Consolidated Financial Statements Summary for the Second Quarter of FY2023 (February 1, 2023 through July 31, 2023) (Japanese Standard)

September 7, 2023

Company name : Sekisui House, Ltd. (URL https://www.sekisuihouse.co.jp)

Listed exchanges : Tokyo, Nagoya

Stock code : 1928

Representative : Yoshihiro Nakai, Representative Director of the Board, President, Executive Officer, CEO

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Filing date of quarterly securities report : September 13, 2023 Date of scheduled payment of dividends : September 29, 2023

Quarterly earnings supplementary

explanatory documents

: Yes

Quarterly earnings results briefing : Yes (for institutional investors and analysts, in Japanese)

(Amounts are rounded down to the nearest million yen.)

1. Consolidated Results for the Six Months Ended July 31, 2023 (February 1, 2023 through July 31, 2023)

(1) Consolidated Financial Results

(% figures represent changes from the same period of the previous year.)

| | Net sale | s | Operating in | ncome | Ordinary in | ncome | Profit attribu owners of p | |
|--------------------------------|-----------|------|--------------|--------|-------------|--------|-------------------------------|--------|
| | ¥ million | % | ¥ million | % | ¥ million | % | ¥ million | % |
| Six months ended Jul. 31, 2023 | 1,462,443 | 2.7 | 124,918 | (14.7) | 125,239 | (15.2) | 92,494 | (11.1) |
| Six months ended Jul. 31, 2022 | 1,423,642 | 16.3 | 146,428 | 33.5 | 147,651 | 32.6 | 104,068 | 43.4 |

(Note) Comprehensive income:

Six months ended Jul. 31, 2023: ¥158,878 million (·17.8%) Six months ended Jul. 31, 2022: ¥193,336 million (·66.3%)

| | Profit per share | Fully diluted profit per share |
|--------------------------------|------------------|--------------------------------|
| | ¥ | ¥ |
| Six months ended Jul. 31, 2023 | 140.31 | 140.27 |
| Six months ended Jul. 31, 2022 | 155.06 | 155.00 |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity capital ratio |
|------------------------|--------------|------------|----------------------|
| | ¥ million | ¥ million | % |
| As of July 31, 2023 | 3,276,606 | 1,760,458 | 52.6 |
| As of January 31, 2023 | 3,007,537 | 1,667,546 | 54.3 |

(Reference) Equity capital

As of July 31, 2023: ¥1,722,150 million

As of January 31, 2023: ¥1,632,830 million

2. Cash Dividends

| | | Cash dividends per share | | | | | |
|--------------------------------------|-------------------------|--------------------------|-------------------------|----------|--------|--|--|
| | End of first quarter | End of second quarter | End of third quarter | Year-end | Annual | | |
| | ¥ | ¥ | ¥ | ¥ | ¥ | | |
| Year ended Jan. 31, 2023 | _ | 52.00 | _ | 58.00 | 110.00 | | |
| Year ending Jan. 31, 2024 | _ | 59.00 | | | | | |
| Year ending Jan. 31, 2024 (forecast) | | | _ | 59.00 | 118.00 | | |

(Note) Revised dividend forecast for the quarter under review: No

3. Consolidated Results Forecast for FY2023 (February 1, 2023 through January 31, 2024)

(% figures represent changes from the same period of the previous year.)

| | Net sales | | Operating inc | ome | Ordinary inco | ome | Profit attributa | | Profit per share |
|------------------------------|------------|-----|---------------|-----|---------------|-----|------------------|-----|---------------------|
| | ¥ millions | % | ¥ millions | % | ¥ millions | % | ¥ millions | % | ¥ |
| Year ending January 31, 2024 | 3,080,000 | 5.2 | 265,000 | 1.3 | 259,000 | 0.7 | 193,000 | 4.6 | 295.05 |

(Note) Revised forecast for the quarter under review: No

Notes

- (1) Changes in significant subsidiaries (changes in specific subsidiaries that caused a change in scope of consolidation): Not applicable

