Consolidated Financial Statements Summary for the Second Quarter of FY2016 (February 1, 2016 through July 31, 2016) (Japanese Standard)

September 8, 2016

Company name : Sekisui House, Ltd. (URL http://www.sekisuihouse.co.jp)

Listed exchanges : Tokyo, Nagoya

Stock code : 1928

Representative : Toshinori Abe, President and Representative Director

: Yes

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Filing date of quarterly securities report : September 13, 2016

Date of scheduled payment of dividends : September 30, 2016

Quarterly earnings supplementary

explanatory documents

Quarterly earnings results briefing

: Yes (for institutional investors and analysts, in Japanese)

(Amounts are rounded down to the nearest million yen.)

1. Consolidated Results for the Six Months Ended July 31, 2016 (February 1, 2016 through July 31, 2016)

(1) Consolidated Financial Results

(% figures represent changes from the same period of the previous year.)

| | Net sales | 3 | Operating in | ncome | Ordinary in | icome | Net incor attributable to of paren | owners |
|--------------------------------|-----------|-----|--------------|-------|-------------|--------|--|--------|
| | ¥ million | % | ¥ million | % | ¥ million | % | ¥ million | % |
| Six months ended Jul. 31, 2016 | 949,622 | 1.9 | 79,266 | (3.0) | 78,612 | (10.0) | 52,070 | 0.0 |
| Six months ended Jul. 31, 2015 | 931,572 | 2.4 | 81,713 | 14.0 | 87,325 | 16.1 | 52,055 | 23.4 |

(Note) Comprehensive income:

Six months ended Jul. 31, 2016: \(\frac{\pma}{(10,742)}\)million (\(\cdot\))\) Six months ended Jul. 31, 2015: \(\frac{\pma}{57,621}\) million (78.4%)

| | Net income per share | Fully diluted net income per share |
|--------------------------------|----------------------|------------------------------------|
| | ¥ | ¥ |
| Six months ended Jul. 31, 2016 | 74.63 | 74.49 |
| Six months ended Jul. 31, 2015 | 74.09 | 73.44 |

(2) Consolidated Financial Position

| | Total assets | Net assets | Shareholders' equity ratio |
|------------------------|--------------|------------|-------------------------------|
| | ¥ million | ¥ million | % |
| As of July 31, 2016 | 2,014,440 | 1,020,677 | 50.2 |
| As of January 31, 2016 | 2,029,794 | 1,068,428 | 52.1 |

2. Cash Dividends

| | | Cash dividends per share | | | | | |
|--------------------------------------|-------------------------|--------------------------|-------------------------|----------|--------|--|--|
| | End of first quarter | End of second quarter | End of third quarter | Year-end | Annual | | |
| | ¥ | ¥ | ¥ | ¥ | ¥ | | |
| Year ended Jan. 31, 2016 | - | 27.00 | - | 27.00 | 54.00 | | |
| Year ending Jan. 31, 2017 | - | 32.00 | | | | | |
| Year ending Jan. 31, 2017 (forecast) | | | - | 32.00 | 64.00 | | |

(Note) Revised dividend forecast for the quarter under review: None

$3. \ \ Consolidated \ Results \ Forecast \ for \ FY2016 \ (February 1, 2016 \ through \ January \ 31, 2017)$

(% figures represent changes from the same period of the previous year.)

| | Net sales | | Operating in | come | Ordinary inc | ome | Net incon attributable to of paren | owners | Net income per share |
|------------------------------|------------|-----|--------------|------|--------------|------|--|--------|-------------------------|
| | ¥ millions | % | ¥ millions | % | ¥ millions | % | ¥ millions | % | ¥ |
| Year ending January 31, 2017 | 2,000,000 | 7.6 | 175,000 | 16.9 | 178,000 | 10.8 | 113,000 | 34.0 | 163.26 |

(Note) Revised forecast for the quarter under review: Yes

Notes

- (1) Changes in significant subsidiaries (changes in specific subsidiaries that caused a change in scope of consolidation): None
- (2) Application of accounting treatment specific to the preparations for consolidated quarterly financial statements: None
- (3) Changes in accounting policies, accounting estimates and restatements
 - (a) Changes in accounting policies due to amendment of accounting standards: Applicable
 - (b) Changes in accounting policies due other than (a): Not applicable
 - (c) Changes in accounting estimates: Not applicable
 - (d) Restatements: Not applicable
- (4) Number of shares outstanding (common stock)
 - (i) Number of shares outstanding at the end of each period (including treasury stock):

