue with analysts and the fund managers, ESG officers and officers in charge of exercising voting rights of institutional shareholders and investors based in Japan and overseas. The main topics of interest to shareholders and investors in these dialogues include such business-related subjects as the Company's performance, domestic and overseas business market environments, the Company's competitive advantages, the Company's future outlook and policies for the mid-term management plan, including those related to shareholder returns and capital measures. Furthermore, with regard to ESG-related topics, the Company receives numerous opinions related to ESG management and its integration into business strategy, the value creation process and its approach to human capital, among other topics.

The opinions and concerns of shareholders and investors, along with insights gleaned from these dialogues, are fed back as appropriate to the Board of Directors and management team via the Investor Relations Department. The Company references such input when making management decisions and reflects them in future dialogues. Furthermore, following discussions at the Management Meetings and the Board of Directors, the Company has reflected such input in the currently underway the Seventh Mid-Term Management Plan (specifically, in capital measures and ROE management reinforcement) and applied it to enhance disclosure materials, such as VALUE REPORT.