 New Consolidated Companies: Excluded: -
- (2) Application of accounting treatment specific to the preparations for consolidated quarterly financial statements: Not applicable
- (3) Changes in accounting policies, accounting estimates and restatements
 - (a) Changes in accounting policies due to amendment of accounting standards: Applicable
 - (b) Changes in accounting policies due other than (a): Not applicable
 - (c) Changes in accounting estimates: Not applicable
 - (d) Restatements: Not applicable
- (4) Number of shares outstanding (common stock)
 - (i) Number of shares outstanding at the end of each period (including treasury stock):

As of Jul. 31, 2023: 662,862,666 shares

As of Jan. 31, 2023: 684,683,466 shares

(ii) Number of treasury stock at the end of each period:

As of Jul. 31, 2023: 11,318,304 shares

As of Jan. 31, 2023: 22,557,150 shares

(iii) Average number of shares outstanding in each period (cumulative quarterly consolidated accounting period):

Six months ended Jul. 31, 2023: 659,228,882 shares

Six months ended Jul. 31, 2022: 671,152,160 shares

* Notes Regarding the Appropriate Use of Results Forecasts and Other Important Matters

Descriptions regarding forward-looking statements, etc. contained in these materials are based on information currently available to the Company and certain assumptions judged reasonable. The Company makes no warranty as to the feasibility of its projections. Future results may differ materially from projections due to various factors. For the assumptions underlying the earnings forecast, please see "(3) Information Regarding Consolidated Results Forecast" in "1. Quarterly Qualitative Analysis" of the "Attached Material" on page 9.

(Obtaining supplementary explanatory documents)

The Company plans to hold a briefing for institutional investors and analysts on September 7, 2023. Relevant financial explanatory documents to be handed out at the briefing will be posted on our official website on the same day.

^{*} This quarterly financial results report is exempt from quarterly review.

TABLE OF CONTENTS OF THE ATTACHED MATERIAL

| 1. | Quarterly Qualitative Analysis | 6 |
|----|---|------|
| | (1) Information Regarding Consolidated Business Results | 6 |
| | (2) Information Regarding Consolidated Financial Conditions | 9 |
| | (3) Information Regarding Consolidated Results Forecast | 9 |
| | | |
| 2. | Consolidated Quarterly Financial Statements and Notes | 10 |
| | (1) Consolidated Quarterly Balance Sheet | 10 |
| | (2) Consolidated Quarterly Statement of Income and Consolidated Quarterly Statement of Comprehensive Income | 12 |
| | (Consolidated Quarterly Statement of Income) | |
| | For the six months ended July 31, 2022 and 2023 | 12 |
| | Consolidated Quarterly Statement of Comprehensive Income | |
| | For the six months ended July 31, 2022 and 2023 | 13 |
| | (3) Notes to Consolidated Quarterly Financial Statements | 13 |
| | (Notes Regarding Assumption of a Going Concern) | 13 |
| | (Notes on significant changes in the amount of shareholders' equity) | - 13 |
| | (Changes in accounting policies) | - 13 |

Appendix: Segment breakdown for the Six Months Ended July 31, 2023

${\bf Consolidated}$

(1) Net sales

| | | Six months ended July 31, 2022 | Six months ended July 31, 2023 | YOY (%) |
|---------------------------------|---|-----------------------------------|-----------------------------------|---------|
| н | Detached houses | 240,858 | 231,454 | (3.9) |
| Built-to-order Business | Rental housing and commercial buildings | 247,003 | 263,758 | 6.8 |
| o-orde | Architectural / civil engineering | 131,227 | 123,628 | (5.8) |
| H. | Subtotal | 619,088 | 618,841 | (0.0) |
| BHS | Rental housing management | 307,431 | 321,142 | 4.5 |
| Supplied Housing Business | Remodeling | 83,378 | 88,293 | 5.9 |
| ed ng %ss | Subtotal | 390,810 | 409,435 | 4.8 |
| I | Real estate and brokerage | 109,697 | 130,228 | 18.7 |
| Development Business | Condominiums | 54,876 | 49,972 | (8.9) |
| pmer | Urban redevelopment | 23,203 | 68,367 | 194.6 |
| # | Subtotal | 187,777 | 248,568 | 32.4 |
| Overseas | s Business | 241,662 | 201,705 | (16.5) |
| Other bu | sinesses | 4,008 | 6,292 | 57.0 |
| Eliminat | tions and back office | (19,705) | (22,400) | _ |
| Consolid | ated | 1,423,642 | 1,462,443 | 2.7 |