As of Jul. 31, 2016: 709,683,466 shares

As of Jan. 31, 2016: 709,683,466 shares

(ii) Number of treasury stock at the end of each period:

As of Jul. 31, 2016: 17,521,159 shares

As of Jan. 31, 2016:8,670,214 shares

(iii) Average number of shares outstanding in each period (cumulative quarterly consolidated accounting period):

Six months ended Jul. 31, 2016: 697,744,564shares

Six months ended Jul. 31, 2015: 702,559,698 shares

* Implementation Status of Quarterly Review Processes

At the time of disclosure of this report, the procedures for review of quarterly consolidated financial statements, pursuant to the Financial Products and Exchange Law, have not been completed.

* Notes Regarding the Appropriate Use of Results Forecasts and Other Important Matters

Descriptions regarding forward-looking statements, etc. contained in these materials are based on information currently available to the Company and certain assumptions judged reasonable. The Company makes no warranty as to the feasibility of its projections. Future results may differ materially from projections due to various factors. For the assumptions underlying the earnings forecast, please see "(3) Qualitative Information Regarding Consolidated Results Forecast" in "1. Qualitative Information Regarding Consolidated Results for the Six Months under Review" of the "Attached Material" on page 9.

(Obtaining supplementary explanatory documents)

The Company plans to hold a briefing for institutional investors and analysts on September 8, 2016. Relevant financial explanatory documents to be handed out at the briefing will be posted on our official website on the same day.

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Appendix: Segment breakdown for the Six Months Ended July 31, 2016

Consolidated

(1) Sales ¥ millions

| | | Six months ended July 31, 2015 | Six months ended July 31, 2016 | YOY(%) |
|---------------------------------|-----------------------------|-----------------------------------|-----------------------------------|--------|
| Bu | Custom detached houses | 196,097 | 188,496 | (3.9) |
| Built-to-order Business | Rental housing | 194,607 | 206,875 | 6.3 |
| order | Subtotal | 390,704 | 395,372 | 1.2 |
| BHS | Remodeling | 68,540 | 68,403 | (0.2) |
| Supplied Housing Business | Real estate management fees | 223,266 | 233,625 | 4.6 |
| 8 6 7 | Subtotal | 291,806 | 302,028 | 3.5 |
| | Houses for sale | 73,769 | 68,442 | (7.2) |
| Dev B | Condominiums | 41,931 | 31,621 | (24.6) |
| Development Business | Urban redevelopment | 64,252 | 77,296 | 20.3 |
| nent ss | Overseas Business | 27,418 | 33,619 | 22.6 |
| | Subtotal | 207,370 | 210,980 | 1.7 |
| Other | businesses | 41,689 | 41,241 | (1.1) |
| Consol | lidated | 931,572 | 949,622 | 1.9 |

(2) Operating income and OP margin

¥ millions

| | | | la | |
|---------------------------------|-----------------------------|------------------|---------------|----------|
| | | Six months ended | | |
| | | July 31, 2015 | July 31, 2016 | YOY(%) |
| | | Amount | Amount | 101(,0) |
| | | OP margin | OP margin | |
| | Custom detached houses | 23,338 | 23,510 | 0.7 |
| Bu. F | | 11.9% | 12.5% | |
| Built-to-order Business | Rental housing | 23,949 | 26,455 | 10.5 |
| ness | Trental housing | 12.3% | 12.8% | |
| der | Subtotal | 47,287 | 49,965 | 5.7 |
| | Subtotal | 12.1% | 12.6% | |
| | Remodeling | 7,697 | 8,767 | 13.9 |
| H_76 | Kemodering | 11.2% | 12.8% | |
| Supplied Housing Business | D1 | 14,246 | 16,425 | 15.3 |
| olieo sing nes | Real estate management fees | 6.4% | 7.0% | |
| 8 34 12 | Subtotal | 21,944 | 25,193 | 14.8 |
| | Subtotal | 7.5% | 8.3% | |
| | Houses for sale | 6,372 | 5,416 | (15.0) |
| | Houses for safe | 8.6% | 7.9% | |
| | Condominiums | 3,687 | 1,869 | (49.3) |
| De 1 | Condominiums | 8.8% | 5.9% | |
| Development Business | II-l | 17,659 | 12,943 | (26.7) |
| pm | Urban redevelopment | 27.5% | 16.7% | |
| ent | Overseas Business | (345) | 553 | <u>-</u> |
| | Overseas Business | (1.3%) | 1.6% | |
| | 0.14.4.1 | 27,374 | 20,781 | (24.1) |
| | Subtotal | 13.2% | 9.9% | |
| Other businesses | | 1,467 | 274 | (81.3) |
| | | 3.5% | 0.7% | |
| Elimir | nations and back office | (16,360) | (16,949) | - |
| 0 | 1:1 , 1 | 81,713 | 79,266 | (3.0) |
| Conso | lidated | 8.8% | 8.3% | |

