

**Sekisui House Moves Closer to 80% ZEH Ratio by 2020.
79% of newly built houses ZEH in 2018FY; cumulatively 44,247 houses.
ZEH condominiums (ZEH-M) also reaches 244 buildings.**

In FY2018, Sekisui House Ltd. exceeded its 76% target ratio for net-zero energy (ZEH) newly built detached houses, achieved a ratio of 79%*1, with the total cumulative number of ZEH Green First ZERO homes, launched in 2013, reaching 44,247 houses (as of March 31, 2019).

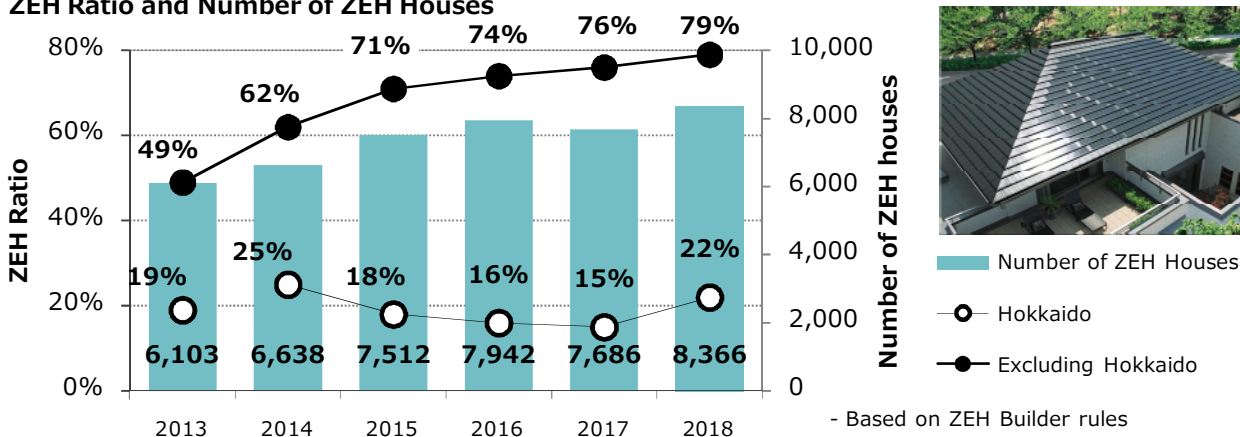
Meanwhile, Sekisui House also supplied 44 ZEH-M condominiums and a total of 231 ZEH housing units, bringing the cumulative total to 45 buildings and 244 housing units*2. Compliance with government ZEH standards for collective housing is considered difficult due to smaller roof space and therefore insufficient solar generation capacity to supply power to each housing unit. This ZEH detached and collective housing will reduce CO₂ emissions by 160,000 tons per year*3 and is contributing to the prevention of global warming.

- In FY2018, the ratio of ZEH newly built detached housing was 79%, with the total cumulative number reaching 44,247 houses.
- In the newly built collective housing market, Sekisui House supplied 44 ZEH-M buildings and 231 ZEH housing units.
- This detached and collective housing will reduce CO₂ emissions by 160,000 tons per year.

<Out of 81 branches nationwide, 6 achieved a ZEH ratio of over 90% while 35 achieved over 80%.>

The government aims to have the majority of new housing produced by housing manufacturers built as ZEH by 2020. Sekisui House launched Green First ZERO housing in 2013 and already in the first fiscal year of sales achieved a ZEH ratio of 49% (excluding Hokkaido). We have since continued to increase the ZEH ratio, achieving a ratio of 79% in FY2018. Thanks to a company-wide sales promotion structure which integrates sales, design and technology (construction) capabilities, out of a total of 81 branches (excluding rental housing branches), 35 branches have already achieved a ZEH ratio of over 80%, which is the FY2020 target, with 6 of these posting a ZEH ratio of over 90%. This high ZEH ratio paves the way for new business models such as Sekisui House Owner Denki which solves two challenges simultaneously: to reduce anxiety and improve satisfaction of home owners facing the post-FIT 2019 problem, and also to meet out RE100 initiative targets.

ZEH Ratio and Number of ZEH Houses



Number of ZEH Houses
○ Hokkaido
● Excluding Hokkaido

As an Eco-First Company certified by the Minister of the Environment, Sekisui House will continue to work to build a sustainable society, by reducing environmental impact through low carbon housing, and will continue to strive to be a leader in ESG management.

*1 Hokkaido/A Registered Target: 30%, Actual: 22% Excluding Hokkaido/B Registered Target: 76%, Actual: 79%

*2 ZEH-M are categorized into 4 types ranging from ZEH-M Oriented to ZEH-M, but Sekisui House counts 3 types excluding ZEH-M Oriented which are not fitted with solar panels.

*3 Annual reduction of residential CO₂ emissions from new detached homes compared to 1990 levels



Contact
Public Relations Department, Sekisui House, Ltd.
Osaka: +81-6-6440-3021 Tokyo: +81-3-5575-1740 Head office: Tower East,
Umeda Sky Bldg., 1-1-88 Oyodonaka, Kita-ku, Osaka, Japan