(2) Operating income and Operating margin

(¥ million)

| | | Six months ended July 31, 2022 | Six months ended July 31, 2023 Amount | YOY (%) |
|---------------------------------|---|-----------------------------------|---|---------|
| | | Amount Operating margin | Amount Operating margin | |
| | | 22,976 | 18,860 | (17.9) |
| | Detached houses | 9.5 | 8.1 | (11.0) |
| В | | 37,530 | 39,541 | 5.4 |
| Built-to-order Business | Rental housing and commercial buildings | 15.2 | 15.0 | |
| ines | | 6,588 | 6,706 | 1.8 |
| der | Architectural / civil engineering | 5.0 | 5.4 | |
| | Q 1 1 | 67,094 | 65,107 | (3.0) |
| | Subtotal | 10.8 | 10.5 | |
| | D + 11 · · · | 24,914 | 26,209 | 5.2 |
| | Rental housing management | 8.1 | 8.2 | |
| Supj Hou Susj | Pomodoling | 11,267 | 12,112 | 7.5 |
| Supplied Housing Business | Remodeling | 13.5 | 13.7 | |
| 8 94 55 | Subtotal | 36,181 | 38,322 | 5.9 |
| | | 9.3 | 9.4 | |
| | Real estate and brokerage | 9,068 | 12,499 | 37.8 |
| | | 8.3 | 9.6 | |
| Development Business | Condominiums | 10,633 | 8,363 | (21.3) |
| velo 3usi | Condominums | 19.4 | 16.7 | |
| pme | Urban redevelopment | 472 | 13,021 | _ |
| ent | Urban redevelopment | 2.0 | 19.0 | |
| | Subtotal | 20,175 | 33,884 | 67.9 |
| | Bubtotai | 10.7 | 13.6 | |
| Overses | s Business | 46,184 | 12,476 | (73.0) |
| Overseas business | | 19.1 | 6.2 | |
| Other hi | asinesses | 820 | 1,195 | 45.7 |
| O MICI DO | ASTROSSOS | 20.5 | 19.0 | |
| Elimina | tions and back office | (24,028) | (26,067) | |
| Consolid | lated | 146,428 | 124,918 | (14.7) |
| Consono | aieu | 10.3 | 8.5 | |

(3) Orders (¥ million)

| | | Six months ended July 31, 2022 | Six months ended July 31, 2023 | YOY (%) |
|---------------------------------|---|-----------------------------------|-----------------------------------|---------|
| Built-to-order Business | Detached houses | 241,071 | 229,048 | (5.0) |
| | Rental housing and commercial buildings | 248,514 | 272,567 | 9.7 |
| o-ordeiness | Architectural / civil engineering | 129,707 | 144,103 | 11.1 |
| J. | Subtotal | 619,294 | 645,719 | 4.3 |
| втs | Rental housing management | 307,431 | 321,142 | 4.5 |
| Supplied Housing Business | Remodeling | 87,064 | 88,990 | 2.2 |
| ed ng sss | Subtotal | 394,496 | 410,132 | 4.0 |
| I | Real estate and brokerage | 119,781 | 155,287 | 29.6 |
| Development Business | Condominiums | 42,471 | 51,782 | 21.9 |
| pmer | Urban redevelopment | 38,103 | 79,667 | 109.1 |
| 1ŧ | Subtotal | 200,356 | 286,737 | 43.1 |
| Overse | eas Business | 250,784 | 266,154 | 6.1 |
| Other | businesses | 4,008 | 6,342 | 58.2 |
| Elimin | ations and back office | (18,900) | (21,148) | _ |
| Consol | idated | 1,450,039 | 1,593,937 | 9.9 |