(3) Orders ¥ millions

| | | Six months ended July 31, 2015 | Six months ended July 31, 2016 | YOY(%) |
|---------------------------------|-----------------------------|-----------------------------------|-----------------------------------|--------|
| Bui I | Custom detached houses | 202,486 | 206,092 | 1.8 |
| Built-to-order Business | Rental housing | 220,409 | 240,701 | 9.2 |
| order | Subtotal | 422,895 | 446,793 | 5.7 |
| BHS | Remodeling | 67,556 | 69,490 | 2.9 |
| Supplied Housing Business | Real estate management fees | 223,266 | 233,625 | 4.6 |
| ed ng sss | Subtotal | 290,822 | 303,116 | 4.2 |
| | Houses for sale | 70,905 | 79,660 | 12.3 |
| Dev B | Condominiums | 37,181 | 46,083 | 23.9 |
| Development Business | Urban redevelopment | 64,252 | 86,596 | 34.8 |
| nent ss | Overseas Business | 67,621 | 39,622 | (41.4) |
| | Subtotal | 239,961 | 251,964 | 5.0 |
| Other | businesses | 39,710 | 40,014 | 0.8 |
| Conso | idated | 993,390 | 1,041,889 | 4.9 |

(4) Accumulated orders

| | | As of January 31, 2016 | As of July 31, 2016 | Change (%) |
|---------------------------------|-----------------------------|---------------------------|------------------------|------------|
| Bu. | Custom detached houses | 209,722 | 227,318 | 8.4 |
| Built-to-order Business | Rental housing | 356,991 | 390,817 | 9.5 |
| order | Subtotal | 566,714 | 618,136 | 9.1 |
| BH8 | Remodeling | 21,931 | 23,018 | 5.0 |
| Supplied Housing Business | Real estate management fees | - | - | - |
| ed ng sss | Subtotal | 21,931 | 23,018 | 5.0 |
| | Houses for sale | 34,087 | 45,305 | 32.9 |
| Dev B | Condominiums | 66,348 | 80,810 | 21.8 |
| Development Business | Urban redevelopment | - | 9,300 | - |
| nent ss | Overseas Business | 133,273 | 139,277 | 4.5 |
| | Subtotal | 233,709 | 274,693 | 17.5 |
| Other | businesses | 46,363 | 45,136 | (2.6) |
| Consol | idated | 868,718 | 960,985 | 10.6 |

1. Qualitative Information Regarding the Consolidated Results for the Six Months under Review

(1) Qualitative Information Regarding Consolidated Business Results

During the first six months of the consolidated fiscal year under review, the Japanese economy remained at a standstill, reflecting the impact of economic downside pressure in association with the result of a slowdown in economic growth in Asian emerging countries and the rapid appreciation of the yen. These factors contributed to the lack of strength in corporate capital spending, while consumer spending leveled off. Economic uncertainty also increased, due partially to unstable stock market conditions mainly attributable to the Brexit issue.

On the other hand, in the housing market the increasing number of visitors to model home centers indicated there was a growing number of people interested in acquiring their own homes. This trend reflected declines in mortgage rates primarily as a result of the negative interest measures taken by the Bank of Japan, additional government measures to stimulate the purchases of homes, and the continuing trend of improvements in the employment and income environments. Demand remained solid in the rental housing market, mainly in urban areas, following the revision of the inheritance tax.

Under these circumstances, the Company continued to develop its business in the final year of the medium-term management plan formulated in 2014, while expanding the housing and residential-related businesses as a whole group and seeking to develop new markets, according to the brand vision "SLOW & SMART" and the Group's basic direction of "Strengthening synergies in the Group and taking on new challenges in the 'residential'-related business." In the Custom Detached Houses and Rental Housing Businesses, the Company worked to strengthen its product competitiveness, proposal-making capability and construction capability, while holding sales promotion events nationwide, including Sumai no sankan-bi (visits to model houses) and Sha Maison Festa in March, to win orders leveraging the establishment of a solid position as a top-ranking brand.

In Higashi-Matsushima Disaster-Ready Smart Eco-Town, which was jointly developed with the city of Higashi-Matsushima, Miyagi Prefecture, the construction of Japan's first smart, micro-grid-based, electronic management system that provides electricity to disaster public housing and peripheral hospitals and public facilities was completed, and the system began operation.

As part of the measures implemented to expand the residential- and housing-related businesses, the Company also began providing RENOVETTA, a condominium renovation service, in collaboration with Mr. Toshiyuki Kita, a product designer. It will respond to the needs of people who wish to live in condominiums constructed dozens of years ago for many years through the addition of new features, and of people who intend to acquire a used condominium unit to live in after renovation. Through these efforts, the Company will achieve the effective use of condominiums and the promotion of their distribution.

In addition, working in cooperation with the Frasers Hospitality Group (headquartered in Singapore), the Company decided to develop a business that offers extended-stay luxury serviced apartments in Akasaka, Tokyo, for people who will stay in Japan for business and sightseeing purposes. This business aims to meet the sharp increase in inbound visitor demand and the rising need for high quality hotels ahead of the Tokyo Olympic Games.

As for other matters, a decision was made to make the Sekisui House Type-A, which was constructed by the Company in 1963, the first tangible cultural property (building) to be registered as a pre-fabricated house in the country. The registration shows that the Sekisui House Type-A has been recognized as the first full-fledged industrialized house that reflects certain aspects of the post-war housing industry.

The Company was also selected as a Nadeshiko brand (the third time) and a Competitive IT Strategy Company (second consecutive year), both of which are jointly defined by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange. The Nadeshiko brand award recognizes the Company as a firm that promotes the advancement of women in the workplace, while the Competitive IT Strategy Company award identifies the Company as one which promotes the positive use of IT for enhancing medium- to long-term corporate value and reinforcing competitiveness.

In the Second quarter of the consolidated fiscal year under review, net sales amounted to ¥949,622 million (up 1.9% year-on-year). Operating income amounted to ¥79,266 million (down 3.0% year-on-year), ordinary income to ¥78,612 million (down 10.0% year-on-year) and net income attributable to owners of parent to ¥52,070 million (up 0.0% year-on-year).

Business results by segments are as follows.

<Built-to-Order Business>

(Custom Detached Houses Business)

The Company promoted sales of zero energy houses (Green First Zero of Sekisui House, Ltd.), which aim to achieve a Zero Energy Balance while maintaining a comfortable lifestyle by reducing energy consumption through extensive heat insulation and LED lighting facilities and by generating energy with solar power, among other measures. In urban areas, it also focused its efforts on sales of 3- and 4-story heavy steel-framed detached houses to offer enhanced flexibility in terms of layout, addressing diverse needs such as multi-family homes.

In the wood-framed SHAWOOD-HOME house segment, it worked to expand sales through such efforts as the release of the Gravis Lian, whose standard models use domestically produced timbers such as Akita Cedar and Yoshino Cedar for pillars, in collaboration with timber production areas nationwide, in addition to the development of new patterns for the well-received BELLBURN earthenware exterior walls.

Sales in the Custom Detached Houses Business amounted to ¥188,496 million, down 3.9% year-on-year, and operating income to ¥23,510 million, up 0.7% year-on-year, reflecting the effect of a decrease in orders in the previous fiscal year.