(4) Order backlog (¥ million)

| | | As of January 31, 2023 | As of July 31, 2023 | YOY (%) |
|---------------------------------|---|---------------------------|------------------------|---------|
| Built-to-order Business | Detached houses | 235,362 | 232,956 | (1.0) |
| | Rental housing and commercial buildings | 490,349 | 499,158 | 1.8 |
| o-orde ness | Architectural / civil engineering | 375,637 | 396,111 | 5.5 |
| T. | Subtotal | 1,101,349 | 1,128,226 | 2.4 |
| BHS | Rental housing management | _ | _ | _ |
| Supplied Housing Business | Remodeling | 36,557 | 37,254 | 1.9 |
| ss bg | Subtotal | 36,557 | 37,254 | 1.9 |
| I | Real estate and brokerage | 42,400 | 67,458 | 59.1 |
|)evelc Busi | Condominiums | 77,420 | 79,230 | 2.3 |
| Development Business | Urban redevelopment | _ | 11,300 | _ |
| ıt. | Subtotal | 119,820 | 157,989 | 31.9 |
| Overse | eas Business | 212,319 | 292,018 | 37.5 |
| Other | businesses | 407 | 457 | 12.3 |
| Elimir | nations and back office | (22,666) | (21,415) | _ |
| Conso | lidated | 1,447,787 | 1,594,530 | 10.1 |

^{*} Due to a review of reportable segments, the following reportable segments will be changed from the fiscal year ending January 2024.

^{*} Order backlog of the Hubble Group, LLC, which was made a consolidated subsidiary during the consolidated fiscal year under review, and its subsidiaries are included in the results of the Overseas Business.

1. Quarterly Qualitative Analysis

(1) Information Regarding Consolidated Business Results

The consolidated second quarter of the fiscal year under review saw a slowdown of rise in prices, but tight monetary policies in various countries continued due to the impact of global inflation. Trends in price conditions and the international capital market, as well as the impact of geopolitical risks on material prices continued to require close observation. Under these circumstances, the United States and some countries have shown an increase in individual consumption and employment, indicating signs of economic recovery.

Domestically, in the housing market, number of new housing starts has been on the decline but the rental housings are continuing to increase, resulting in a steady trend overall. In the Unites States, new housing starts continues to be in an adjustment phase due to mortgage rates and housing prices remaining high, but latent demand for new housing is strong and signs of recovery are evident.

In this business climate, with the aim of achieving the Global Vision for 2050 of making the home the happiest place in the world, the Group has actively promoted various high added-value proposals that integrate technologies, lifestyle design and services based on the fundamental policy of stable growth in Japan and proactive growth overseas stipulated in the Sixth Mid-Term Management Plan (fiscal 2023 to 2025).

For the second quarter of the consolidated fiscal year under review, Sekisui House showed net sales of \$\pm\$1,462,443 million (up 2.7% year on year), operating income of \$\pm\$124,918 million (down 14.7% year on year), ordinary income of \$\pm\$125,239 million (down 15.2% year on year), and quarterly profit attributable to owners of parent of \$\pm\$92,494 million (down 11.1% year on year).

Results and other achievements by business model are outlined below.

Classification of business segments has been changed from the first quarter of the consolidated fiscal year ending January 31, 2024, and comparisons and analysis are based on the revised classification from the second quarter of the consolidated fiscal year under review.

Built-to-Order Business

Detached houses

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \(\pm\)231,454 million (down 3.9% year on year) and operating income of \(\pm\)18,860 million (down 17.9% year on year), soaring material prices continuing from the previous fiscal year.

The business has made efforts in 2nd- and 3rd-range mid- to high-end products, along with Sekisui House noie, a 1st range product, in order to deepen pricing range-specific strategies and strengthen our detached house brand. Orders remained strong in the Business, driven by positive reception to high-value-added proposals such as Green First ZERO for net zero energy housing (ZEH), the Family Suite with its large living room, the next-generation indoor environment control system SMART-ECS, and the PLATFORM HOUSE touch smart home service that operates in tandem with home layout.

In addition, "life knit design," a new design proposal system that offers housing design closely aligned with the sensibilities of the residents, was launched in Japan on June 30, 2023 with the aim of strengthening the attachment to high-quality housing stocks and providing customers houses where happiness grows in an era of 100-year lifespan.

Rental housing and commercial buildings

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \(\pm\)263,758 million (up 6.8% year on year) and operating income of \(\pm\)39,541 million (up 5.4% year on year), soaring material prices continuing from the previous fiscal year.

To supply high-value-added properties based on our area-specific strategies and further enhance the Sha Maison brand, the business concentrated on expanding sales of three- and four-story rental houses built using an original Sekisui House construction method, and on the proliferation of Sha Maison ZEH net zero energy rental housing. Sha Maison ZEH Distributes electricity from photovoltaic power generation systems to individual residences. This has been well received as a method for selling electricity, appealing to residents' ethical orientation and letting them experience the merits of saving on utility costs. Among orders for rental housing, ZEH housing comprised 77% of the number of orders for rental housing.