(Rental Housing Business)

In the Rental Housing Business, the Company strived to increase orders by seeking to make attractive proposals on rental houses so that it could contribute to long-term, stable management. In particular, there is continuously high demand, reflecting increased demand and the need to respond to inheritance taxes in urban areas where population inflows continue. Consequently, sales made steady progress for the Company's three- and four-story rental houses that feature specifications similar to those of hotels, such as high-quality common areas, as well as the possibility of making flexible proposals due to advanced design adaptability.

In the Platinum Business, which offers comfortable, luxurious living environments for elderly people, sales also increased mainly for houses with support services for the elderly, whose cumulative registrations exceeded 10,000 units.

<Supplied Housing Business>

(Remodeling Business)

In the Remodeling Business, the Company proactively promoted the renovation business that enhances the value of houses through large-scale renovation works to suit purposes such as new lifestyles and energy-saving renovations, while making proposals for the remodeling of Sha-Maison, a rental building whose number of managed units is increasing at a stable pace. Orders remained strong.

It also decided to divide Sekisui House Remodeling Ltd., a company in charge of sales for the owners of custom detached houses, into three companies to strengthen their proposal-making capabilities through more community-oriented services. Sales in the Remodeling Business amounted to \(\frac{1}{2}\)68,403 million, down 0.2% year-on-year, and operating income to \(\frac{1}{2}\)8,767 million, up 13.9% year-on-year.

(Real Estate Management Fees Business)

In the Real Estate Management Fees Business, the number of units of Sha-Maison low-rise rental apartments for block leasing and management by Sekiwa Real Estate companies enjoyed steady growth, attributable to steady progress in their supply in the Rental Housing Business. In addition, occupancy rates remained high, reflecting increased demand in urban areas, enhanced cooperation in the Group to encourage occupancy, and efforts to advance penetration of the Sha-Maison brand.

Sales in the Real Estate Management Fees Business amounted to \$233,625 million, up 4.6% year-on-year, and operating income to \$16,425 million, up 15.3% year-on-year.

<Development Business>

(Houses for Sale Business)

In the Houses for Sale Business, sales remained strong as the Company continued to procure land actively, as well as due to such efforts as the holding of "Machinami sankan-bi" promotional events. It also promoted the creation of high-quality towns that can be passed on to future generations through support activities conducted jointly with the inhabitants for the establishment of communities, while adopting the concept of "beauty that blooms with time," the creation of high-grade social stock that is richly verdant and will become more attractive over time.

Sales in the Houses for Sale Business amounted to ¥68,442 million, down 7.2% year-on-year, and operating income to ¥5,416million, down 15.0% year-on-year.

(Condominiums Business)

In the Condominium Business, the construction of Grande Maison Kyoto Oike-Dori (Nakagyo-ku, Kyoto) was completed and all the units were sold. Orders remained steady for new properties for sale, such as Grande Maison Itachibori Icchome (Nishi-ku, Osaka), and the delivery of condominium units proceeded as planned.

It also opened a showroom for Grande Maison Egota no Mori (531 units), a condominium for sale promoted in the project for Nakano-ku, Tokyo called the Egota no Mori Project, which involves the development of large-scale mixed-use facilities. Sales in the Condominiums Business amounted to \(\frac{1}{3}\)3,621 million, down 24.6% year-on-year, and operating income to \(\frac{1}{3}\)1,869 million, down 49.3% year-on-year.

(Urban Redevelopment Business)

In the Urban Redevelopment Business, the occupancy rates of properties owned by the Sekisui House Group, such as office/commercial buildings and Prime Maison rental houses, remained firm. The Company sold three properties, including Garden City Shinagawa Gotenyama which it owned, to Sekisui House Reit, Inc. It also sold Prime Maison Shibuya and other properties to Sekisui House SI Residential Investment Corporation.

Sales in the Urban Redevelopment Business amounted to \(\frac{\pmathbf{Y}}{77,296}\) million, up 20.3% year-on-year, and operating income to \(\frac{\pmathbf{Y}}{12,943}\) million, down 26.7% year-on-year.

(Overseas Business)

In the United States, sales of subdivisions including One Loudoun (Washington, D.C.) were strong, while in Australia, the Company made progress in sales of condominium units in Central Park (Sydney). In China, it commenced the delivery of new condominiums in Suzhou City. In Singapore, commercial facilities made a grand opening in Punggol Water Town in April.

Sales in the Overseas Business amounted to \\$33,619 million, up 22.6\% year-on-year, and operating income to \\$553 million.

<Other Businesses>

In the Exterior Business, the Company proactively made proposals on unique landscaping and external facilities including the "Gohon no ki" landscaping concept, in which garden trees are selected from trees that are native to each area and domestic species that adapt to local climates.

(2) Qualitative Information Regarding Consolidated Financial Conditions

Total assets decreased by \$15,353 million to \$2,014,440 million at the end of the second quarter of the consolidated fiscal year under review, in part because of the decline in real estate for sale, etc. of overseas subsidiaries due to the currency translation impact of the stronger yen. Liabilities increased \$32,396 million, to \$993,763 million, mainly due to the issue of bonds payable and an increase in short-term loans payable. Net asset, despite posting net income, decreased \$47,750 million to \$1,020,677 million, mainly due to a decrease in foreign currency translation adjustment.

(3) Qualitative Information Regarding Consolidated Results Forecast

In light of the continued improvement in profitability in each segment from the initial plan and the progress in the recent orders, the Company has revised the forecasts of consolidated results for the fiscal year ending January 31, 2017, which were announced on March 10, 2016, to net sales of \$\frac{\frac{1}}{2},000.0\$ billion (up 7.6% year-on-year), operating income of \$\frac{1}{2}175.0\$ billion (up 16.9%), ordinary income of \$\frac{1}{2}178.0\$ billion (up 10.8%), and net income of \$\frac{1}{2}13.0\$ billion (up 34.0%).

2. Matters Regarding Summary Information (Notes)

- (1) Changes in Significant Subsidiaries (changes in specific subsidiaries that caused a change in scope of consolidation):

 Not applicable
- (2) Application of Accounting Treatment Specific to the Preparations for Consolidated Quarterly Financial Statements: Not applicable
- (3) Changes in Accounting Policies, Accounting Estimates and Restatements:

Changes in Accounting Policies

(Application of accounting standard for business combinations, etc.)

The Accounting Standard for Business Combinations (ASBJ Statement No.21 of September 13, 2013, hereinafter, the "Business Combinations Accounting Standard"), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22 of September 13, 2013, hereinafter, the "Consolidated Financial Statements Accounting

Standard"), etc. and the Accounting Standard for Business Divestitures (ASBJ Statement No. 7 of September 13, 2013, hereinafter, the "Business Divestitures Accounting Standard") were applied from the first quarter of the consolidated fiscal year under review. As a result, the Company has changed accounting methods, so that differences arising from changes in the equity interests of the Company in subsidiaries under continuing control are recorded as capital surplus, and acquisition-related costs are recorded as expenses in the consolidated fiscal year when the costs arose. For business combinations to be implemented after the beginning of the first quarter of the consolidated fiscal year under review, the Company has changed its accounting method, so that revisions to the allocation amount of acquisition costs due to the fixation of provisional accounting treatment are reflected in the quarterly consolidated financial statements for the quarter to which the date of business combination belongs. The Company has also changed the method of presenting net income, etc. and changed the presentation of minority interests to non-controlling interests. To reflect these changes in the presentation, quarterly consolidated financial statements and consolidated financial statements for the second quarter of the previous fiscal year and the previous fiscal year have been reclassified.

With respect to the application of the Business Combinations Accounting Standard, etc., the Company follows the transitional treatments set forth in Clause 58-2 (4) of the Business Combinations Accounting Standard, Clause 44-5 (4) of the Consolidated Financial Statements Accounting Standard and Clause 57-4 (4) of the Business Divestitures Accounting Standard, and they are applied from the beginning of the first quarter of the previous fiscal year under review.

During the cumulative second quarter of the fiscal year under review, these changes have no influence on the quarterly consolidated financial statements.

(Application of Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016)

In line with the revised Corporation Tax Act, the Company adopted the "Application of Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016" (ASBJ PITF No.32, June 17, 2016) in the second quarter of the fiscal year under review and changed the depreciation method for facilities attached to buildings and structures acquired on and after April 1, 2016 from the declining balance method to the straight line method

The impact of this change on the income of the cumulative second quarter of the fiscal year under review is immaterial.