In addition to these high added-value proposals, the Company's urban area-focused price leader strategy, which achieves high occupancy and rent rates, has successfully led to ongoing strong orders, including in the CRE (corporate) and PRE (public entity) businesses.

Architectural / civil engineering

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \\$123,628 million (down 5.8% year on year), and operating income of \\$6,706 million (up 1.8% year on year).

Both architectural and civil engineering businesses showed a recovering trend in orders owing to the increase in profitability of the architectural business, due to factors including securing additional modification construction as well as the return of appetite for capital investment in the private sector.

Supplied Housing Business

Rental housing management

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \$321,142 million (up 4.5% year on year), and operating income of \$26,209 million (up 5.2% year on year).

The business steadily increased the number of housing units under management through the supply of high-quality, high-performance Sha Maison rental housing built in prime locations. The business maintained high occupancy rates and rent prices, which in turn contributed to higher earnings, by providing excellent services that include the creation of a blockchain-based, one-stop move-in process for residents, and the strengthening of relations and diverse solutions aimed at maximizing asset value for owners.

Remodeling

During the second quarter of the consolidated fiscal year under review, the business showed net sales of ¥88,293 million (up 5.9% year on year), and operating income of ¥12,112 million (up 7.5% year on year), with favorable orders in the previous fiscal year and stable construction progress contributing to increased earnings.

To enhance the asset value of housing stock and extend its life, the business focused on proposal-based remodeling such as remodeling proposals that update how people live and environment-based remodeling with thermal insulation renovation and introduces latest energy-saving, energy-generating, and energy-storing equipment, etc. In rental housing, the business is also making efforts in remodeling proposals that enhance asset value to maintain high occupancy rates and high rental prices. Under such initiatives, orders remained favorable.

Development Business

Real estate and brokerage

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \$130,228 million (up 18.7% year on year), and operating income of \$12,499 million (up 37.8% year on year).

While focusing on strengthening information routes to increase inquiries from customers, the business also actively purchased prime land in line with area-specific marketing and made efforts with activities aimed at customers who are considering purchase beginning with land acquisition, resulting in continued favorable orders.

Condominiums

For the second quarter of the consolidated fiscal year under review, the business showed net sales of \(\frac{\pma}{4}49,972\) million (down 8.9% year on year), and operating income of \(\frac{\pma}{8},363\) million (down 21.3% year on year).

While income decreased due to differences in the period in which sales were recorded, progress was made as planned, including advancing steadily with the delivery of Grand Maison Shirokane Takanawa Park Front (Minato-ku, Tokyo) and Grand Maison Ohori Koen The Tower (Chuo-ku, Fukuoka City).

The business also carefully selected development sites to further enhance the Grande Maison brand of high-value-added condominiums in commercial districts in Tokyo, Nagoya, Osaka, and Fukuoka, and made all units ZEH for properties sold from 2023 in order to contribute to decarbonization in the household sector. These initiatives were well-received and sales of Grand Maison Daikanyama The Park (Shibuya-ku, Tokyo) and Grand Maison Kitahorie Residence (Nishi-ku, Osaka City) remained strong.

Urban redevelopment

During the second quarter of the consolidated fiscal year under review, the business showed net sales of ¥68,367 million (up 194.6% year on year), and operating income of ¥13,021 million.

Earnings increased due to steady progress in the sales of properties as planned. The occupancy rate of Sekisui House Group properties, such as Prime Maison rental housing, also remained strong. In addition, the operation of owned hotels has shown a recovery trend mainly with urban type hotels.

Overseas Business

During the second quarter of the consolidated fiscal year under review, the business showed net sales of \$201,705 million (down 16.5% year on year), and operating income of \$12,476 million (down 73% year on year).

In the United States, the Homebuilding Business and the Master-planned Community Business were affected by a decrease in order backlog associated with the rise in mortgage rates during the previous fiscal year, but orders remained on a recovery trend under strong demand for new high-quality housing. Furthermore, Woodside Homes Company, LLC, a subsidiary in the United States, acquired Hubble Group, LLC, a housing sales company in Idaho, to further expand our housing sales area and extend the outreach of the Sekisui House technologies. In the Multifamily Business, delivery of St. Andrews (Los Angeles) was completed as planned.

In Australia, earnings decreased due to a changeover period in condominium deliveries and a decline in the number of detached houses sold, but partial delivery of the West Village (Brisbane) commercial building and the Pulse and Pavilion condominium in Melrose Park (Sydney) remained on course.

Other

During the first quarter of the consolidated fiscal year under review, Other Businesses showed net sales of \$6,292 million (up 57.0% year on year), and an operating income of \$1,195 million (up 45.7% year on year).

ESG Management

With the aim of becoming a leading company in ESG management, and with "Helping resolve environmental issues through residences," "Making employees' autonomy a growth driver," and "Innovation and communication" set as fundamental policies in the Sixth Mid-Term Management Plan, the Sekisui House Group is advancing its own form of ESG management with participation by all employees.

In terms of the environment, the ratio of ZEH detached houses against total new housing starts in fiscal 2022 hit a new record high of 93%, while also promoting ZEH in housing complexes including Sha Maison rental housing and Grande Maison condominiums. Furthermore, we started a demonstration experiment of first hydrogen housing for housing

manufacturers (according to our studies) that generates, stores, and makes use of hydrogen at home with the aim of achieving zero carbon in preparation for its commercialization in the summer of 2025. In addition, we acquired certification from the SBTi indicating that our GHG emission reduction target is at a standard that align with the 1.5°C target under the Paris Agreement. To contribute to the preservation of biodiversity through the housing business, the Company strengthened proposals that integrate housing and exteriors in custom detached houses and rental housing. It also further advanced the Gohon no Ki landscaping project that proposes tree planting focusing on native tree species with a high affinity with the local climate, birds, butterflies, and other natural features, as well as signed a partnership agreement with ThinkNature inc. to cooperate in achieving net increase in biodiversity and standardization of calculation method through the use of biodiversity big data and AI.

In connection with the improvement of social value, the Company joined the Health & Productivity Management Alliance established by companies and organizations that resonate with the vision of vitalizing Japanese companies through ensuring the health of employees and achieving sustainable health insurance, to promote "Happiness Health Management" on the belief that employee happiness is essential for realizing the Global Vision of "make home the happiest place in the world." With regard to promoting the active participation of female employees, one of our key management strategies, we continued and promoted the Sekisui House Women's College training for female managerial candidates begun in 2014, alongside the creation of role models for career development (Number of female employees in managerial positions as of the end of January 2023: 302). Regarding our childcare leave program begun in September 2018 for male employees with children under the age of three, we maintained 100% utilization of one-month or longer leaves across the Group (Number of eligible employees as of the end of January 2023: 1,571). Sekisui House Construction has decided to significantly reinforce development and hiring of skilled housing construction professionals by introducing a new personnel evaluation system and other measures in order to contribute to nurturing workers for building high-quality housing stocks as well as creating local employment opportunities, in response to social issues of aging workers and decline of young workers in construction sites.

With regard to corporate governance, following the policies of the Sixth Mid-Term Management Plan that seek to advance the efficacy of both top management and business management, we are working toward enhancement of the functions of the Board of Directors based on third-party evaluations of its effectiveness, and toward further increases in the level of our information disclosure, while extending our Group governance into the fast-growing United States business and elsewhere globally

(2) Information Regarding Consolidated Financial Conditions

Total assets increased by ¥269,069 million to ¥3,276,606 million at the end of the second quarter of the consolidated fiscal year under review, primarily owing to the increases in real estate for sale, plant and equipment. Liabilities increased ¥176,157 million to ¥1,516,147 million, despite an decreases in income taxes payment, mainly due to the increase in loans payable. Net asset, despite payments of dividends, increased ¥92,912 million to ¥1,760,458 million, mainly due to posting profit attributable to owners of parent and a increased Foreign currency translation adjustment.

(3) Information Regarding Consolidated Results Forecast

The consolidated results forecast for the fiscal year ending January 31, 2024 remained unchanged from the plan announced on March 9, 2023, considering the progress in improvements in the respective business segments.