(4) Additional Information:

(Effects due to Changes in Corporate Tax Rates)

The Act on Partial Revision of the Income Tax Act (Act No.15 of 2016) and the Act on Partial Revision of the Local Tax Act (Act No.13 of 2016) were introduced on March 31, 2016, and will reduce corporate tax rates, etc. from the consolidated fiscal year starting on April 1, 2016. As a result, the effective legal tax rates used for calculating deferred tax assets and deferred tax liabilities will be changed from 32.1% to 30.7%, pertaining to temporary differences that are expected to be eliminated in the consolidated fiscal year starting from February 1, 2017 and the consolidated fiscal year starting from February 1, 2019 and the consolidated fiscal years thereafter. As a result of this change in tax rates, deferred tax assets (the amount after deducting deferred tax liabilities) have decreased by ¥531 million, while income taxes-deferred, valuation difference on available-for-sale securities, and remeasurements of defined benefit plans have increased by ¥1,656 million, ¥597 million, and ¥526 million, respectively.

3. Consolidated Quarterly Financial Statements

(1) Consolidated Quarterly Balance Sheets

| | | (¥ million) |
|---|------------------------|---------------------|
| | As of January 31, 2016 | As of July 31, 2016 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 195,239 | 175,375 |
| Notes receivable, accounts receivable from completed construction contracts | 50,256 | 48,063 |
| Short-term investment securities | 2,798 | 2,179 |
| $Costs \ on \ uncompleted \ construction \ contracts$ | 9,395 | 9,415 |
| Buildings for sale | 301,125 | 306,232 |
| Land for sale in lots | 510,247 | 515,095 |
| Undeveloped land for sale | 86,881 | 75,852 |
| Other inventories | 7,261 | 7,401 |
| Deferred tax assets | 31,176 | 23,407 |
| Other | 71,776 | 68,968 |
| Allowance for doubtful accounts | (1,225) | (1,205) |
| Total current assets | 1,264,933 | 1,230,786 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 195,590 | 198,806 |
| Machinery, equipment and vehicles, net | 9,862 | 10,549 |
| Land | 311,431 | 326,593 |
| Construction in progress | 10,329 | 8,094 |
| Other, net | 5,961 | 6,156 |
| Total property, plant and equipment | 533,175 | 550,200 |
| Intangible assets | 14,779 | 13,879 |
| Investments and other assets | | |
| Investment securities | 115,541 | 121,233 |
| Long-term loans receivable | 50,627 | 42,998 |
| Net defined benefit asset | 3,228 | 4,038 |
| Deferred tax assets | 2,291 | 2,758 |
| Other | 45,760 | 49,056 |
| Allowance for doubtful accounts | (543) | (511) |
| Total investments and other assets | 216,905 | 219,573 |
| Total noncurrent assets | 764,861 | 783,654 |
| Total assets | 2,029,794 | 2,014,440 |
| 10001 035005 | 2,020,134 | 2,014,440 |

(¥ million)

| | | (¥ million) |
|--|------------------------|---------------------|
| | As of January 31, 2016 | As of July 31, 2016 |
| Liabilities | | |
| Current liabilities | | |
| Notes payable, accounts payable for construction contracts | 107,249 | 107,147 |
| Electronically recorded obligations-operating | 58,836 | 58,079 |
| Short-term bonds payable | 60,000 | 25,000 |
| Short-term loans payable | 146,188 | 169,057 |
| Current portion of bonds with subscription | -, | |
| rights to shares | 1,130 | - |
| Current portion of long-term loans payable | 97,283 | 73,994 |
| Income taxes payable | 33,008 | 15,086 |
| Advances received on uncompleted construction contracts | 117,253 | 132,755 |
| Provision for bonuses | 26,627 | 18,161 |
| Provision for directors' bonuses | 1,062 | - |
| Provision for warranties for completed | 2,795 | 2,746 |
| construction | · | |
| Other | 83,940 | 77,933 |
| Total current liabilities | 735,376 | 679,963 |
| Noncurrent liabilities | | |
| Bonds payable | 90,000 | 170,000 |
| Long-term loans payable | 27,850 | 42,029 |
| Long-term lease and guarantee deposited | 59,141 | 59,770 |
| Deferred tax liabilities | 1,434 | 573 |
| Provision for directors' retirement benefits | 1,151 | 1,136 |
| Net defined benefit liability | 19,292 | 20,010 |
| Other | 27,119 | 20,279 |
| Total noncurrent liabilities | 225,990 | 313,799 |
| Total liabilities | 961,366 | 993,763 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 202,591 | 202,591 |
| Capital surplus | 253,559 | 253,559 |
| Retained earnings | 498,094 | 530,050 |
| Treasury stock | (17,577) | (33,676) |
| Total shareholders' equity | 936,667 | 952,524 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale | 26,671 | 28,934 |
| securities Deferred gains or losses on hedges | (13) | (8) |
| | | |
| Foreign currency translation adjustment | 68,747 | 6,140 |
| Remeasurements of defined benefit plans Total accumulated other comprehensive | 25,622 | 22,899 |
| income | 121,028 | 57,966 |
| Subscription rights to shares | 622 | 659 |
| Non-controlling interests | 10,108 | 9,526 |
| Total net assets | 1,068,428 | 1,020,677 |
| Total liabilities and net assets | 2,029,794 | 2,014,440 |