2. Consolidated Quarterly Financial Statements and Notes

(1) Consolidated Quarterly Balance Sheet

(¥ million)

| | A 61 0000 | (# minion) |
|---|------------------------|---------------------|
| | As of January 31, 2023 | As of July 31, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 332,903 | 304,714 |
| Notes receivable, accounts receivable from completed construction contracts and other | 157,123 | 143,801 |
| Costs on uncompleted construction contracts | 17,202 | 17,630 |
| Buildings for sale | 534,391 | 707,109 |
| Land for sale in lots | 723,941 | 830,832 |
| Undeveloped land for sale | 177,095 | 224,225 |
| Other inventories | 12,160 | 11,972 |
| Other | 140,200 | 133,096 |
| Less allowance for doubtful accounts | (1,136) | (1,009) |
| Total current assets | 2,093,883 | 2,372,372 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 207,469 | 190,958 |
| Machinery, equipment and vehicles | 10,887 | 10,339 |
| Land | 277,568 | 272,693 |
| Construction in progress | 32,080 | 34,984 |
| Other, net | 26,555 | 27,314 |
| Total property, plant and equipment | 554,562 | 536,290 |
| Intangible assets | | |
| Goodwill | 31,406 | 20,513 |
| Other | 19,710 | 21,971 |
| Total intangible assets | 51,117 | 42,484 |
| Investments and other assets | | |
| Investment in securities | 191,500 | 209,727 |
| Long-term loans receivable | 5,636 | 5,632 |
| Asset for retirement benefits | 32,501 | 33,444 |
| Deferred tax assets | 18,219 | 16,795 |
| Other | 62,321 | 62,341 |
| Less allowance for doubtful accounts | (2,206) | (2,480) |
| Total investments and other assets | 307,973 | 325,459 |
| — Total noncurrent assets | 913,653 | 904,234 |
| Total assets | 3,007,537 | 3,276,606 |
| | 9,001,001 | 5,210,000 |

(¥ million)

| | A CT 91 999 | (¥ million) |
|--|------------------------|---------------------|
| ******* | As of January 31, 2023 | As of July 31, 2023 |
| Liabilities | | |
| Current liabilities | | |
| Notes payable, accounts payable for construction contracts | 124,420 | 137,260 |
| Electronically recorded obligations-operating | 102,416 | 88,651 |
| Short-term bonds payable | _ | 60,000 |
| Short-term loans | 305,503 | 386,253 |
| Current portion of bonds payable | 30,000 | _ |
| Current portion of long-term loans payable | 71,664 | 15,737 |
| Accrued income taxes | 34,641 | 26,813 |
| Advances received on construction contracts in progress | 192,236 | 212,258 |
| Accrued employees' bonuses | 36,497 | 27,334 |
| Accrued directors' and corporate auditors' bonuses | 1,019 | 950 |
| Provision for warranties for completed construction | 4,906 | 5,748 |
| Other | 141,337 | 138,005 |
| Total current liabilities | 1,044,643 | 1,099,015 |
| Long-term liabilities | | |
| Bonds payable | 20,000 | 50,000 |
| Long-term loans payable | 157,372 | 242,858 |
| Guarantee deposits received | 59,535 | 59,151 |
| Deferred income taxes | 933 | 6,443 |
| Accrued retirement benefits for directors and corporate auditors | 692 | 616 |
| Liabilities for retirement benefits | 29,286 | 29,571 |
| Other | 27,525 | 28,491 |
| Total long-term liabilities | 295,347 | 417,132 |
| Total liabilities | 1,339,990 | 1,516,147 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 202,591 | 202,854 |
| Capital surplus | 259,864 | 260,127 |
| Retained earnings | 1,056,475 | 1,060,914 |
| Treasury shares | (50,656) | (30,333) |
| Total shareholders' equity | 1,468,274 | 1,493,562 |
| Accumulated other comprehensive income | | |
| Net unrealized holding gain on securities | 40,449 | 49,853 |
| Deferred (loss) gain on hedges | 623 | _ |
| Translation adjustments | 99,689 | 155,408 |
| Retirement benefits liability adjustments | 23,793 | 23,325 |
| Total accumulated other comprehensive income | 164,556 | 228,587 |
| Stock subscription rights | 134 | 111 |
| Non-controlling interests | 34,581 | 38,196 |
| Total net assets | 1,667,546 | 1,760,458 |
| Total liabilities and net assets | 3,007,537 | 3,276,606 |

(2) Consolidated Quarterly Statement of Income and Consolidated Quarterly Statement of Comprehensive Income (Consolidated Quarterly Statement of Income)

For the six months ended July 31, 2022 and 2023 $\,$

| | Feb. 1, 2022– Jul. 31, 2022 | Feb. 1, 2023 – Jul. 31, 2023 |
|---|-----------------------------|------------------------------|
| Net sales | 1,423,642 | 1,462,443 |
| Cost of sales | 1,121,999 | 1,169,077 |
| Gross profit | 301,642 | 293,366 |
| - | <u> </u> | <u> </u> |
| Selling, general and administrative expenses | 155,213 | 168,447 |
| Operating income | 146,428 | 124,918 |
| Non-operating income | | |
| Interest income | 1,177 | 1,352 |
| Dividends income | 1,158 | 1,175 |
| Foreign exchange gains | 2,351 | 2,305 |
| Equity in earnings of affiliates | - | 1,979 |
| Other | 2,400 | 1,563 |
| Total non-operating income | 7,087 | 8,376 |
| Non-operating expenses | | |
| Interest expenses | 1,741 | $5{,}145$ |
| Equity in losses of affiliates | 1,826 | _ |
| Other | 2,297 | 2,909 |
| Total non-operating expenses | 5,865 | 8,055 |
| Ordinary income | 147,651 | 125,239 |
| Extraordinary income | | |
| Gain on sale of shares of subsidiaries and associates | _ | 8,230 |
| Gain on sale of investment securities | _ | 2,541 |
| Gain on liquidation of subsidiaries and associates | 8,336 | _ |
| Total extraordinary income | 8,336 | 10,772 |
| Extraordinary loss | | |
| Loss on sales or disposal of fixed assets | 645 | 646 |
| Loss on impairment of fixed assets | 200 | 245 |
| Loss on valuation of investment securities | _ | 8 |
| Provision of allowance for doubtful accounts | 1,922 | _ |
| Loss on sale of investment securities | 10 | _ |
| Total extraordinary losses | 2,778 | 900 |
| Profit before income taxes | 153,208 | 135,112 |
| Income taxes-current | 38,829 | 36,964 |
| Income taxes-deferred | 4,888 | 3,528 |
| Total income taxes | 43,717 | 40,488 |
| Profit | 109,491 | 94,623 |
| Profit attributable to non-controlling interests | 5,422 | 2,129 |
| Profit attributable to owners of parent | 104,068 | 92,494 |

(Consolidated Quarterly Statement of Comprehensive Income) For the six months ended July 31, 2022 and 2023

| | Feb. $1, 2022 - Jul. 31, 2022$ | Feb. 1, 2023 – Jul. 31, 2023 |
|---|--------------------------------|------------------------------|
| Profit | 109,491 | 94,623 |
| Other comprehensive income | | |
| Net unrealized holding gain (loss) on securities | (710) | 9,629 |
| Translation adjustments | 76,011 | 52,825 |
| Retirement benefits liability adjustments | 1,081 | (472) |
| Share of other comprehensive gain (loss) of affiliates accounted for by the equity method | 7,461 | 2,272 |
| Total other comprehensive income | 83,845 | 64,254 |
| Comprehensive income | 193,336 | 158,878 |
| Comprehensive income attributable to | | |
| Owners of the parent | 187,670 | 156,526 |
| Non-controlling shareholders' interests | 5,666 | 2,352 |

(3) Notes to Consolidated Quarterly Financial Statements

(Notes Regarding Assumption of a Going Concern)

Not applicable

(Notes on significant changes in the amount of shareholders' equity)

Not applicable

(Changes in accounting policies)

(The adoption of Implementation Guidance on Accounting Standard for Fair Value Measurement)

Implementation Guidance on Accounting Standard for Fair Value Measurement (ASBJ Guidance No. 31, June 17, 2021) has been applied from the beginning of the first quarter. As a result, pursuant to transitional measures set forth in Paragraph 27-2 of Implementation Guidance on Accounting Standard for Fair Value Measurement, new accounting policies stipulated by Implementation Guidance on Accounting Standard for Fair Value Measurement are applied prospectively. There is no impact on the quarterly consolidated financial statements.