(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income (Consolidated Quarterly Statements of Income)

For the six months ended July 31, 2015 and 2016 $\,$

| | Feb. 1, 2015–Jul. 31, 2015 | Feb. 1, 2016 – Jul. 31, 2016 |
|--|----------------------------|------------------------------|
| Net sales | 931,572 | 949,622 |
| Cost of sales | 739,125 | 755,930 |
| Gross profit | 192,446 | 193,691 |
| Selling, general and administrative expenses | 110,733 | 114,424 |
| Operating income | 81,713 | 79,266 |
| Non-operating income | | |
| Interest income | 1,256 | 942 |
| Dividends income | 838 | 777 |
| Foreign exchange gains | 1,752 | - |
| Equity in earnings of affiliates | 2,640 | 4,648 |
| Other | 1,802 | 1,429 |
| Total non-operating income | 8,290 | 7,797 |
| Non-operating expenses | - | |
| Interest expenses | 383 | 1,172 |
| Foreign exchange losses | - | 4,587 |
| Other | 2,295 | 2,691 |
| Total non-operating expenses | 2,678 | 8,451 |
| Ordinary income | 87,325 | 78,612 |
| Extraordinary income | - | |
| Gain on sales of investment securities | 4,228 | - |
| Total extraordinary income | 4,228 | - |
| Extraordinary loss | | |
| Loss on sales and retirement of noncurrent assets | 302 | 338 |
| Impairment loss | 3,683 | - |
| Loss on valuation of investment securities | 1 | - |
| Total extraordinary losses | 3,986 | 338 |
| ncome before income taxes and non-controlling hareholders' interests | 87,567 | 78,274 |
| ncome taxes-current | 26,309 | 17,886 |
| ncome taxes-deferred | 8,811 | 7,970 |
| Total income taxes | 35,120 | 25,856 |
| Net income | 52,446 | 52,417 |
| Net income attributable to non-controlling nterests | 391 | 346 |
| Net income attributable to owners of parent | 52,055 | 52,070 |

(Consolidated Quarterly Statements of Comprehensive Income) For the six months ended July 31, 2015 and 2016

| | Feb. 1, 2015 – Jul. 31, 2015 | Feb. 1, 2016 – Jul. 31, 2016 |
|---|------------------------------|------------------------------|
| Net Income | 52,446 | 52,417 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 5,416 | 2,400 |
| Deferred gains or losses on hedges | (22) | 6 |
| Foreign currency translation adjustment | 1,861 | (61,512) |
| Remeasurements of defined benefit plans | (2,122) | (2,744) |
| Share of other comprehensive income of associates accounted for using equity method | 42 | (1,310) |
| Total other comprehensive income | 5,174 | (63,160) |
| Comprehensive income | 57,621 | (10,742) |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of the parent | 57,210 | (10,991) |
| Comprehensive income attributable to non-controlling shareholders' interests | 411 | 248 |

(3) Notes to Consolidated Quarterly Financial Statements

(Notes Regarding Assumption of a Going Concern)

Not applicable

(Notes on significant changes in the amount of shareholders' equity) ${\bf r}$

Not applicable